



**BOARD OF DIRECTOR'S MEETING  
AGENDA PACKET**

**December 12, 2022**



## **BOARD OF DIRECTORS**

Linda Greer, RN, Chair  
Jeffrey D. Griffith, EMT-P, Vice Chair  
Laura Barry, Treasurer  
Theresa Corrales, RN, Secretary  
John Clark, Director  
Laurie Edwards-Tate, MS, Director  
Michael Pacheco, Director

Diane Hansen, President and CEO

*Regular meetings of the Board of Directors are held on the second Monday of each month at 6:30 p.m., unless indicated otherwise.  
For an agenda, locations or further information please call (760) 740-6375 or visit our website at [www.palomarhealth.org](http://www.palomarhealth.org)*

## **MISSION STATEMENT**

*The Mission of Palomar Health is to:  
Heal, comfort, and promote health in the communities we serve*

## **VISION STATEMENT**

*Palomar Health will be the health system of choice for patients, physicians and employees, recognized nationally for the highest quality of clinical care and access to comprehensive services*

## **VALUES**

**Compassion** - Providing comfort and care  
**Integrity** - Doing the right thing for the right reason  
**Teamwork** - Working together toward shared goals

**Excellence** - Aspiring to be the best  
**Service** - Serving others and our community  
**Trust** - Delivering on promises

# Board of Directors Meeting

Meeting will begin at 6:30 p.m.



## Request for Public Comments

If you would like to make a public comment, please submit a request by doing **ONE** of the following:

- Email [PublicComments@palomarhealth.org](mailto:PublicComments@palomarhealth.org)
- Enter your name and “Public Comment” in the chat function once the meeting opens

Those who submit a request will be called on during the Public Comments section and given 3 minutes to speak.

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### Public Comments Process

Pursuant to the Brown Act, the Board of Directors can only take action on items listed on the posted agenda. To ensure comments from the public can be made, there is a 30 minute public comments period at the beginning of the meeting. Each speaker who has requested to make a comment is granted three (3) minutes to speak. The public comment period is an opportunity to address the Board of Directors on agenda items or items of general interest within the subject matter jurisdiction of Palomar Health.

**REVISED  
THURSDAY,  
DECEMBER 8, 2022**



**BOARD OF DIRECTORS MEETING  
AGENDA**

Monday, December 12, 2022

To begin immediately following the 6:00 p.m. Special Closed Session Board Meeting

Meeting participation to be virtual pursuant to Palomar Health Board Resolution No. 01.10.22(03)-03

- Please see meeting login information below -

		<u>Form A</u>	
	<u>Time</u>	<u>Page</u>	<u>Target</u>
<b>I. CALL TO ORDER</b>			<b>6:30</b>
<b>II. ESTABLISHMENT OF QUORUM</b>	2		6:32
<b>III. OPENING CEREMONY</b>	3		6:35
A. Pledge of Allegiance to the Flag			
<b>IV. OATH OF OFFICE</b> - Administered by Board Vice-Chair Jeff Griffith <i>(ADD A Page 9)</i>	10		6:45
A. John Clark			
B. Laurie Edwards-Tate			
C. Linda Greer			
D. Michael Pacheco			
<b>V. PUBLIC COMMENTS<sup>1</sup></b>	30		7:15
<b>VI. PRESENTATIONS</b>			
A. 2022 "Hear for the Holidays" Winner Presentation	10		7:25
B. Patient Experience Moment	5		7:30
C. Employee Recognition	10		7:40
D. * Financial Presentation <i>(ADD B Page 11)</i>	15	1	7:55
<b>VII. * APPROVAL OF MINUTES <i>(ADD C)</i></b>	5	2	8:00
A. Special Closed Session Board of Directors Meeting - Monday, November 14, 2022 <i>(Page 32)</i>			
B. Board of Directors Meeting - Monday, November 14, 2022 <i>(Page 34)</i>			
<b>VIII. * APPROVAL OF AGENDA</b> to accept the Consent Items as listed <i>(ADD D)</i>	5		8:05
A. Executed Budgeted Routine Physician Agreements <i>(Page 52)</i>		3	
B. Palomar Medical Center Escondido Medical Staff Credentialing & Reappointments <i>(Page 74)</i>		4	
C. Palomar Medical Center Poway Medical Staff Credentialing & Reappointments <i>(Page 99)</i>		5	
D. Antibiotic Stewardship Program		6	
<b>IX. REPORTS</b>			
A. <b><u>Medical Staffs</u></b>			
1. Palomar Medical Center Escondido - <i>Sabiha Pasha, M.D.</i>	5		8:10
2. Palomar Medical Center Poway - <i>Edward Gurrola II, M.D.</i>	5		8:15
B. <b><u>Administrative</u></b>			
1. <u>Chair of the Palomar Health Foundation</u> - <i>Kirk Effinger</i>	5		8:20
2. <u>President and CEO</u> - <i>Diane Hansen</i>	5		8:25
3. <u>Chair of the Board</u> - <i>Linda Greer, R.N.</i>	5		8:30
i. Calendar Year 2023 Board Standing Committee Assignments	5		8:35
ii.* Election of Board Officers for Calendar Year 2023	10		8:45
<b>X. * APPROVAL OF BYLAWS, CHARTERS, RESOLUTIONS <i>(ADD E)</i></b>	5		8:50

**Agenda Item**

**Committee  
or Dept.**

**Action**

A. Resolution No. 12.12.22(01)-27 of the Board of Directors of Palomar Health Establishing Regular Board Meetings for Calendar Year 2023 *(Page 102)*

Board Review / Approve

B. Board Finance Committee Charter *(Page 103)*

Finance Review / Approve

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	<u>Time</u>	<u>Form A</u> <u>Page</u>	<u>Target</u>
<b>XI. COMMITTEE REPORTS (ADD F)</b>	5		8:55
A. Audit & Compliance Committee - <i>Linda Greer, Committee Chair (no meeting in November)</i>			
B. Community Relations Committee - <i>Terry Corrales, Committee Chair (no meeting in November)</i>			
C. Finance Committee - <i>Laura Barry, Committee Chair (Page 107)</i>			
D. Governance Committee - <i>Jeff Griffith, Committee Chair (no meeting in November)</i>			
E. Human Resources Committee - <i>Terry Corrales, Committee Chair (Page 108)</i>			
F. Quality Review Committee - <i>Linda Greer, Committee Chair (no meeting in November)</i>			
G. Strategic & Facilities Planning Committee - <i>Mike Pacheco, Committee Chair (Page 109)</i>			
<b>XII. FINAL ADJOURNMENT</b>	1		8:56

Please join my WEBEX meeting from your computer, tablet or smartphone by copying/pasting the URL below into your browser.

<https://palomarhealth.webex.com/palomarhealth/j.php?MTID=m6f0e2c958fbb8b5893571ef28ffb60e1>

You can also dial in using your phone.  
United States: +1-415-655-0001

Access Code: 2597 211 7841

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<sup>1</sup> 3 minutes allowed per speaker with a cumulative total of 9 minutes per group.

For further details, see Request for Public Comment Process and Policy available by clicking on or copying the URL below into your browser.

<https://www.palomarhealth.org/media/file/Lucidoc%20Policy%2021790%20-%20Public%20Comments%20and%20Attendance%20at%20Public%20Board%20Meetings.pdf>

**Public Comments and Attendance at Public Board Meetings**



## October 2022 and YTD FY2023 Financial Report

**TO:** Board of Directors

**MEETING DATE:** Monday, December 12, 2022

**FROM:** Special Board Finance Committee  
Wednesday, November 30, 2022

**BY:** Laura Barry, Chair, Board Finance Committee

**Background:** The Board Financial Report (unaudited) for October 2022 and YTD FY2023 is submitted for the Board's approval.

**Budget Impact:** N/A

**Staff Recommendation:** Approval

**Committee Questions:**

**COMMITTEE RECOMMENDATION:** The Board Finance Committee recommends approval of the Board Financial Report (unaudited) for October 2022 and YTD FY2023. Approval recommended 5 to 0 by the Committee; Board members: 2 to 0; Absent: 2.

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

**Minutes  
Board of Directors Meetings  
November, 2022**

**TO:** Board of Directors  
**MEETING DATE:** Monday, December 12, 2022  
**FROM:** Debbie Hollick, Assistant to the Board of Directors

**Background:** The minutes from the November, 2022 Regular and Special Session Board of Directors meetings are respectfully submitted for approval.

**Budget Impact:** N/A

**Staff**

**Recommendation:** Recommendation to approve the November, 2022 Regular and Special Session Board of Directors meeting minutes.

**Committee Questions:** N/A

**COMMITTEE RECOMMENDATION:** N/A

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

**EXECUTED, BUDGETED, ROUTINE PHYSICIAN AGREEMENTS**

**TO:** Board of Directors

**MEETING DATE:** Monday, December 12, 2022

**FROM:** Special Board Finance Committee  
Wednesday, November 30, 2022

**BY:** Laura Barry, Chair, Board Finance Committee

**Background:** The following Executed, Budgeted, Routine Physician Agreement became effective as noted below:

PHYSICIAN/GROUP	TYPE OF AGREEMENT
<b>June 2022</b>	
<ul style="list-style-type: none"> <li>OB Hospitalist Group aka OBHG California, PC</li> </ul>	<ul style="list-style-type: none"> <li>First Quality Metric Addendum to Professional Services Agreement – OB/GYN Physician Coverage</li> </ul>
<ul style="list-style-type: none"> <li>Bret Ginther, MD</li> </ul>	<ul style="list-style-type: none"> <li>Amendment 3 to Medical Director Agreement – Medical Informatics</li> </ul>
<b>July 2022</b>	
<ul style="list-style-type: none"> <li>Angel Chang, MD, Inc.</li> </ul>	<ul style="list-style-type: none"> <li>Professional Services Agreement – Psychiatry Services – Trauma Recovery Program</li> </ul>
<b>August 2022</b>	
<ul style="list-style-type: none"> <li>Michael Noud, MD</li> </ul>	<ul style="list-style-type: none"> <li>Medical Director Agreement – Interventional Radiology – PMC Poway</li> </ul>
<ul style="list-style-type: none"> <li>Ariel Palanca, MD</li> </ul>	<ul style="list-style-type: none"> <li>Department of Surgery Chair Agreement – PMC Poway</li> </ul>
<ul style="list-style-type: none"> <li>University of California San Diego Health (UCSDH)</li> </ul>	<ul style="list-style-type: none"> <li>Amendment 2 to Neurosurgery Call Coverage Services Agreement</li> </ul>
<ul style="list-style-type: none"> <li>Palomar Hospital Partners, Inc., aka Emergent Medical Associates (EMA)</li> </ul>	<ul style="list-style-type: none"> <li>Amendment 1 to Emergency Department &amp; Urgent Care Services Agreement</li> </ul>
<ul style="list-style-type: none"> <li>Palomar Hospital Partners, Inc., aka Emergent Medical Associates (EMA)</li> </ul>	<ul style="list-style-type: none"> <li>Amendment 1 to Hospitalist &amp; Medical Director Services Agreement</li> </ul>
<ul style="list-style-type: none"> <li>Palomar Hospital Partners, Inc., aka Emergent Medical Associates (EMA)</li> </ul>	<ul style="list-style-type: none"> <li>Amendment 1 to Intensivist &amp; Medical Director Services Agreement</li> </ul>
<b>September 2022</b>	
<ul style="list-style-type: none"> <li>Palomar Health Medical Group (PHMG) aka Arch Health Partners, Inc.</li> </ul>	<ul style="list-style-type: none"> <li>Amendment 1 to Emergency Psychiatric Services Agreement</li> </ul>
<ul style="list-style-type: none"> <li>San Diego Digestive Diseases Consultants, Inc.</li> </ul>	<ul style="list-style-type: none"> <li>Amendment 1 to Emergency On-Call Services Agreement – Gastroenterology ERCP</li> </ul>

The standard Form A and Abstract Table are attached.

**Staff Recommendation:** Approval

<p><b>COMMITTEE RECOMMENDATION:</b> The Board Finance Committee recommends approval of the Executed Budgeted Routine Physician Agreements as presented. Approval recommended 6 to 0 by the Committee; Board members: 3 to 0; Absent: 1.</p> <p><b>Motion:</b></p> <p><b>Individual Action:</b></p> <p><b>Information:</b></p> <p><b>Required Time:</b></p>
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**TO:** Board of Directors

**MEETING DATE:** December 12, 2022

**FROM:** Sabiha Pasha, M.D., Chief of Staff, Palomar Medical Center Escondido

**Background:** Credentialing Recommendations from the Medical Executive Committee of Palomar Medical Center Escondido.

**Budget Impact:** None

**Staff Recommendation:** Recommend Approval

**Committee Questions:**

**COMMITTEE RECOMMENDATION: Approval**

**Motion:** X

**Individual Action:**

**Information:**

**Required Time:**

**Palomar Medical Center Poway  
Medical Staff Credentials Recommendations  
November, 2022**

**TO:** Board of Directors

**MEETING DATE:** Monday December 12, 2022

**FROM:** Edward Gurrola II, M.D., Chief of Staff, Palomar Medical Center Poway

**Background:** Monthly credentials recommendations from the Palomar Medical Center Poway Medical Executive Committee for approval by the Board of Directors.

**Budget Impact:** None

**Staff Recommendation:**

**Committee Questions:**

**COMMITTEE RECOMMENDATION:** Approval

**Motion:** X

**Individual Action:**

**Information:**

**Required Time:**

**Palomar Health Appoints leaders for the  
Antibiotic Stewardship Program**

**TO:** Board of Directors  
**MEETING DATE:** December 12, 2022  
**FROM:** Jami Pearson, Director Regulatory Compliance

**Background:** **MM. 09.01.01** The Governing Body appoints a physician and/or pharmacist who is qualified through education, training, or experience in infectious diseases and/or antibiotic stewardship as the leader(s) of the antibiotic stewardship program

**Budget Impact:** N/A

**Staff Recommendation:** Recommendation that Dr. Sandeep Soni, Medical Director for Infection Control and Travis Lau, Infection Control Pharmacist are appointed by the Board of Directors as co-leaders for Palomar Health's Antibiotic Stewardship Program to meet the requirements for The Joint Commission.

**Committee Questions:** N/A

**COMMITTEE RECOMMENDATION:** N/A

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**



## Charter of the Finance Committee of the Palomar Health Board of Directors

**TO:** Board of Directors

**MEETING DATE:** Monday, December 12, 2022

**FROM:** Special Board Finance Committee  
Wednesday, November 30, 2022

**BY:** Laura Barry, Chair, Board Finance Committee

**Background:** The Palomar Health Board of Directors has directed all Board Committees to create Charters that define the purpose, authority, responsibility and limitations of the Committee and its membership.

The draft Charter of the Finance Committee is being presented for the Board's approval.

**Budget Impact:** N/A

**Staff Recommendation:** Adoption of the proposed Charter of the Finance Committee with a recommendation to the Board of Directors for formal ratification.

**Committee Questions:**

**COMMITTEE RECOMMENDATION:** The Board Finance Committee recommends that the Board formally ratify the Charter of the Finance Committee. Approval recommended 6 to 0 by the Committee; Board members: 3 to 0; Absent: 1.

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

# ADDENDUM A



**OATH OF OFFICE**

*(Chapter 8, Division 4, Title I, Government Code  
and Section 3, Article XX, California Constitution)*

For the office of **Director, Palomar Health Board**

I, \_\_\_\_\_, do solemnly swear (or affirm) that I will support and defend the Constitution of the United States and of the Constitution of the State of California against all enemies, foreign and domestic; that I will bear true faith and allegiance to the Constitution of the United States and the Constitution of the State of California; that I take this obligation freely, without any mental reservation or purpose of evasion; and that I will well and faithfully discharge the duties upon which I am about to enter.

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Date*

# ADDENDUM B

# Fiscal Year 2023 Financial Performance

\*Supplemental Section includes Palomar Health Medical Group (PHMG) and Consolidating Schedules

October 2022

*Passion. People. Purpose.™*

# Monthly Management Discussion and Analysis

## Summary Results of Operations for the Period Ended October 31, 2022

Income from operations for the month was \$1.0 million, unfavorable to budget by \$3.5 million. The year-to-date income from operations was \$4.5 million and has a \$15.3 million unfavorable variance. Net income for the month was \$20 thousand, unfavorable to budget by \$4.0 million. Net income year-to-date was \$1.1 million and unfavorable variance of \$18.9 million.

EBIDA margin for the month of October was unfavorable to budget by 4.3% and year-to-date EBIDA margin was unfavorable to budget by 3.9%. Additional comments and further analyses are presented in the following sections.

### **Patient Utilization**

#### Inpatient (IP) Services

For the month of October, Acute Discharges for the District were (13.2%) unfavorable to budget. Average Daily Census was (18.2%) unfavorable to budget. Adjusted Discharges were 3,664, which was 188 (4.9%) unfavorable to budget. Adjusted Patient Days were 17,622, which was 2,824 (13.8%) unfavorable to budget. Case Mix Index for both campuses, excluding deliveries, was 1.58, which was (1.7%) unfavorable to budget.

IP surgeries for PMC Escondido and PMC Poway for the month were 533 cases (includes CVS), which were 13 cases (2.6%) favorable to budget.

Deliveries for PMC Escondido and PMC Poway for the month were 416, which were 17 deliveries (3.9%) unfavorable to budget. For the month, Trauma admissions were 87, which was 24.4% unfavorable to budget.

#### Outpatient (OP) and Ancillary Services

OP surgeries for PMC Escondido and PMC Poway for the month were 540 cases, which were 90 cases (19.9%) favorable to budget. Outpatient ER visits for the month were 9,837 visits (includes trauma), which were 1,259 visits (14.7%) favorable to budget. OP registrations for the month were 10,316, which were (3.7%) favorable to budget. ER admissions for the month were 1,353, which were (12.3%) unfavorable to budget.

### **Financial Performance**

#### Operating Revenue

Net Patient Revenue for the month was \$73.4 million, which was \$319 thousand (0.4%) unfavorable to budget.

#### Other Operating Revenue

Other Operating Revenue for the month was \$725 thousand, which was \$58 thousand (7.5%) unfavorable to budget.

#### Operating Expenses

Total Operating Expenses for the month were \$73.1 million, which was \$3.1 million (4.4%) unfavorable to budget.

Salaries, Wages & Contract Labor for the month were \$33.8 million, which was \$2.0 million (6.3%) unfavorable to budget.

Benefits for the month were \$7.7 million, which was \$1.3 million (14.3%) favorable to budget.

Supplies for the month were \$10.9 million, which was \$1.0 million (10.3%) unfavorable to budget.

Professional Fees and Purchased Services for the month were \$12.7 million, which was \$385 thousand (3.1%) unfavorable to budget.

Depreciation & Amortization for the month was \$3.9 million, which was \$40 thousand (1.1%) unfavorable to budget.

Other Direct Expenses for the month were \$4.2 million, which was \$918 thousand (27.7%) unfavorable to budget.

# Monthly Management Discussion and Analysis

## Summary Results of Operations for the Period Ended October 31, 2022

### Net Non-Operating Income/Expense

Net Non-Operating Income for the month was \$1.0 million, which was \$518 thousand unfavorable to budget due to interest expense related to leases as part of the adoption of GASB 87.

### **Payor Mix, Net Days in Accounts Receivable (A/R) and Cash Collections**

The percentages of Gross Patient Service Revenue from the Medicare, Managed Care Medicare, Managed Care, Medi-Cal and Managed Care Medi-Cal financial classes for the month were consistent with budget. Cash postings were \$62.6 million. Days in Net A/R are 74.7, a decrease of 0.4 days from September.

Key Performance Indicators (KPI)	January 2021	Aug	Sep	Oct	Target
Total Net A/R (\$) <sup>1</sup>	\$137,851,805	\$162,665,219	\$162,216,411	\$161,047,265	
Net Days in A/R (Days) (3-months)	64.6	76.2	74.3	74.7	61.0-63.0
DNFB (Days)	2.0	3.4	1.4	0.8	3.0
Urgent Insurance Verification (DDC) (%)	98.9%	98.4%	86.6%	88.2%	98.0%
Elective IP Insurance Verification (Average Secure) (%)	93.8%	90.9%	87.3%	89.6%	98.0%
Elective OP Insurance Verification (Average Secure) (%)	97.9%	98.4%	98.6%	97.6%	98.0%
True Cash Denial (%)	5.2%	5.8%	5.7%	4.7%	6.0%

<sup>1</sup> Total Net A/R (\$) does not have a FY2022 Target as \$ is dependent on Gross Revenue

Please see Appendix A, which contains a glossary of the Key Performance Indicators presented above.

### **Balance Sheet**

**Cash, Cash Equivalents and Investments decreased in October by \$18.6 million from the previous month** due to continued recoupment of the Medicare Accelerated Advance and delays in funding of Medi-Cal Supplemental programs.

**The Days Cash On Hand ratio**, which includes Medicare Advance Payments, decreased by 13.7 days from the prior month to 63.8 days. When the Medicare Advance Payments are excluded, Days Cash on Hand is 62.6 days.



# Monthly Management Discussion and Analysis - APPENDIX A Glossary of Terms: Revenue Cycle Key Performance Indicators

**Total Net A/R:** This is the total amount of accounts receivable which management expects to collect from patients, insurance companies, Medicare and Medi-Cal, in future months, for services to patients through the end of the current accounting period. This number is computed by subtracting estimated contractual adjustments, bad debts and charity write-offs from gross accounts receivable.

**Net Days in A/R (Days):** The full name for this performance indicator is “Net Days of Revenue in Net Accounts Receivable.” This statistic is a measure of the effectiveness of the organization’s collections of revenue. For example, if the organization has average daily net revenues of \$2 million and \$140 million in Net A/R, then the organization has 70 days of net revenue/potential cash (\$140M divided by \$2M) tied up in its Accounts Receivable.

**DNFB (Days):** The full name for this performance indicator is **D**ischarged **N**ot **F**inal **B**illed Revenue. Before a hospital bill can be completed and sent to an insurance company, patient, Medicare or Medi-Cal certain information must be completed and entered in the system and submitted as components of the bill. This information includes specific codes for the services performed using the **C**urrent **P**rocedural **T**erminology codes (CPT-4) as defined by the American Medical Association or the **H**ealthcare **C**ommon **P**rocedure **C**oding **S**ystem (HCPCS) as defined by the Medicare Program. Additionally, the **I**nternational **C**lassification of **D**isease codes (ICD-10) which define a patient’s various illnesses must be included in the billing information. This information is inserted in the patient billing information by employees certified in these coding methodologies based on information in the patient’s medical record. Certified coding specialists rely heavily on clinical information supplied by the patient and physicians including History and Physical Reports, Operative Reports and Discharge Summaries. This performance indicator measures the effectiveness of the billing process. Bills cannot be collected if they are not submitted and this indicator shows the average time required between the time a patient is discharged and the time the bill is submitted. The lower the number the better the performance. A number below 3.0 is considered best practice.

**Urgent Insurance Verification (DDC) (%):** In order to ensure the organization is properly paid for its services it needs to confirm the patient is insured and whether the patient’s insurance covers the services to be rendered. Additionally, some insurers and HMOs require a pre-authorization or pre-certification before they will authorize payment for the services. This verification must be performed very quickly for certain patients. Failure to verify insurance and obtain pre-authorizations, if necessary, significantly reduces the probability of collecting for the services rendered. This performance metric measures the percentage of time insurance verification is obtained for urgent cases prior to the service being rendered. A higher percentage is better. A percentage in excess of 98% is considered best practice.

**Elective IP Insurance Verification (Average Secure) (%)**: In order to ensure the organization is properly paid for its services it needs to confirm the patient is insured and whether the patient's insurance covers the services to be rendered. Additionally, some insurers and HMOs require a pre-authorization or pre-certification before they will authorize payment for services. For inpatient elective procedures/cases, this verification process is critical for payment. Failure to verify insurance and obtain pre-authorizations, if necessary, significantly reduces the probability of collecting for the services rendered. This performance metric measures the percentage of time insurance verification is obtained for elective inpatient cases prior the service billing rendered. A higher percentage is better. A percentage of 95% is considered best practice.

**Elective OP Insurance Verification (Average Secure) (%)**: In order to ensure the organization is properly paid for its services it needs to confirm the patient is insured and whether the patient's insurance covers the services to be rendered. Additionally, some insurers and HMOs require a pre-authorization or pre-certification before they will authorize payment for services. For outpatient elective procedures/cases, this verification process is critical for payment. Failure to verify insurance and obtain pre-authorizations, if necessary, significantly reduces the probability of collecting for the services rendered. This performance metric measures the percentage of time insurance verification is obtained for elective outpatient cases prior the service billing rendered. A higher percentage is better. A percentage of 95% is considered best practice.

**True Cash Denial Rate (%)**: Once claims (bills) are submitted, insurance companies, Medicare and Medi-Cal may deny those claims. Denials may occur for several reasons including:

- Insurance was not valid for the name patient
- The procedure performed was not covered by the patient's insurance
- The provider did not obtain pre-authorization to perform the procedure
- The procedure was not medically necessary
- The bill was received outside the contractually agreed upon timetable

This performance indicator measures whether the organization's processes for insurance verification, obtaining pre-authorization, medical necessity verification and timely billing are working effectively. The measurement is computed by dividing the dollar value of the denials for a twelve-month period by the total annual billings for that same period. A lower percentage indicates better performance with a percentage below 10% is considered best practice.

Prior to Fiscal Year 2021, gross charges were reflected instead of the true cash/AR balance at risk.

# Executive Dashboard

	Month to Date				Year to Date			
	Actual	Budget	Variance	Prior Year	Actual	Budget	Variance	Prior Year
	Oct-22	Oct-22		Oct-21	Oct-22	Oct-22		Oct-21
<b>Key Volumes</b>								
<b>Discharges - Total</b>	<b>2,103</b>	<b>2,434</b>	<b>(13.6%)</b>	<b>2,053</b>	<b>8,284</b>	<b>9,679</b>	<b>(14.4%)</b>	<b>8,218</b>
Acute - General	1,999	2,292	(12.8%)	1,923	7,867	9,119	(13.7%)	7,699
Acute Behavioral Health	52	72	(27.8%)	71	218	285	(23.5%)	278
Total Acute Discharges	2,051	2,364	(13.2%)	1,994	8,085	9,404	(14.0%)	7,977
The Villas at Poway	52	70	(25.7%)	59	199	275	(27.6%)	241
<b>Patient Days - Total</b>	<b>11,386</b>	<b>13,912</b>	<b>(18.2%)</b>	<b>12,102</b>	<b>46,789</b>	<b>55,856</b>	<b>(16.2%)</b>	<b>50,018</b>
Acute - General	7,912	9,489	(16.6%)	8,268	32,719	38,452	(14.9%)	34,186
Acute Behavioral Health	347	827	(58.0%)	803	1,897	3,320	(42.9%)	3,225
Total Acute Patient Days	8,259	10,316	(19.9%)	9,071	34,616	41,772	(17.1%)	37,411
The Villas at Poway	3,127	3,596	(13.0%)	3,031	12,173	14,084	(13.6%)	12,607
Acute Adjusted Discharges	3,600	3,783	(4.8%)	3,172	13,907	15,133	(8.1%)	12,827
Total Adjusted Discharges *	3,664	3,852	(4.9%)	3,248	14,154	15,408	(8.1%)	13,140
Acute Adjusted Patient Days	14,495	16,850	(14.0%)	14,432	59,505	67,214	(11.5%)	60,153
Total Adjusted Patient Days *	17,622	20,446	(13.8%)	17,463	71,678	81,298	(11.8%)	72,760
Acute Average Daily Census	266	333	(19.9%)	293	281	340	(17.1%)	304
Total Average Daily Census *	367	449	(18.2%)	390	380	454	(16.2%)	407
<b>Surgeries - Total</b>	<b>1,073</b>	<b>970</b>	<b>10.6%</b>	<b>928</b>	<b>4,043</b>	<b>3,966</b>	<b>1.9%</b>	<b>3,797</b>
Inpatient	533	520	2.6%	445	1,973	2,153	(8.4%)	1,850
Outpatient	540	450	19.9%	483	2,070	1,813	14.2%	1,947
Deliveries	416	433	(3.9%)	385	1,603	1,706	(6.0%)	1,285
<b>ER Visits (Includes Trauma) - Total</b>	<b>11,190</b>	<b>10,120</b>	<b>10.6%</b>	<b>8,892</b>	<b>45,169</b>	<b>45,581</b>	<b>(0.9%)</b>	<b>40,143</b>
Inpatient	1,353	1,542	(12.3%)	1,301	5,548	6,830	(18.8%)	5,810
Outpatient	9,837	8,578	14.7%	7,591	39,621	38,751	2.3%	34,333

\* Includes The Villas at Poway

# Executive Dashboard

	Month to Date				Year to Date			
	Actual Oct-22	Budget Oct-22	Variance	Prior Year Oct-21	Actual Oct-22	Budget Oct-22	Variance	Prior Year Oct-21
<b>Key Statistics</b>								
Acute Average LOS - Days	4.03	4.35	7.4%	4.55	4.28	4.43	3.3%	4.69
Acute - General	3.96	4.14	4.4%	4.30	4.16	4.22	1.4%	4.44
Acute Behavioral Health	6.67	11.49	41.9%	11.31	8.70	11.65	25.3%	11.60
Average Observation Hours	32	27	(18.5%)	27	32	26	(23.1%)	26
Acute Case Mix-Excludes Deliveries	1.58	1.61	(1.7%)	1.61	1.61	1.61	0.0%	1.61
Acute Case Mix-Medicare Only	1.86	1.82	2.4%	1.82	1.82	1.82	(0.2%)	1.82
Labor Productivity by Hrs					100.9%	100.0%	0.9%	106.3%
Days Cash on Hand					63.8			110.5
<b>Financial Performance</b>								
Operating Income	1,026,620	4,493,344	(3,466,724)	3,285,888	4,490,807	19,827,483	(15,336,676)	15,542,034
Net Income	20,484	4,005,012	(3,984,528)	2,864,365	(1,055,946)	17,867,155	(18,923,101)	14,260,953
Oper. Expenses/Adj. Patient Days	3,930	3,238	(21.4%)	3,489	3,578	3,304	(8.3%)	3,307
EBIDA Margin-Excludes PHMG	9.4%	13.7%	(4.3%)	13.2%	10.1%	14.0%	(3.9%)	14.1%
EBIDA-Excludes PHMG	6,968,855	10,219,704	(3,250,849)	9,005,530	28,050,903	42,548,391	(14,497,488)	38,035,773

Note: Financial Performance excludes GO Bonds

# Income Statement: Current Month

## Excludes PHMG

	Actual	Budget	Variance	Variance		Dollars/Adjusted Patient Day		
	Oct-22	Oct-22	Oct-22	Volume	Rate/Eff	Actual	Budget	Variance
<b>Adjusted Patient Days</b>	17,622	20,196	(2,574)					
<b>Adjusted Discharges</b>	3,664	3,874	(210)					
<b>Operating Revenue</b>								
Gross revenue	398,360,269	428,634,133	(30,273,864)	(54,629,840)	24,355,976.17	22,605.85	21,223.71	1,382
Deductions from revenue	(324,930,833)	(354,885,827)	29,954,994	45,230,547	(15,275,552)	(18,438.93)	(17,572.08)	(867)
Net patient revenue	73,429,436	73,748,306	(318,870)	(9,399,294)	9,080,424	4,167	3,652	515
Property Tax Revenue	-	-	-	-	-	-	-	-
Other operating revenue	724,955	783,734	(58,779)	(99,887.67)	41,108.84	41.14	38.81	2
Total net revenue	74,154,391	74,532,040	(377,649)	(9,499,182)	9,121,533	4,208	3,690	518
<b>Operating Expenses</b>								
Salaries, wages & contract labor	33,775,848	31,767,501	(2,008,347)	4,048,799	(6,057,146)	1,917	1,573	(344)
Benefits	7,659,670	8,936,498	1,276,828	1,138,965	137,863	435	442	8
Supplies	10,911,278	9,896,261	(1,015,017)	1,261,288	(2,276,305)	619	490	(129)
Prof fees & purch svcs	12,681,563	12,297,010	(384,553)	1,567,266	(1,951,819)	720	609	(111)
Depreciation	3,872,660	3,832,389	(40,271)	488,442	(528,713)	220	190	(30)
Other	4,226,752	3,309,037	(917,715)	421,740	(1,339,455)	240	164	(76)
Total expenses	73,127,771	70,038,696	(3,089,075)	8,926,500	(12,015,575)	4,150	3,468	(682)
Income from operations	1,026,621	4,493,344	(3,466,723)	(572,681)	(2,894,042)	58	222	(164)
<b>Non-operating revenue(expense)</b>								
Property tax revenues <sup>1</sup>	1,583,333	1,675,000	(91,667)					
Investment income	292,790	83,372	209,418					
Revenue bond interest expense	(3,075,712)	(2,382,303)	(693,409)					
Other non-operating revenue(expense)	193,452	135,599	57,853					
Net Income <sup>2</sup>	20,484	4,005,012	(3,984,528)					
<b>EBIDA Margin</b>	9.4%	13.7%	(4.3%)					

1= Property Tax Revenue excludes G.O. Bonds Levy

2= Excludes G.O. Bonds income / expense

# Income Statement: Year-to-Date

## Excludes PHMG

	Actual	Budget	Variance	Variance		Dollars/Adjusted Patient Day		
	Oct-22	Oct-22	Oct-22	Volume	Rate/Eff	Actual	Budget	Variance
<b>Adjusted Patient Days</b>	71,678	81,299	(9,621)					
<b>Adjusted Discharges</b>	14,154	15,408	(1,254)					
<b>Operating Revenue</b>								
Gross revenue	1,599,860,688	1,760,624,789	(160,764,101)	(208,353,991)	47,589,890	22,320	21,656	664
Deductions from revenue	(1,325,550,995)	(1,460,198,267)	134,647,272	172,801,234	(38,153,962)	(18,493)	(17,961)	(532)
Net patient revenue	274,309,693	300,426,522	(26,116,829)	(35,552,757)	9,435,928	3,827	3,695	132
Other operating revenue	3,016,234	3,164,937	(148,703)	(374,542)	225,839	42	39	3
<b>Total net revenue</b>	<b>277,325,927</b>	<b>303,591,459</b>	<b>(26,265,532)</b>	<b>(35,927,298)</b>	<b>9,661,766</b>	<b>3,869</b>	<b>3,734</b>	<b>135</b>
<b>Operating Expenses</b>								
Salaries, wages & contract labor	131,978,620	128,839,358	(3,139,262)	15,246,971	(18,386,232)	1,841	1,585	(257)
Benefits	29,080,044	36,001,384	6,921,340	4,260,438	2,660,902	406	443	37
Supplies	38,411,141	40,151,994	1,740,853	4,751,625	(3,010,772)	536	494	(42)
Prof fees & purch svcs	44,134,916	50,380,999	6,246,083	5,962,135	283,948	616	620	4
Depreciation	16,339,784	15,152,024	(1,187,760)	1,793,105	(2,980,865)	228	186	(42)
Other	12,890,614	13,238,217	347,603	1,566,623	(1,219,020)	180	163	(17)
<b>Total expenses</b>	<b>272,835,120</b>	<b>283,763,976</b>	<b>10,928,856</b>	<b>33,580,895</b>	<b>(22,652,040)</b>	<b>3,806</b>	<b>3,490</b>	<b>(316)</b>
Income from operations	4,490,807	19,827,483	(15,336,676)	(2,346,403)	(12,990,273)	63	244	(181)
<b>Non-operating revenue(expense)</b>								
Property tax revenues <sup>1</sup>	6,333,333	6,700,000	(366,667)					
Interest Rate Swap	-	-	-					
Investment income	(323,983)	333,486	(657,469)					
Revenue bond interest expense	(12,767,065)	(9,529,212)	(3,237,853)					
Other non-operating revenue(expense)	1,210,962	535,398	675,564					
<b>Net Income <sup>2</sup></b>	<b>(1,055,946)</b>	<b>17,867,155</b>	<b>(18,923,102)</b>					
<b>EBIDA Margin</b>	<b>10.1%</b>	<b>14.0%</b>	<b>(3.9%)</b>					

1= Property Tax Revenue excludes G.O. Bonds Levy

2= Excludes G.O. Bonds income / expense

# Income Statement: Current vs. Prior Year-to-Date

## Excludes PHMG

	Current Year			Prior Year		Variance		Dollars/Adjusted Patient Day		
	Oct-22	Oct-21	Change	Volume	Rate/Eff	Actual	Budget	Variance		
<b>Adjusted Patient Days</b>	71,678	72,760	(1,082)							
<b>Adjusted Discharges</b>	14,154	13,140	1,014							
<b>Operating Revenue</b>										
Gross revenue	1,599,860,688	1,508,453,405	91,407,283	(22,431,921)	113,839,204	22,320	20,732	1,588		
Deductions from revenue	(1,325,550,995)	(1,240,643,850)	(84,907,145)	18,449,377	(103,356,521)	(18,493)	(17,051)	(1,442)		
Net patient revenue	274,309,693	267,809,555	6,500,138	(3,982,545)	10,482,683	3,827	3,681	146		
Other operating revenue	3,016,234	2,768,898	247,336	(41,176)	288,512	42	38	4		
<b>Total net revenue</b>	<b>277,325,927</b>	<b>270,578,453</b>	<b>6,747,474</b>	<b>(4,023,720)</b>	<b>10,771,194</b>	<b>3,869</b>	<b>3,719</b>	<b>150</b>		
<b>Operating Expenses</b>										
Salaries, wages & contract labor	131,978,620	112,233,345	(19,745,275)	1,669,001	(21,414,275)	1,841	1,543	(299)		
Benefits	29,080,044	31,058,770	1,978,726	461,869	1,516,857	406	427	21		
Supplies	38,411,141	37,786,169	(624,972)	561,911	(1,186,883)	536	519	(17)		
Prof fees & purch svcs	44,134,916	42,176,418	(1,958,498)	627,197	(2,585,696)	616	580	(36)		
Depreciation	16,339,784	14,426,606	(1,913,178)	214,535	(2,127,714)	228	198	(30)		
Other	12,890,614	17,355,111	4,464,497	258,085	4,206,412	180	239	59		
<b>Total expenses</b>	<b>272,835,120</b>	<b>255,036,419</b>	<b>(17,798,701)</b>	<b>3,792,598</b>	<b>(21,591,299)</b>	<b>3,806</b>	<b>3,505</b>	<b>(301)</b>		
Income from operations	4,490,807	15,542,034	(11,051,227)	(231,123)	(10,820,105)	63	214	(151)		
<b>Non-operating revenue(expense)</b>										
Property tax revenues <sup>1</sup>	6,333,333	6,333,333	0							
Interest Rate Swap	-	-	-							
Investment income	(323,983)	(696,828)	372,845							
Revenue bond interest expense	(12,767,065)	(9,348,214)	(3,418,851)							
Other non-operating revenue(expense)	1,210,962	2,430,628	(1,219,666)							
<b>Net Income <sup>2</sup></b>	<b>(1,055,946)</b>	<b>14,260,953</b>	<b>(15,316,900)</b>							
<b>EBIDA Margin</b>	<b>10.1%</b>	<b>14.1%</b>	<b>(4.0%)</b>							

1= Property Tax Revenue excludes G.O. Bonds Levy

2= Excludes G.O. Bonds income / expense

# Income Statement: Current Fiscal Year Monthly Trend

## Excludes PHMG



	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Fiscal Year 2023
<b>Adjusted Discharges</b>	3,428	3,548	3,514	3,664	-	-	-	-	-	-	-	-	14,154
<b>Operating Revenue</b>													
Gross revenue	386,861,833	414,593,123	400,045,463	398,360,269	-	-	-	-	-	-	-	-	1,599,860,688
Deductions from revenue	(319,503,944)	(347,149,344)	(333,966,875)	(324,930,831)	-	-	-	-	-	-	-	-	(1,325,550,995)
Net patient revenue	67,357,889	67,443,779	66,078,588	73,429,438	-	-	-	-	-	-	-	-	274,309,693
Other operating revenue	652,405	777,663	861,211	724,955	-	-	-	-	-	-	-	-	3,016,234
<b>Total net revenue</b>	<b>68,010,294</b>	<b>68,221,442</b>	<b>66,939,799</b>	<b>74,154,393</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>277,325,927</b>
<b>Operating Expenses</b>													
Salaries, wages & contract labor	32,764,595	32,513,284	32,924,893	33,775,849	-	-	-	-	-	-	-	-	131,978,620
Benefits	8,157,659	5,548,530	7,714,185	7,659,670	-	-	-	-	-	-	-	-	29,080,044
Supplies	8,187,227	9,771,666	9,540,971	10,911,278	-	-	-	-	-	-	-	-	38,411,141
Prof fees & purch svcs	10,021,634	11,295,327	10,136,394	12,681,563	-	-	-	-	-	-	-	-	44,134,916
Depreciation	3,466,586	4,918,874	4,081,665	3,872,660	-	-	-	-	-	-	-	-	16,339,785
Other	3,618,338	3,442,044	1,603,481	4,226,752	-	-	-	-	-	-	-	-	12,890,615
<b>Total expenses</b>	<b>66,216,039</b>	<b>67,489,725</b>	<b>66,001,589</b>	<b>73,127,772</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>272,835,121</b>
Income from operations	1,794,255	731,717	938,210	1,026,620	-	-	-	-	-	-	-	-	4,490,806
<b>Non-operating revenue (expense)</b>													
Property tax revenues <sup>1</sup>	1,583,333	1,583,333	1,583,333	1,583,333	-	-	-	-	-	-	-	-	6,333,333
Investment Income	1,022,171	(732,362)	(906,583)	292,790	-	-	-	-	-	-	-	-	(323,984)
Interest Expense	1,914,301	4,562,164	3,214,888	3,075,712	-	-	-	-	-	-	-	-	12,767,065
Interest Rate Swap	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	108,213	346,688	562,613	193,452	-	-	-	-	-	-	-	-	1,210,962
Net income <sup>2</sup>	2,593,671	(2,632,788)	(1,037,315)	20,484	-	-	-	-	-	-	-	-	(1,055,946)
EBIDA Margin	11.7%	10.0%	9.4%	9.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10.1%

1= Property Tax Revenue excludes G.O. Bonds Levy

2= Excludes G.O. Bonds income / expense



# Income Statement: 13 Month Trend

## Excludes PHMG

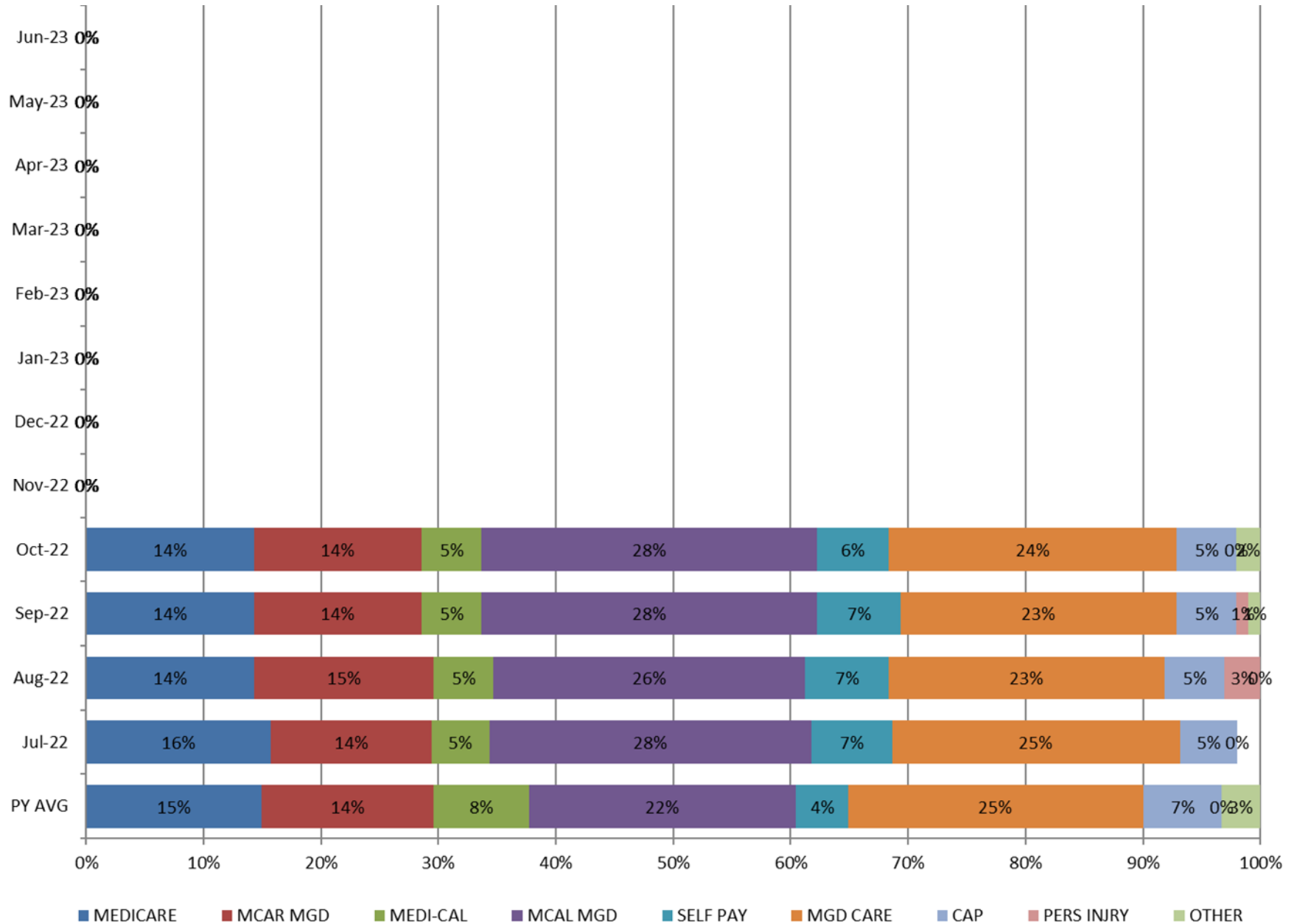
**PALOMAR  
HEALTH**

	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22
<b>Adjusted Discharges</b>	3,248	3,257	3,287	3,176	2,856	3,380	3,349	3,251	3,900	3,428	3,548	3,514	3,664
<b>Operating Revenue</b>													
Gross revenue	365,320,647	375,301,374	389,769,097	390,661,499	376,438,022	409,850,606	367,578,896	361,928,194	375,821,247	386,861,833	414,593,123	400,045,463	398,360,269
Deductions from revenue	(298,115,608)	(309,766,640)	(321,767,753)	(323,720,363)	(312,843,977)	(342,686,440)	(301,312,242)	(297,940,380)	(314,241,456)	(319,503,944)	(347,149,344)	(333,966,875)	(324,930,833)
Net patient revenue	67,205,039	65,534,734	68,001,344	66,941,136	63,594,045	67,164,166	66,266,654	63,987,814	61,579,791	67,357,889	67,443,779	66,078,588	73,429,436
Other operating revenue	799,323	577,425	906,377	623,210	767,618	784,547	852,459	641,173	1,310,521	652,405	777,663	861,211	724,955
<b>Total net revenue</b>	<b>68,004,362</b>	<b>66,112,159</b>	<b>68,907,721</b>	<b>67,564,346</b>	<b>64,361,663</b>	<b>67,948,713</b>	<b>67,119,113</b>	<b>64,628,987</b>	<b>62,890,312</b>	<b>68,010,294</b>	<b>68,221,442</b>	<b>66,939,799</b>	<b>74,154,391</b>
<b>Operating Expenses</b>													
Salaries, wages & contract labor	28,243,127	28,279,904	31,492,542	28,467,482	27,893,018	33,220,635	29,807,910	28,995,864	24,928,515	32,764,595	32,513,284	32,924,892	33,775,848
Benefits	7,955,702	7,825,197	8,894,153	8,652,948	9,556,671	5,430,822	6,823,078	7,373,649	8,232,869	8,157,659	5,548,530	7,714,185	7,659,670
Supplies	9,513,065	8,400,213	9,151,664	9,339,040	8,429,693	9,585,924	8,834,196	8,775,759	9,987,179	8,187,227	9,771,666	9,540,971	10,911,278
Prof fees & purch svcs	10,836,813	10,800,478	11,026,686	11,193,006	10,118,330	11,861,620	10,756,291	9,994,501	12,623,669	10,021,634	11,295,327	10,136,393	12,681,563
Depreciation	3,784,359	3,997,622	3,990,611	3,490,754	3,486,250	3,701,760	3,767,782	3,766,102	9,639,591	3,466,586	4,918,874	4,081,665	3,872,660
Other	4,385,408	3,389,195	(571,743)	1,605,162	1,483,063	3,899,706	3,601,095	3,627,356	(6,623,350)	3,618,338	3,442,044	1,603,481	4,226,752
<b>Total expenses</b>	<b>64,718,474</b>	<b>62,692,609</b>	<b>63,983,913</b>	<b>62,748,392</b>	<b>60,967,025</b>	<b>67,700,467</b>	<b>63,590,352</b>	<b>62,533,231</b>	<b>58,788,473</b>	<b>66,216,039</b>	<b>67,489,725</b>	<b>66,001,587</b>	<b>73,127,771</b>
<b>Income from operations</b>	<b>3,285,888</b>	<b>3,419,550</b>	<b>4,923,808</b>	<b>4,815,954</b>	<b>3,394,638</b>	<b>248,246</b>	<b>3,528,761</b>	<b>2,095,756</b>	<b>4,101,839</b>	<b>1,794,255</b>	<b>731,717</b>	<b>938,212</b>	<b>1,026,620</b>
<b>Non-operating revenue (expense)</b>													
Property tax revenues <sup>1</sup>	1,583,333	1,583,333	1,583,333	1,583,333	1,583,333	1,583,333	1,583,333	1,583,333	2,767,623	1,583,333	1,583,333	1,583,333	1,583,333
Investment Income	(702,331)	(56,188)	(237,337)	(1,292,932)	(683,825)	(2,146,500)	(1,089,763)	868,329	(173,507)	1,022,171	(732,362)	(906,583)	292,790
Interest Expense	(2,356,806)	(2,255,950)	(2,279,111)	(2,289,448)	(2,242,609)	(2,328,900)	(2,269,055)	(2,299,876)	(13,300,418)	(1,914,301)	(4,562,164)	(3,214,888)	(3,075,712)
Interest Rate Swap	-	-	-	-	-	-	-	-	13,152,115	-	-	-	-
Other	1,054,281	4,200,772	(705,521)	(850,110)	219,288	(580,961)	797,213	1,131,532	4,864,522	108,213	346,688	562,609	193,452
<b>Net income<sup>2</sup></b>	<b>2,864,365</b>	<b>6,891,517</b>	<b>3,285,172</b>	<b>1,966,797</b>	<b>2,270,825</b>	<b>(3,224,782)</b>	<b>2,550,489</b>	<b>3,379,074</b>	<b>11,412,174</b>	<b>2,593,671</b>	<b>(2,632,788)</b>	<b>(1,037,317)</b>	<b>20,484</b>
EBIDA Margin	13.2%	19.9%	13.9%	11.5%	12.4%	4.1%	12.8%	14.6%	33.7%	11.7%	10.0%	9.4%	9.4%

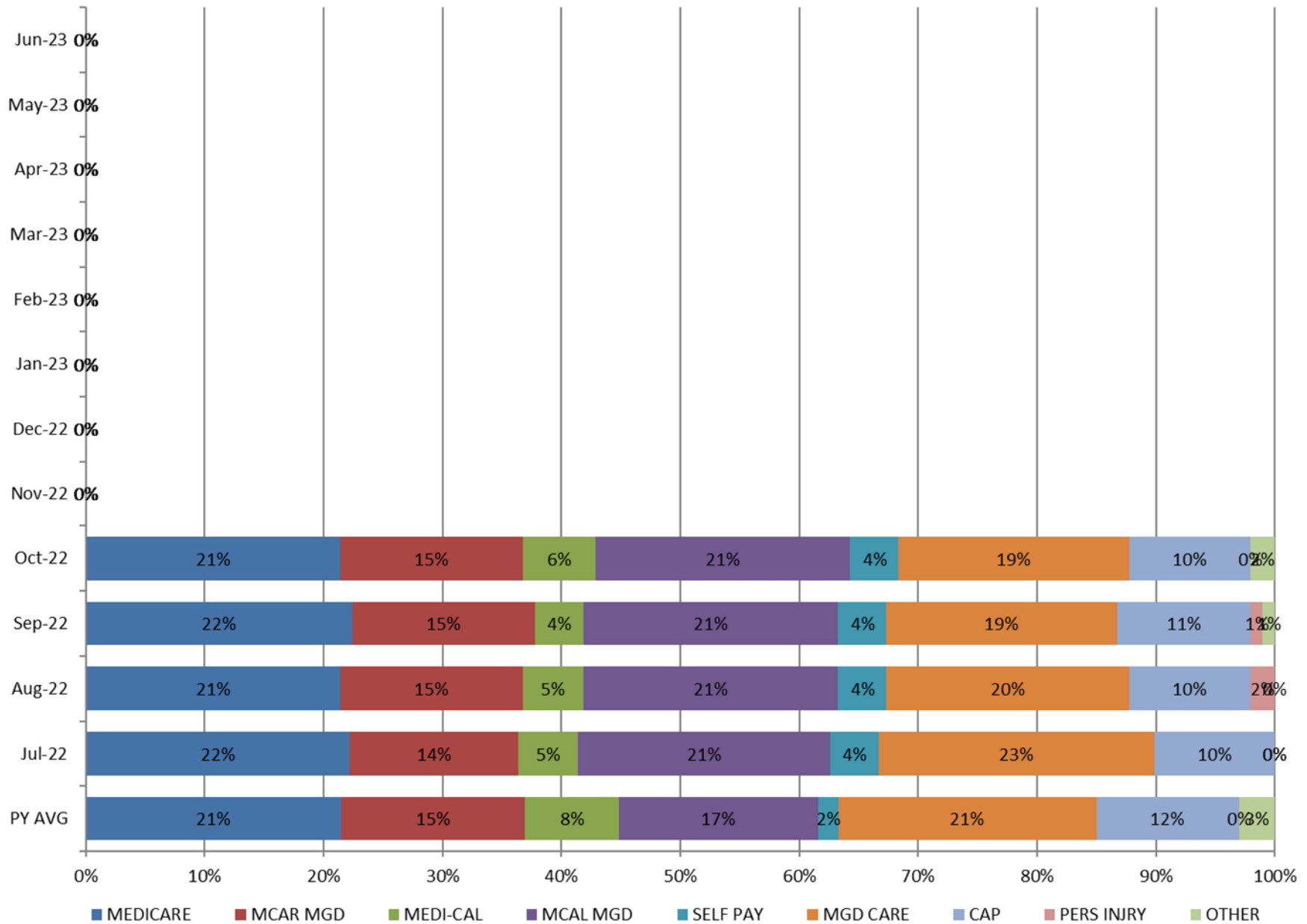
1= Property Tax Revenue excludes G.O. Bonds Levy

2= Excludes G.O. Bonds income / expense

# Payor Mix: Emergency Department



# Payor Mix: Gross Revenue



# Statement of Net Position: Excludes G.O. Bonds

Excludes PHMG

**PALOMAR  
HEALTH**

<b>Assets</b>	Oct-22	Sep-22	Jun-22	<b>Liabilities</b>	Oct-22	Sep-22	Jun-22
<b>Current Assets</b>				<b>Current Liabilities</b>			
Cash and cash equivalents	21,770,099	31,526,792	30,997,521	Accounts payable	65,855,110	49,410,391	67,371,368
Investments	108,875,189	117,713,583	186,291,158	Accrued payroll	29,887,628	26,237,485	30,182,511
Board Designated	2,418,064	8,433,345	21,107,606	Accrued PTO	24,609,790	24,433,989	24,932,792
Total cash, cash equivalents & investments	133,063,352	157,673,719	238,396,286	Accrued interest payable	12,023,186	10,365,257	5,057,411
<b>Patient Accounts Receivable</b>	430,416,274	431,048,884	400,381,312	Current portion of bonds	14,425,000	14,425,000	14,425,000
Allowance on accounts	(269,369,009)	(268,832,473)	(251,383,493)	Current portion of lease liab	6,308,546	6,294,208	5,744,577
Net accounts receivable	161,047,265	162,216,411	148,997,820	Est. third party settlements	9,759,316	15,310,437	27,984,699
Inventories	12,350,223	12,397,068	12,480,465	Other current liabilities	62,950,015	63,328,588	61,780,722
Prepaid expenses	15,533,229	15,219,771	8,682,562	Total current liabilities	225,818,590	209,805,356	237,479,080
Est. third party settlements	81,907,535	72,737,285	58,713,877	<b>Long Term Liabilities</b>			
Other	45,257,498	41,627,574	37,918,474	Other LT liabilities	653,322	699,890	1,302,956
Total current assets	449,159,102	461,871,828	505,189,483	Bonds & contracts payable	625,098,886	625,335,817	626,046,242
<b>Non-Current Assets</b>				Lease liabilities	245,187,574	245,692,027	247,242,225
Restricted assets	79,448,785	53,900,738	58,256,063	Total long term liabilities	870,939,781	871,727,734	874,591,423
Restricted other	14,031,581	14,031,491	14,031,154	<b>Total liabilities</b>	<b>1,096,758,371</b>	<b>1,081,533,090</b>	<b>1,112,070,502</b>
Total restricted assets	93,480,367	67,932,230	72,287,217	Deferred inflow of resources-			
Property, plant & equipment	1,511,864,933	1,510,693,499	1,511,183,821	unearned revenue	7,029,780	7,038,631	6,877,684
Accumulated depreciation	(614,796,040)	(611,470,452)	(601,520,327)	<b>Total liabilities and deferred inflow</b>			
Construction in process	89,675,521	86,009,071	64,486,109	<b>of resources</b>	<b>1,103,788,151</b>	<b>1,088,571,721</b>	<b>1,118,948,186</b>
Net property, plant & equipment	986,744,415	985,232,118	974,149,602	<b>Net Position</b>			
Right of Use Assets	234,419,179	235,548,357	238,533,505	Unrestricted	743,294,937	746,618,542	757,295,485
Investment related companies	6,017,232	6,862,229	6,903,551	Restricted for other purpose	14,031,581	14,031,491	14,031,154
Prepaid debt insurance costs	5,723,359	5,759,695	5,868,703	Total net position	757,326,518	760,650,033	771,326,639
Other non-current assets	38,639,986	38,871,741	39,561,628	<b>Total liabilities, deferred inflow of</b>			
Total non-current assets	1,365,024,538	1,340,206,370	1,337,304,205	<b>resources and net position</b>	<b>1,861,114,669</b>	<b>1,849,221,754</b>	<b>1,890,274,825</b>
<b>Total assets</b>	<b>1,814,183,640</b>	<b>1,802,078,198</b>	<b>1,842,493,688</b>				
Deferred outflow of resources-loss on refunding of debt	46,931,029	47,143,556	47,781,137				
<b>Total assets and deferred outflow of resources</b>	<b>1,861,114,669</b>	<b>1,849,221,754</b>	<b>1,890,274,825</b>				

# Statement of Net Position: Includes G.O. Bonds

Excludes PHMG

**PALOMAR  
HEALTH**

<b>Assets</b>	Oct-22	Sep-22	Jun-22	<b>Liabilities</b>	Oct-22	Sep-22	Jun-22
<b>Current Assets</b>				<b>Current Liabilities</b>			
Cash and cash equivalents	21,770,099	31,526,792	30,997,521	Accounts payable	65,856,110	49,410,391	67,374,118
Investments	108,875,189	117,713,583	186,291,158	Accrued payroll	29,887,628	26,237,485	30,182,511
Board Designated	2,418,064	8,433,345	21,107,606	Accrued PTO	24,609,790	24,433,989	24,932,792
Total cash,cash equivalents & investments	133,063,352	157,673,719	238,396,286	Accrued interest payable	20,178,993	15,805,011	21,425,246
<b>Patient Accounts Receivable</b>	430,416,274	431,048,884	400,381,312	Current portion of bonds	23,218,916	23,218,916	22,485,800
Allowance on accounts	(269,369,009)	(268,832,473)	(251,383,493)	Current portion of lease liab	6,308,546	6,294,208	5,744,577
Net accounts receivable	161,047,265	162,216,411	148,997,820	Est. third party settlements	9,759,316	15,310,437	27,984,699
Inventories	12,350,223	12,397,068	12,480,465	Other current liabilities	27,085,308	27,155,055	24,680,710
Prepaid expenses	15,533,229	15,219,771	8,682,562	Total current liabilities	206,904,606	187,865,492	224,810,452
Est. third party settlements	81,907,535	72,737,285	58,713,877	<b>Long Term Liabilities</b>			
Other	56,081,507	50,261,555	38,118,475	Other LT liabilities	653,322	699,890	1,302,956
Total current assets	459,983,111	470,505,810	505,389,483	Bonds & contracts payable	1,269,238,723	1,269,209,380	1,277,787,416
<b>Non-Current Assets</b>				Lease liabilities	245,187,574	245,692,027	247,242,225
Restricted assets	106,426,786	79,888,792	110,141,999	Total long term liabilities	1,515,079,618	1,515,601,297	1,526,332,597
Restricted other	14,031,581	14,031,491	14,031,154	<b>Total liabilities</b>	1,721,984,224	1,703,466,789	1,751,143,049
Total restricted assets	120,458,368	93,920,283	124,173,153	Deferred inflow of resources- unearned revenue	42,894,488	43,212,165	43,977,697
Property, plant & equipment	1,511,864,933	1,510,693,499	1,511,183,821	<b>Total liabilities and deferred inflow of resources</b>	<b>1,764,878,712</b>	<b>1,746,678,954</b>	<b>1,795,120,746</b>
Accumulated depreciation	(614,796,040)	(611,470,452)	(601,520,327)	<b>Net Position</b>			
Construction in process	89,675,521	86,009,071	64,486,109	Unrestricted	124,521,647	127,679,935	137,849,948
Net property, plant & equipment	986,744,415	985,232,118	974,149,602	Restricted for other purpose	14,031,581	14,031,491	14,031,154
Right of Use Assets	234,419,179	235,548,357	238,533,505	Total net position	138,553,228	141,711,427	151,881,102
Investment related companies	6,017,232	6,862,229	6,903,551	<b>Total liabilities, deferred inflow of resources and net position</b>	<b>1,903,431,940</b>	<b>1,888,390,381</b>	<b>1,947,001,848</b>
Prepaid debt insurance and other costs	7,291,644	7,341,450	7,491,373				
Other non-current assets	38,639,988	38,871,743	39,561,628				
Total non-current assets	1,393,570,826	1,367,776,181	1,390,812,812				
<b>Total assets</b>	<b>1,853,553,937</b>	<b>1,838,281,990</b>	<b>1,896,202,295</b>				
Deferred outflow of resources-loss on refunding of debt	49,878,003	50,108,391	50,799,553				
<b>Total assets and deferred outflow of resources</b>	<b>1,903,431,940</b>	<b>1,888,390,381</b>	<b>1,947,001,848</b>				

# Cash Flow Statement

Excludes PHMG

**PALOMAR  
HEALTH**

	<u>Oct-22</u>	<u>YTD</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Income (Loss) from operations	1,026,620	4,490,807
<b>Adjustments to reconcile change in net assets to net cash provided from operating activities:</b>		
Depreciation Expense	4,454,766	17,503,995
Provision for bad debts	7,188,015	19,850,254
 <b>Changes in operating assets and liabilities:</b>		
Patient accounts receivable	(6,018,869)	(31,899,703)
Property Tax and other receivables	(2,419,295)	(1,944,052)
Inventories	46,845	130,242
Prepaid expenses and other current assets	976,515	(4,221,917)
Accounts payable	16,445,719	(1,518,008)
Accrued compensation	3,825,944	(617,886)
Estimated settlement amounts due third-party payors	(14,721,371)	(41,419,041)
Other liabilities	40,866	2,689,966
Net cash provided from (used by) operating activities	<u>10,845,755</u>	<u>(36,955,342)</u>
 <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Net (purchases) sales of investments	(11,684,409)	99,820,297
Income (Loss) on investments	335,264	(165,130)
Investment in affiliates	(3,222,855)	(12,115,149)
Net cash provided from (used by) investing activities	<u>(14,572,000)</u>	<u>87,540,018</u>
 <b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:</b>		
Receipt of District Taxes	372,703	938,359
Net cash provided from non-capital financing activities	<u>1,320,176</u>	<u>2,864,351</u>
 <b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>		
Proceeds on asset sale	0	37,391
Acquisition of property plant and equipment	(5,268,422)	(28,547,515)
Redevelopment Trust Fund Distributions	0	200,000
G.O. Bond Interest paid	0	(15,585,307)
Revenue Bond Interest paid	(1,557,424)	(3,883,560)
ROU Interest paid	(524,778)	(1,063,270)
Payments of Long Term Debt	(524,778)	(13,834,188)
Net cash used in capital and related financing activities	<u>(7,350,624)</u>	<u>(62,676,449)</u>
 <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(9,756,693)</b>	<b>(9,227,422)</b>
 <b>CASH AND CASH EQUIVALENTS - Beginning of period</b>	<b>31,526,792</b>	<b>30,997,521</b>
 <b>CASH AND CASH EQUIVALENTS - End of period</b>	<b>21,770,099</b>	<b>21,770,099</b>

**CONDENSED COMBINING STATEMENT OF NET POSITION**  
**OCTOBER 31, 2022**

	<b>PH</b>	<b>PHMG</b>	<b>PAM</b>	<b>PAM-SD</b>	<b>PAC</b>	<b>Eliminations</b>	<b>Total</b>
<b>ASSETS</b>							
Current assets	519,678,834	38,115,410	393,897	1,894,849	3,340,335	(28,566,174)	534,857,150
Capital assets - net	986,744,415	5,153,330	-	-	-	-	991,897,745
Right of use assets - net	234,419,179	21,357,584	-	-	-	(14,477,717)	241,299,046
Non-current assets	112,711,503	6,917,965	-	-	-	(11,786,949)	107,842,519
<b>Total assets</b>	<b>1,853,553,931</b>	<b>71,544,289</b>	<b>393,897</b>	<b>1,894,849</b>	<b>3,340,335</b>	<b>(54,830,840)</b>	<b>1,875,896,460</b>
Deferred outflow of resources	49,878,003	-	-	-	-	-	49,878,003
<b>TOTAL ASSETS AND DEFERRED OUTFLOW OF RESOURCES</b>	<b>1,903,431,934</b>	<b>71,544,289</b>	<b>393,897</b>	<b>1,894,849</b>	<b>3,340,335</b>	<b>(54,830,840)</b>	<b>1,925,774,463</b>
<b>LIABILITIES AND NET POSITION</b>							
Current liabilities	203,604,660	51,757,306	2,307,848	-	2,149,584	(35,239,968)	224,579,429
Long-term liabilities	1,273,379,490	3,569,014	-	-	-	(3,500,000)	1,273,448,504
Right of use lease liabilities	245,187,574	15,781,571	-	-	-	(12,254,287)	248,714,858
<b>Total liabilities</b>	<b>1,722,171,724</b>	<b>71,107,891</b>	<b>2,307,848</b>	<b>-</b>	<b>2,149,584</b>	<b>(50,994,255)</b>	<b>1,746,742,791</b>
Deferred inflow of resources - deferred revenue	42,706,988	-	-	-	-	-	42,706,988
<b>Total liabilities and deferred inflow of resources</b>	<b>1,764,878,712</b>	<b>71,107,891</b>	<b>2,307,848</b>	<b>-</b>	<b>2,149,584</b>	<b>(50,994,255)</b>	<b>1,789,449,779</b>
Invested in capital assets - net of related debt	(212,591,363)	4,220,151	-	-	-	-	(208,371,212)
Restricted	53,910,549	-	-	-	-	-	53,910,549
Unrestricted	297,234,036	(3,783,753)	(1,913,951)	1,894,849	1,190,751	(3,836,585)	290,785,348
<b>Total net position</b>	<b>138,553,222</b>	<b>436,398</b>	<b>(1,913,951)</b>	<b>1,894,849</b>	<b>1,190,751</b>	<b>(3,836,585)</b>	<b>136,324,685</b>
<b>TOTAL LIABILITIES, DEFERRED INFLOW OF RESOURCES, AND NET POSITION</b>	<b>1,903,431,934</b>	<b>71,544,289</b>	<b>393,897</b>	<b>1,894,849</b>	<b>3,340,335</b>	<b>(54,830,840)</b>	<b>1,925,774,464</b>

Note: Financial Performance includes GO Bonds

**CONDENSED COMBINING STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION  
FOR THE FOUR MONTHS ENDED OCTOBER 31, 2022**

	PH	PHMG	PAM	PAM-SD	PAC	Elimination	YTD Consolidated
<b>OPERATING REVENUE:</b>							
Net patient service revenue	254,626,396	25,469,503	-	-	-	-	280,095,899
Shared risk revenue	19,683,297	14,279,898	-	-	-	(1,552,610)	32,410,585
Other revenue	3,016,234	3,529,554	-	-	937,640	(126,533)	7,356,895
PH Program revenue	-	3,865,837	-	-	-	(3,865,837)	-
Total operating revenue	277,325,927	47,144,792	-	-	937,640	(5,544,980)	319,863,379
<b>OPERATING EXPENSES</b>							
DEPRECIATION AND AMORTIZATION	256,495,336	58,923,858	(228,390)	(3,491)	446,660	(6,814,407)	308,819,566
	16,339,784	1,035,576	-	-	-	-	17,375,360
Total operating expenses	272,835,120	59,959,435	(228,390)	(3,491)	446,660	(6,814,407)	326,194,926
<b>INCOME (LOSS) FROM OPERATIONS</b>	<b>4,490,807</b>	<b>(12,814,643)</b>	<b>228,390</b>	<b>3,491</b>	<b>490,980</b>	<b>1,269,427</b>	<b>(6,331,548)</b>
<b>NON-OPERATING INCOME (EXPENSE):</b>							
Investment income	(165,129)	12	-	-	-	-	(165,117)
Unrealized loss on interest rate swap	-	-	-	-	-	-	-
Interest expense	(24,805,424)	(52,734)	-	-	-	1,281,969	(23,576,190)
Property tax revenue	18,883,333	-	-	-	-	-	18,883,333
Other - net	1,305,329	1,028,948	4,835	(3,491)	-	(1,281,969)	1,053,653
Total non-operating expense - net	(4,781,891)	976,226	4,835	(3,491)	-	-	(3,804,321)
Net income (loss) before capital contrib	(291,084)	(11,838,416)	233,225	-	490,980	-	(11,405,295)
<b>CAPITAL CONTRIBUTIONS</b>							
							-
<b>CHANGE IN NET POSITION</b>	<b>(291,084)</b>	<b>(11,838,416)</b>	<b>233,225</b>	<b>-</b>	<b>490,980</b>	<b>-</b>	<b>(11,405,295)</b>
Interfund Operating Support - PHMG	(13,036,796)	11,704,610	-	-	-	-	(1,332,186)
Interfund Support - Graybill	-	-	-	-	-	-	-
Interfund - PHMG	(13,036,796)	11,704,610	-	-	-	-	(1,332,186)
NET POSITION - Beginning of year	151,881,102	570,204	(2,147,176)	1,894,849	699,771	(3,836,584)	149,062,166
<b>NET POSITION - Year to date</b>	<b>138,553,222</b>	<b>436,398</b>	<b>(1,913,951)</b>	<b>1,894,849</b>	<b>1,190,751</b>	<b>(3,836,584)</b>	<b>136,324,685</b>
<b>EBIDA</b>							
							29,546,255
<b>EBIDA Margin</b>							
							9.2%

Note: Financial Performance includes GO Bonds



# ADDENDUM C

SPECIAL CLOSED SESSION BOARD OF DIRECTOR'S MEETING MINUTES – MONDAY, NOVEMBER 14, 2022	
AGENDA ITEM	CONCLUSION / ACTION
<ul style="list-style-type: none"> <li>DISCUSSION</li> </ul>	
<b>I. CALL TO ORDER</b>	
Pursuant to Health Board Resolution No. 01.10.22(03)-03 the meeting was held virtually and called to order at 6:13 p.m. by Board Chairwoman Linda Greer.	
<b>NOTICE OF MEETING</b>	
Notice of Meeting was posted at Palomar Health's Administrative office as well as on the Palomar Health website on Friday, November 4, 2022, which is consistent with legal requirements.	
<b>II. ESTABLISHMENT OF QUORUM</b>	
Quorum comprised of Directors Barry, Clark, Corrales, Greer, Pacheco Excused Absences: Directors Edwards-Tate, Griffith	
<b>III. PUBLIC COMMENTS</b>	
There were no public comments.	
<b>IV. ADJOURNMENT TO CLOSED SESSION</b>	
A. Pursuant to California Government Code § 54962 and California Health & Safety Code § 32155—HEARINGS—Subject matter: report of quality assurance committee	
<b>V. RE-ADJOURNMENT TO OPEN SESSION</b>	
<b>VI. ACTION RESULTING FROM CLOSED SESSION DISCUSSION, IF ANY</b>	
There was no action resulting from closed session.	
<b>VII. FINAL ADJOURNMENT</b>	

**SPECIAL CLOSED SESSION BOARD OF DIRECTOR'S MEETING MINUTES – MONDAY, NOVEMBER 14, 2022**

**AGENDA ITEM**

**CONCLUSION / ACTION**

• **DISCUSSION**

There being no further business, Chairwoman Greer adjourned the meeting at 6:36 p.m.

<b>SIGNATURES:</b>	<b>BOARD SECRETARY</b>	_____ Terry Corrales, R.N.
	<b>BOARD ASSISTANT</b>	_____ Debbie Hollick

DRAFT

*Board of Directors Meeting Minutes – Monday, November 14, 2022*

*Agenda Item*

- *Discussion*

*Conclusion / Action /Follow Up*

**NOTICE OF MEETING**

Notice of Meeting was posted at the Palomar Health Administrative Office; also posted with full agenda packet to the Palomar Health website on Wednesday, November 9, 2022, which is consistent with legal requirements.

**I. CALL TO ORDER**

Pursuant to Palomar Health Board Resolution No. 01.10.22(03)-03, the meeting was held virtually, and called to order at 6:36 p.m. by Board Chairwoman Linda Greer.

**II. ESTABLISHMENT OF QUORUM**

Quorum comprised of Directors Barry, Clark, Corrales, Greer, Pacheco  
Absences: Directors Edwards-Tate, Griffith

**III. OPENING CEREMONY – Pledge of Allegiance to the Flag**

The Pledge of Allegiance to the Flag was recited in unison.

**MISSION AND VISION STATEMENTS**

*The Palomar Health mission and vision statements are as follows:*

- *The mission of Palomar Health is to heal, comfort and promote health in the communities we serve*
- *The vision of Palomar Health is to be the health system of choice for patients, physicians and employees, recognized nationally for the highest quality of clinical care and access to comprehensive services*

Agenda Item

- Discussion

Conclusion / Action /Follow Up

IV. PUBLIC COMMENTS

There were no public comments.

V. PRESENTATIONS

A. Patient Experience Moment

- Chief Administrative Officer Ryan Olsen introduced Betty Crewe, the wife of former patient Carter, who was admitted through the emergency department. Mr. and Mrs. Crew commended every Palomar Health employee they came into contact with, including nurse Dusty, who was a breath of fresh air and ensured that their house was in proper order for Carter’s recuperation process. Special kudos to therapist Denise, who was like sunshine coming into their home. She explained everything she was doing with Carter and took the time to teach them how strokes affect the patient’s body. Along with occupational therapist Seely, Denise took the time to teach them what to do in certain situations that could occur in the home, and provided the highest levels of love, care and empathy. Speech therapist Shawn was also exceptional; she allowed Carter to just speak and asked questions, which kept him in the limelight of responding. Social worker Sara provided an extensive list of resources Carter and Betty could reach out to for assistance. They loved every time the PH therapists came to their home. A special mention also for emergency room nurse Jordan, who showed her dedication to caring for patients. She, too, is a winner
- On behalf of the full board, Chairwoman Greer shared appreciation for Betty sharing the story of Carter’s amazing recovery, thanking them both for coming to Palomar Health, and reminding them that Palomar will always be there for them

B. Employee Recognition

Chairwoman Greer welcomed the executive team assistants to the meeting, noting that these are the people who keep administration and the Board of Directors well informed and able to do their duties. The following staff members were honored for their service, and received appreciation certificates, flowers and special tributes by their supervisors:

- Carla Albright, Executive Assistant to Chief Human Resources Officer Geoffrey Washburn - 5 years of service
- Dawna Barnes, Executive Assistant to Chief Security Officer Anis Trabelsi - 9 months of service
- Nancy Calabria, Executive Assistant to Chief Operations Officer Stephanie Baker - 6 years of service
- Gen Dieu, Executive Assistant to Chief Medical Officer Omar Khawaja - 3 months of service
- Debbie Hollick, Executive Assistant to the Board of Directors – 10 years of service
- Tanya Howell, Executive Assistant to Chief Financial Officer Hugh King - 19 years of service
- Nanette Irwin, Executive Assistant to Chief Legal Officer Kevin DeBruin - 1 year of service
- Lynda Ruiz, Executive Assistant to Chief Executive Officer Diane Hansen - 1 year of service

C. Overview of the Final Bond Financing

Agenda Item

• Discussion

Conclusion / Action /Follow Up

- Utilizing the attached presentation, Chief Financial Officer Hugh King presented a recap of the status of the bond issue, which closes tomorrow. Palomar management and the financing team worked diligently to come to market as quickly as possible and mitigate risks to the system while funding vital capital needs. The presentation included the list of myriad benefits the organization would realize with this bond offering. The financing restructured existing net debt service, providing Palomar with upfront debt service reduction of approximately \$9.9 million through 2027, while allowing it to finance \$114 million in new money needs
- Mr. King was gratified to learn that investors were extremely supportive of Palomar's bond offering; 57 investors placing over \$3.27BN of aggregate (series 2022A+2022B) orders (13.24x subscription) including 28 new investors to Palomar. Investors who participated in 1x1 calls with Palomar Management accounted for \$1.05BN of orders
- Mr. Clark asked for clarification of the dollar amount of the bonds and what the total interest cost would be over the next 30 years. Also asked why the bonds were not refunded when the interest rate was much lower. President and CEO Diane Hansen responded that there are only certain timeframes when bonds can be refunded. If the organization would have done so at that time, due to the swap it would have cost the organization approximately \$40 million, which it did not have, to refund those bonds and reissue new debt. Palomar also did not have the debt capacity at that time. Mr. King added that Palomar is coming off the two best years financially in the history of the organization by growing its margin and volume
- Ms. Hansen gave kudos to Mr. King and the entire finance team for their monumental efforts to make this happen in such a short timeframe in order to take this to the market. She noted that Citi leadership called PH arguably the best financially performing hospital in the nation. We can now finish the build out of the Escondido campus as well as the much needed refurbishment of PMC Poway. The strength and resilience of the organization and this team in driving performance; along with the board support and trust, is the reason we have such a successful offering
- Chairwoman Greer lauded the team, noting that these efforts will undo what the previous CEO's have done by utilizing the swap, which will be an extremely good thing for the organization. The board is proud that they can rely on their CEO to do what needs to be done for the betterment of the organization

VI. APPROVAL OF MINUTES

*Board of Directors Meeting Minutes – Monday, November 14, 2022*

**Agenda Item**

<ul style="list-style-type: none"> <li><b>Discussion</b></li> </ul>	<p><b>Conclusion / Action /Follow Up</b></p>
<p>A. Board of Directors Meeting - Monday, October 10, 2022                      B. Special Full Board Audit &amp; Compliance Committee Meeting - Tuesday, October 18, 2022</p>	<p><b>A. MOTION:</b> By Director Pacheco, 2<sup>nd</sup> by Director Corrales and carried to approve agenda item VI.A. Board of Directors Meeting - Monday, October 10, 2022 with edit as discussed below. Roll call voting was utilized.                      Director Corrales – aye    Director Griffith – absent                      Director Greer – aye        Director Barry – aye                      Director Clark – aye        Director Pacheco – aye                      Director Edwards-Tate – absent                      Chairwoman Greer announced that five board members were in favor. None opposed. No abstentions. Two absences. Motion approved.</p> <p><b>B MOTION:</b> By Director Corrales, 2<sup>nd</sup> by Director Barry and carried to approve agenda item VI.B. Special Full Board Audit &amp; Compliance Committee Meeting - Tuesday, October 18, 2022 as presented. Roll call voting was utilized.                      Director Corrales – aye    Director Griffith – absent                      Director Greer – aye        Director Barry – aye                      Director Clark – aye        Director Pacheco – aye                      Director Edwards-Tate – absent                      Chairwoman Greer announced that five board members were in favor. None opposed. No abstentions. Two absences. Motion approved.</p>
<p>A. Director Pacheco noted a needed revision re: his attendance                      B. There was no discussion</p>	
<p><b>VII.* APPROVAL OF AGENDA</b> <i>to accept the Consent Items as listed</i></p>	
<p>A. Palomar Medical Center Escondido Medical Staff Credentialing &amp; Reappointments                      B. Palomar Medical Center Poway Medical Staff Credentialing &amp; Reappointments                      C. Physician Medicine and Rehabilitation Clinical Privileges Checklist for Palomar Medical Center Escondido and Palomar Medical Center Poway                      D. Modification to the Department of Surgery Rules and Regulations for Palomar Medical Center Poway                      E. Modification to the Critical Care Core Privilege Checklist for Palomar Medical Center Escondido and Palomar Medical Center Poway                      F. November 14, 2022 Policy and Procedure Consent Agenda</p>	<p><b>MOTION:</b> By Director Barry, 2<sup>nd</sup> by Director Corrales and carried to approve Consent Agenda Items VII.A. –VII.F. as presented. Roll call voting was utilized.                      Director Corrales – aye    Director Griffith – absent                      Director Greer – aye        Director Barry – aye                      Director Clark – aye        Director Pacheco – aye                      Director Edwards-Tate – absent                      Chairwoman Greer announced that five board members were in favor. None opposed. No abstentions. Two absences. Motion approved.</p>

**Agenda Item**

• **Discussion**

**Conclusion / Action /Follow Up**

There was no discussion

**VIII. REPORTS**

**A. Medical Staffs**

1. Palomar Medical Center Escondido

Palomar Medical Center Escondido Chief of Staff Dr. Sabiha Pasha provided the following report:

- Thanked Palomar Health Medical Group Chief Executive Officer Ryan Olsen for his efforts to resolve the recent OB staffing issues
- The physician engagement survey has been completed; currently awaiting results, which will be shared with the Medical Executive Committee and the board
- At present there is a significant increase in RSV (respiratory syncytial virus) patients and a minimal amount of flu patients
- Current COVID census - 16 patients in house; 1 on a ventilator
- Chairwoman Greer thanked Dr. Pasha for her report

2. Palomar Medical Center Poway



Agenda Item

• Discussion

Conclusion / Action /Follow Up

In Palomar Medical Center Poway Chief of Staff Dr. Edward Gurrola's absence, Palomar Medical Center Poway Chief of Staff-elect Dr. Sam Filiciotto provided the following report:

- Care:**
- Looking forward to the results of the Physician Engagement survey, which should be presented at the next Medical Executive Committee meeting
  - Necrotizing Fasciitis Policy for Poway – hinges on NCEMA contract which was still in negotiations as of 10/25

- Communication:**
- Discussed possible group meetings of board members in small groups with staff physicians on a regular basis

- Equipment & Facilities:**
- Surgery Center in the Poway Outpatient Pavilion opened and overcame their first major opportunity for improvement – Bruce Grendell, Director of Perioperative Services with help from Mel Russell, Jen Rogers of SPD (Sterile Processing Department) and administrator Hadeel Besser of ASC (Ambulatory Surgery Center) quickly made a contract with the parent company to sterilize equipment due to a broken compressor, allowing patients to keep their scheduled opening day surgeries by Drs. Palanca and Patel without delays
  - Dragon One transcription system due to start on 12/15/22
  - Former 3<sup>rd</sup> floor Psych beds are being made ready for MedSurg patients-to be completed in the coming weeks
  - Still only running 3 operating rooms - no date for 4<sup>th</sup> room opening due to staffing & anesthesia availability
  - New physician sleep room now open

- Honors:**
- Stephanie Baker and Dr. Ginther got a shout out for their quick work putting in a much-needed new computer workstation in the physician lounge

- Needs:**
- Still concerns with staffing throughout the district

- Staff:**
- We have new officers in place for 2023 – Dr. Filiciotto, Chief of Staff, Dr. Goldsworthy, Chief of Staff-elect, Dr. Bromley, Secretary. Will be installed at December 6<sup>th</sup> PMC Poway Medical Staff meeting

- Future Directions:**
- New Breast Surgeon and colorectal surgeon/s possibly joining PHMG (Palomar Health Medical Group) in near future

1. President and CEO

- Palomar Health President and CEO Diane Hansen reported that San Diego Magazine has honored several Palomar Health physicians with its Top Doctor award for 2022. The organization has taken out full page ad space in the magazine to celebrate them and the great work they do every day. Award recipients are Dr. Sawhney, Dr. Yphantides, Dr. Zakko, Dr. Haberman, Dr. Bried, Dr. Cohen, Dr. Patel, Dr. Owsley, Dr. Peters, Dr. Prabhakar, Dr. Meyerhoff and Dr. Malek. Congratulations to all!

2. Chairwoman of the Board

Agenda Item

• Discussion

Conclusion / Action /Follow Up

- Chairwoman Greer awarded Ms. Hansen with her 10-year pin, noting that it gives her great pleasure to present this award on behalf of the board and to recognize her service and accomplishments. Noted that Mrs. Hansen is very personable; people are at the core of this organization. She is extremely talented, compassionate and hard-working, and her dedication to serving our patients is what allows us to continue our purpose, which is to provide high quality healthcare to the communities we serve. Together we strive for excellence, and we are achieving it

IX. \*APPROVAL OF BYLAWS, CHARTERS, RESOLUTIONS

- A. California Health Facilities Financing Authority (CHFFA) Nondesignated Public Hospital Bridge Loan Program II
- B. Resolution No. 11.14.22(01)-25 of Palomar Health, Authorizing Execution and Delivery of a Loan and Security Agreement, Promissory Note, and Certain Actions in Connection Therewith for the California Health Facilities Financing Authority Nondesignated Public Health Bridge Loan Program II

A. For presentation and information only; no vote needed.

B. **MOTION:** By Director Clark, 2<sup>nd</sup> by Director Pacheco and carried to approve Resolution No. 11.14.22(01)-25 of Palomar Health, Authorizing Execution and Delivery of a Loan and Security Agreement, Promissory Note, and Certain Actions in Connection Therewith for the California Health Facilities Financing Authority Nondesignated Public Health Bridge Loan Program II as presented. Roll call voting was utilized.

Director Corrales – aye      Director Griffith – absent  
Director Greer – aye      Director Barry – aye  
Director Clark – aye      Director Pacheco – aye  
Director Edwards-Tate – absent

Chairwoman Greer announced that five board members were in favor. None opposed. No abstentions. Two absences. Motion approved.

- A.
  - Utilizing the presentation distributed in the meeting packet, Mr. King provided a high level summary of the (CHFFA) program, noting that the mission of CHFFA is to help health facilities reduce their cost of capital and to promote important health access, healthcare improvement and cost containment objectives by providing cost effective tax-exempt bonds, low-cost loans, and direct grant programs
- B. There was no discussion

Agenda Item

<ul style="list-style-type: none"> <li>Discussion</li> </ul>	Conclusion / Action /Follow Up
C. Board Governance Committee Charter D. Extraordinary Event Management - Lucidoc Policy #58872	<p><b>C. MOTION:</b> By Director Barry, 2<sup>nd</sup> by Director Corrales and carried to approve the Board Governance Committee Charter as presented. Roll call voting was utilized.                      Director Corrales – aye    Director Griffith – absent                      Director Greer – aye        Director Barry – aye                      Director Clark – aye        Director Pacheco – aye                      Director Edwards-Tate – absent                      Chairwoman Greer announced that five board members were in favor. None opposed. No abstentions. Two absences. Motion approved.</p> <p><b>D. MOTION:</b> By Director Corrales, 2<sup>nd</sup> by Director Pacheco and carried to approve Extraordinary Event Management - Lucidoc Policy #58872 as presented. Roll call voting was utilized.                      Director Corrales – aye    Director Griffith – absent                      Director Greer – aye        Director Barry – aye                      Director Clark – aye        Director Pacheco – aye                      Director Edwards-Tate – absent                      Chairwoman Greer announced that five board members were in favor. None opposed. No abstentions. Two absences. Motion approved.</p>
C. There was no discussion  D. <ul style="list-style-type: none"> <li>Chairwoman Greer noted there were many edits to the document. Chief Legal Officer Kevin DeBruin explained that most of them are housekeeping and grammatical in nature, with additional clarifying language being added as well</li> </ul>	
E. Resolution No. 11.14.22(02)-26 of the Board of Directors of Palomar Health Concerning Execution of Variable Compensation in the Employment Agreement with Diane L. Hansen as Chief Executive Officer of Palomar Health	<p><b>E. MOTION:</b> By Director Corrales, 2<sup>nd</sup> by Director Barry and carried to approve Extraordinary Event Management - Lucidoc Policy #58872 as presented. Roll call voting was utilized.                      Director Corrales – aye    Director Griffith – absent                      Director Greer – aye        Director Barry – aye                      Director Clark – no         Director Pacheco – aye                      Director Edwards-Tate – absent                      Chairwoman Greer announced that four board members were in favor. One opposed. No abstentions. Two absences. Motion approved.</p>

*Board of Directors Meeting Minutes – Monday, November 14, 2022*

**Agenda Item**

• **Discussion**

**Conclusion / Action /Follow Up**

- Mr. DeBruin read the resolution aloud
- Chairwoman Greer stated for the record that two board ad hoc committees met in this regard, receiving guidance from the Chief Human Resources Officer. Also added that this process should have been completed earlier in the year, however the board wanted to perform the appropriate due diligence in accordance with this process
- Director Clark asked if the validation for the CEO hitting the target and goals needed to trigger the bonus was done by an outside firm. Chairwoman Greer reminded Mr. Clark that all of the board members met to review the CEO evaluation that was conducted by the Association of California Healthcare Districts (ACHD), an external entity that's main and only focus is foster the success of healthcare districts in the state of California. The goals were also verified via an external third party

**X. COMMITTEE REPORTS** *(information only unless otherwise noted)*

A. Audit and Compliance Committee

- Committee Chairwoman Greer reported that the Special Full Board Audit & Compliance Committee meeting held in lieu of committee meeting

B. Community Relations Committee

- Committee Chair Corrales shared highlights from the meeting summary, which was included in the agenda packet

C. Finance Committee

- Committee Chair Barry reported that the committee was dark in October
- Director Clark asked why the most recent monthly financial data is not available. Mr. King noted that the September data has been posted on Electronic Municipal Market Access (EMMA) website, however it not been posted to the PH website as it generally goes through the Board Finance Committee first. He added that, now that the bond and audit issues are completed, the process should resume whereby sharing of the data prior to the bi-monthly committee meetings can continue
- Outside Counsel Jessica Brown raised a point of order to request that discussion be moved back to Chairwoman Greer to continue moving through the meeting agenda to the Governance Committee Report

D. Governance Committee

- The October committee meeting summary was included in the agenda packet.

E. Human Resources Committee

- Committee Chair Corrales reported that the committee was dark in October.

F. Quality Review Committee

- Committee Chairwoman Greer reported that the Special Full Board Audit & Compliance Committee meeting was held in lieu of committee meeting on October 18, 2022; the minutes for which can be found on the Palomar Health website

*Board of Directors Meeting Minutes – Monday, November 14, 2022*

*Agenda Item*

• *Discussion*

*Conclusion / Action /Follow Up*

G. Strategic & Facilities Planning Committee

- Committee Chair Pacheco reported that the committee was dark in October. He also noted that at the last meeting he was unable to share highlights from the previous committee summary, and requested to do so at this time
- The committee reviewed a comprehensive presentation that provided an overview of the Orthopedics service line with a focus on spine surgery, noting that it had been performing phenomenally and providing outstanding service to our orthopedic patients. The program has won many prestigious awards. Committee to review the additional services lines at upcoming meetings

**XI. FINAL ADJOURNMENT**

- There being no further business, Chairwoman Greer adjourned the meeting at 8:03 p.m.

<b>Signatures:</b>	<b>Board Secretary</b>	_____ Terry Corrales, R.N.
	<b>Board Assistant</b>	_____ Debbie Hollick

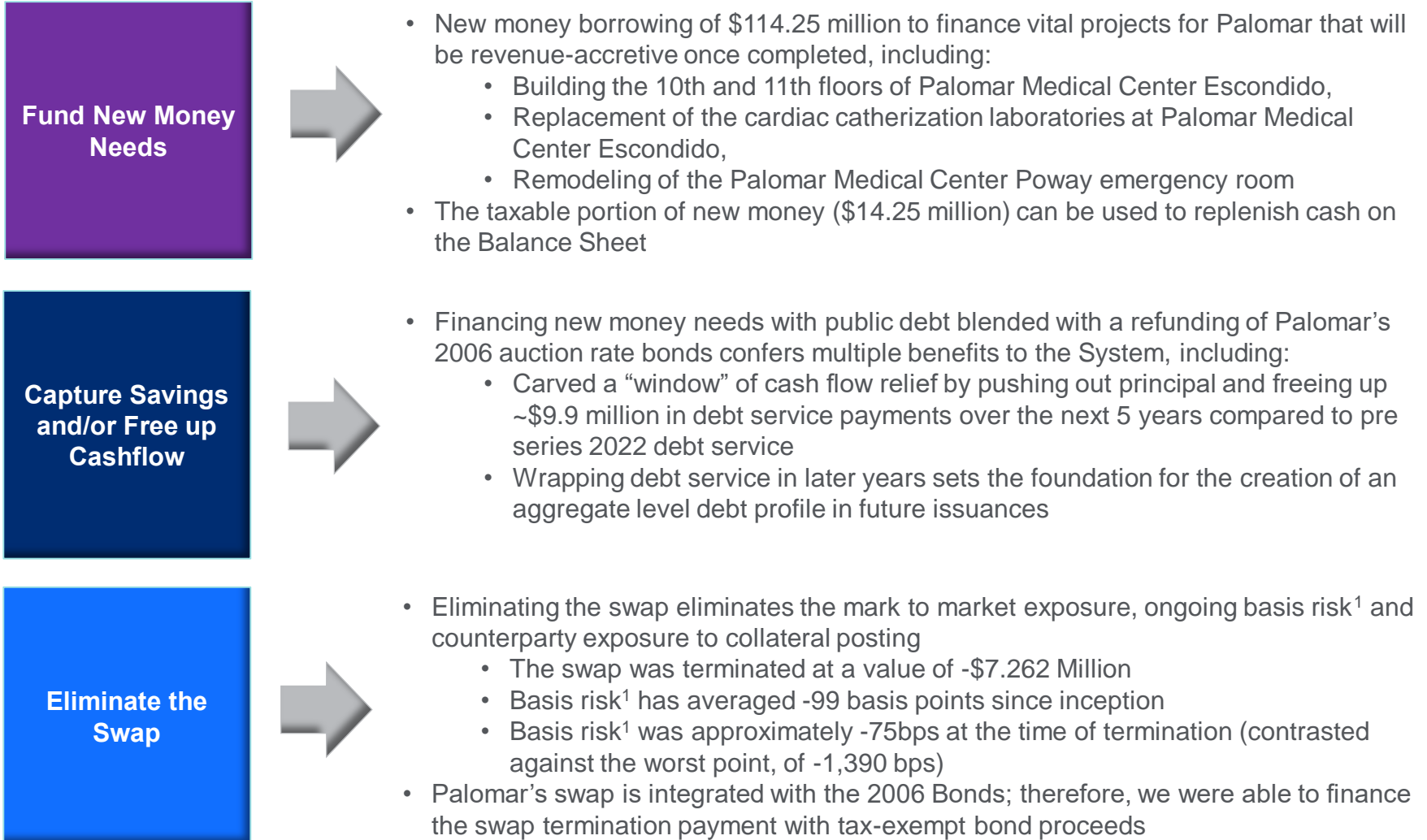
November 14<sup>th</sup>, 2022

## Series 2022 Overview



# Palomar Acted Swiftly to Achieve Several Goals and Objectives

Palomar Management and the financing team worked diligently to come to market as quickly as possible and mitigate risks to the System while funding vital capital needs.



<sup>1</sup> Basis Risk is the risk that the floating rate received under the swap is less than the actual rate paid on the variable rate bonds funded by the swap, resulting in a higher interest cost and lower savings.

# The Bond Offering Provides Multiple Benefits to Palomar

## DSRF Release

Insurance enabled a release of \$12.7 million of prior DSRF moneys to pay off existing debt

## Swap Termination

The swap was terminated at a value of \$7.262 Million, near the lowest level since 2008.

## Restructured Debt Profile

Wrapping debt service in later years sets the foundation for the creation of an aggregate level debt profile in future issuances

## Capitalized Interest

Capitalized interest on the new money bonds through 11/1/2025 provides additional cashflow relief of ~\$16.5 million



## 5 - Year Cashflow Window

Provided cash flow relief of ~\$9.9 million in debt service payments through FY 2027 compared to the pre-Series 2022 debt service

## Excellent Investor Interest: 57 Total Investors Including 28 New Investors

28 new investors received \$63.7 million in allotments, making up 24% of the offering

## Elimination of Basis Risk

Eliminated the mark to market exposure, ongoing basis risk<sup>1</sup> and counterparty exposure to collateral posting by terminating the swap

## Upsize of New Money

Increased the taxable Series 2022B par by \$14.25 million to capture more of the excess investor demand and provide additional unencumbered funds to Palomar

<sup>1</sup> Basis Risk is the risk that the floating rate received under the swap is less than the actual rate paid on the variable rate bonds funded by the swap, resulting in a higher interest cost and lower savings.



# Funded Capital Needs, Enhanced Cash Flow and Reduced Risks to Palomar

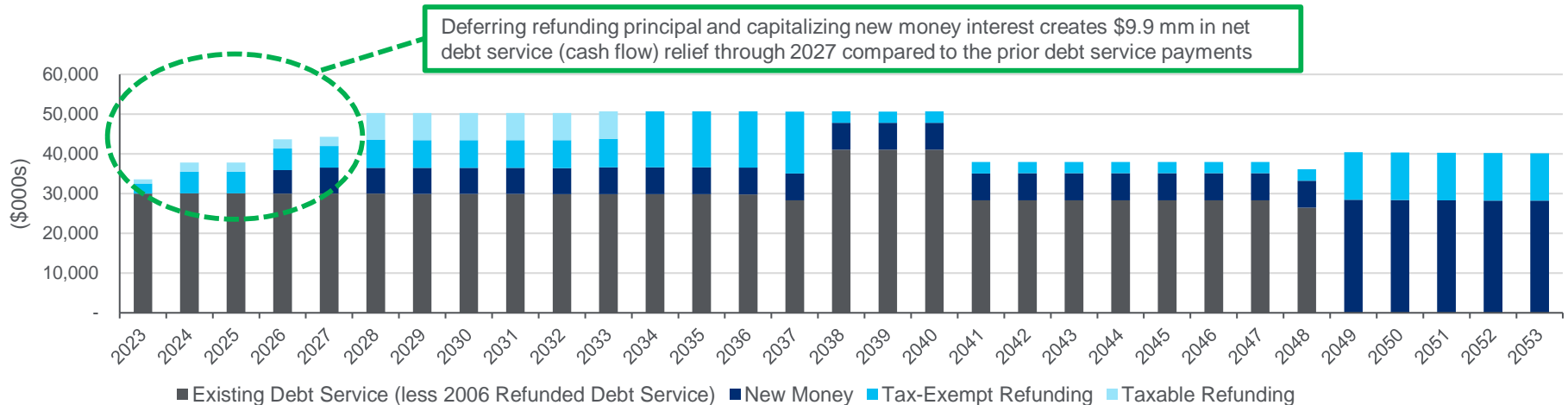
The financing restructured existing net debt service, providing Palomar with upfront debt service reduction of approximately \$9.9 million through 2027, while allowing Palomar to finance \$114 million in new money needs.

(\$ in thousands)

Sources and Uses			
	Series 2022A Tax- Exempt	Series 2022B Taxable	Total
<b>Sources</b>			
Par Amount	\$229,165	\$33,790	\$262,955
Premium (Discount)	(\$5,362)	\$ -	(\$5,362)
DSRF Release	\$9,629	\$3,118	\$12,747
<b>Total Sources</b>	<b>\$233,432</b>	<b>\$36,908</b>	<b>\$270,340</b>
<b>Uses</b>			
Project Fund	\$100,000	\$14,250	\$114,250
Escrow Deposit	\$104,730	\$20,558	\$125,288
Capitalized Interest	\$15,652	\$ -	\$15,652
Cost of Issuance	\$3,314	\$489	\$3,803
Insurance	\$3,672	\$412	\$4,084
SWAP Termination Payment	\$6,064	\$1,198	\$7,262
<b>Total Uses</b>	<b>\$233,432</b>	<b>\$36,908</b>	<b>\$270,340</b>

Financing Statistics	
	Total
<b>Financing Statistics</b>	
True Interest Cost (TIC)	5.83%
All-In TIC	6.11%
Arbitrage Yield	5.55%
Average Coupon	5.31%
Average Life (years)	22.1
Total Net Debt Service	\$562,117
<b>Post Financing Debt Profile</b>	
Aggregate MADS (Current: \$41,845)	\$50,326
Avg Aggregate Annual Debt Service	\$44,127
2023 - 2027 Net Debt Service (Cash Flow) Relief	\$9,908

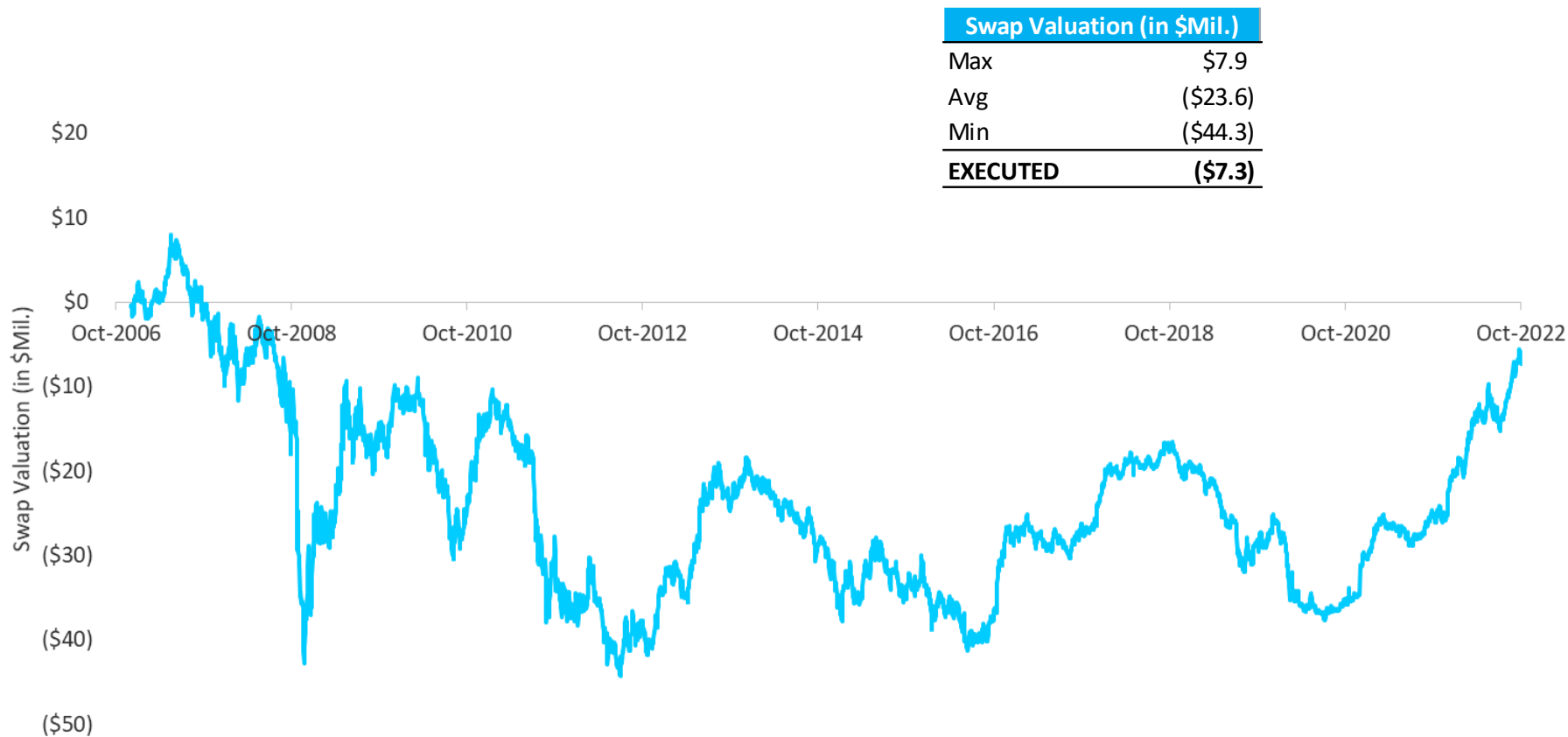
## Post Insured 2022 Financing Net Debt Profile



# Palomar Terminated its 2006 Swap at Near the Lowest Cost Since 2008

Swap valuation is driven by changes in the level of swap rates: as rates go down, the swap valuation becomes more of a liability to Palomar and vice versa. Palomar locked-in a termination payment of \$7.262 on 10/27/2022.

Historical Swap Valuation (in \$Mil.)<sup>1</sup>



Rates as of 10/27/22. Subject to market conditions. For illustration purposes only. Actual results will differ based on future market conditions and may differ. Past performance may not indicate future results.  
<sup>1</sup> Historical swap valuation assumes PH's entire fixed payer swap portfolio with Citibank's transactions. Swap valuation shown in millions. Positive swap valuation = Asset to PH; negative swap valuation = Liability to PH.

# Investors Were Extremely Supportive of Palomar's Bond Offering

Investors demonstrated extremely strong interest in Palomar, with 57 investors placing over \$3.27BN of aggregate (series 2022A+2022B) orders (13.24x subscription) including 28 new investors to Palomar. Investors who participated in 1x1 calls with Palomar Management accounted for \$ 1.05BN of orders.

## Series 2022 A & B Investors

Investor	Investor Type	Reporting Status	Total Pre-Drop Orders	Total Post-Drop Orders	Total Allotments
1 Belle Haven Investments	SMA	Reporting	231,780	231,780	11,130
2 PIMCO	MF / SMA	Reporting	226,780	226,780	17,755
3 Franklin Advisers	MF / SMA	Reporting	226,780	226,780	18,195
4 MacKay Shields / NY Life	Insurance	Reporting	226,780	226,780	18,185
5 Invesco	Mutual Fund	Reporting	214,725	214,725	16,950
6 MFS Investment Mgmt	Mutual Fund	Reporting	214,465	214,465	16,265
7 Nuveen Asset Mgmt	MF / SMA	Reporting	180,920	180,920	19,500
8 The Vanguard Group	Mutual Fund	Reporting	165,975	165,975	15,930
9 Capital Research & Mgmt	Mutual Fund	Reporting	161,340	161,340	13,950
10 Whitehaven Asset Mgmt	Alternative	Non-Reporting	160,805	160,805	9,000
11 Putnam Investment Mgmt	Mutual Fund	Reporting	96,390	116,390	7,840
12 Old Orchard Capital Mgmt	Alternative	Non-Reporting	87,000	87,000	9,500
13 T. Rowe Price	Mutual Fund	Reporting	81,390	81,390	6,350
14 American Century Investment Mgmt	Mutual Fund	Reporting	80,000	80,000	6,500
15 Mizuho Securities	Alternative	Non-Reporting	75,000	75,000	4,250
16 Morgan Stanley	Other	Non-Reporting	60,000	60,000	4,000
17 One Oak	SMA	Non-Reporting	42,000	42,000	3,000
18 Charles Schwab Inv Mgmt	MF / SMA	Reporting	40,585	40,585	2,440
19 Allspring Global	MF / SMA	Reporting	40,000	40,000	3,500
20 First Trust Advisors	Mutual Fund	Reporting	35,795	35,795	2,100
21 Baird & Co	MF / SMA	Reporting	35,585	20,000	5,500
22 Good Hill Partners	Alternative	Non-Reporting	35,000	35,000	3,000
23 16th Amendment Advisors	Alternative	Non-Reporting	32,315	32,315	1,500
24 Fidelity Investment Mgmt	MF / SMA	Reporting	32,055	32,055	2,810
25 Delphi Capital Mgmt	Insurance	Reporting	30,115	30,115	6,250
26 Susquehanna Intl	Alternative	Non-Reporting	30,000	30,000	3,500
27 Whitebox Advisors	Alternative	Non-Reporting	30,000	30,000	2,000
28 Millennium Partners	Alternative	Non-Reporting	30,000	30,000	2,500
29 Sentry Insurance	Insurance	Reporting	29,750	29,750	4,200

Investor	Investor Type	Reporting Status	Total Pre-Drop Orders	Total Post-Drop Orders	Total Allotments
30 J.P. Morgan CIO (Bank)	Bank	Non-Reporting	28,610	28,610	2,600
31 Bluefin Trading	Alternative	Non-Reporting	28,000	28,000	3,000
32 GenTrust Wealth Mgmt	SMA	Non-Reporting	27,405	27,405	250
33 Thornburg Inv Mgmt	Mutual Fund	Reporting	24,630	24,630	825
34 Manulife Asset Mgmt	Insurance	Reporting	21,390	21,390	1,065
35 Verition	Alternative	Non-Reporting	20,000	20,000	1,000
36 Hexagon Asset Mgmt	SMA	Non-Reporting	20,000	20,000	1,000
37 Pioneer Investment Mgmt	Mutual Fund	Reporting	20,000	0	0
38 Victory Capital Mgmt	MF / SMA	Reporting	16,315	16,315	1,500
39 Blue Mountain Capital	Alternative	Non-Reporting	15,000	15,000	1,000
40 Spring Lake Asset Mgmt	Alternative	Non-Reporting	15,000	15,000	1,750
41 Cincinnati Financial Corp	Insurance	Reporting	11,500	11,500	1,540
42 Deutsche Inv Mgmt	MF / SMA	Reporting	10,000	10,000	1,000
43 Gulfstream Capital	Alternative	Non-Reporting	10,000	10,000	250
44 Lord Abbett	MF / SMA	Reporting	9,655	9,655	855
45 Multi-Bank Securities	Other	Non-Reporting	9,000	9,000	600
46 Foundation Capital (FCO)	Alternative	Non-Reporting	8,000	8,000	500
47 Sit Investment Associates	MF / SMA	Reporting	7,700	7,700	2,700
48 City National Rochdale	MF / SMA	Reporting	7,000	7,000	1,520
49 Valley National Bancorp	Bank	Non-Reporting	5,000	5,000	250
50 Maritime Capital	Alternative	Non-Reporting	5,000	5,000	500
51 Raymond James & Associates	SMA	Non-Reporting	5,000	5,000	250
52 Macquarie (Delaware) Inv Mgmt	Mutual Fund	Reporting	5,000	5,000	500
53 Lancer Global Investment	Alternative	Non-Reporting	4,850	4,850	250
54 Ameriprise Financial Advisors	SMA	Non-Reporting	2,000	2,000	200
55 Alagna Advisors	Alternative	Non-Reporting	1,500	1,500	100
56 Kore Private Wealth LLC	SMA	Non-Reporting	1,500	1,500	250
57 Mainline West	Alternative	Non-Reporting	1,000	1,000	100
<b>Total</b>			<b>3,273,385</b>	<b>3,257,800</b>	<b>262,955</b>

 Represents new investor to Palomar

Absolute Transaction Participation	# of Investor Participants (Pre-Drop Orders)	# of Investor Participants (Post-Drop Orders)	# of Investors Allocated	Pre-Drop Orders (\$000s)	Post-Drop Orders (\$000s)	Allotments (\$000s)	Allotments (%)
<b>New Overall Investor (to Palomar)</b>	<b>29</b>	<b>28</b>	<b>28</b>	<b>733,225</b>	<b>717,640</b>	<b>63,690</b>	<b>24%</b>
<i>New Primary Investor</i>	33	32	32	1,098,505	1,082,920	84,770	32%
<i>New COP / Revenue Investor</i>	14	13	13	432,350	416,765	42,730	16%
<i>New Reporting Investor</i>	10	9	9	284,060	268,475	31,440	12%
<i>New Non-Reporting Investor</i>	19	19	19	449,165	449,165	32,250	12%
Existing Reporting Investor	16	16	16	1,922,975	1,922,975	154,220	59%
Reporting Past Investor	3	3	3	277,365	277,365	21,195	8%
Non-Reporting Past Investor	9	9	9	339,820	339,820	23,850	9%
<b>Total</b>	<b>57</b>	<b>56</b>	<b>56</b>	<b>3,273,385</b>	<b>3,257,800</b>	<b>262,955</b>	<b>100%</b>
				Subscription	13.24x	12.39x	1.00x

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# ADDENDUM D

**OBHG California, PC**  
**First Quality Metric Addendum to Professional Services Agreement**  
**Obstetrics and Gynecologic Physician Coverage**

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Sheila Brown, RN, MBA, FACHE, Former Chief Operations Officer

**Background:** Palomar Medical Center Escondido provides services for women in the North County, including OB/GYN. These women's health programs require an Obstetrician and Gynecologist to be in-house on a 24-hour, 7 days per week, basis. OBHG will additionally assist with the development of an obstetrics emergency department at the Hospital's facility.

This Addendum adds a Bonus Metric related to quarterly multidisciplinary formal education and weekly informal staff education.

**Budget Impact:** Budgeted

**Staff Recommendation:** Approval

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	First Quality Metric Addendum to Professional Services Agreement
	<b>AGREEMENT DATE</b>	<u>Original</u> : April 30, 2021 <u>1<sup>st</sup> Quality Metric Amendment</u> : June 1, 2022
	<b>PARTIES</b>	Palomar Health and OBHG California
	<b>PURPOSE</b>	<u>Original</u> : To provide in-house obstetrical and gynecological coverage on a 24-hour, 7 days per week basis, as well as development of an obstetrics emergency department with 2 OB/GYNs and 1 CNM in-house 24/7 <u>1<sup>st</sup> Quality Metric Amendment</u> : Addition of a Bonus Metric related to quarterly multidisciplinary formal education and weekly informal staff education
	<b>SCOPE OF SERVICES</b>	Provide in-house physician coverage for unassigned or emergent obstetric patients, provide consultative services and possible surgical services for unassigned emergent gynecologic patients; respond to all unassigned walk-in obstetrical and gynecologic calls/consults in ED or elsewhere in hospital; assist with discharge planning, including assistance with arranging for follow-up consultation
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> Request For Proposal <input checked="" type="checkbox"/> Discretionary
	<b>TERM</b>	April 30, 2021 – May 1, 2024
	<b>RENEWAL</b>	None
§§Sections 3.4, 3.5, 3.6	<b>TERMINATION</b>	30 days if breached; termination upon bankruptcy; termination due to violation of patient health, safety.
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – DATE COMPLETED: 4/28/21
	<b>COMPENSATION METHODOLOGY</b>	Monthly
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – IMPACT:
	<b>EXCLUSIVITY</b>	<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES – EXPLAIN:
	<b>JUSTIFICATION</b>	
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> YES <input type="checkbox"/> NO      Methodology & Response:
	<b>ALTERNATIVES/IMPACT</b>	
	<b>Duties</b>	<input checked="" type="checkbox"/> Provision for Staff Education <input checked="" type="checkbox"/> Provision for Medical Staff Education <input checked="" type="checkbox"/> Provision for participation in Quality Improvement <input type="checkbox"/> Provision for participation in budget process development
	<b>COMMENTS</b>	
	<b>APPROVALS REQUIRED</b>	<input type="checkbox"/> VP <input type="checkbox"/> CFO <input type="checkbox"/> CEO <input type="checkbox"/> BOD Committee _____ <input type="checkbox"/> BOD

**Palomar Health  
Director, Medical Informatics  
Bret Ginther, M.D.**

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Brian Cohen, Sr. Director District Service Lines

**Background:** The Medical Director of Informatics is a vital role in support of the effective selection, implementation, use, and benefits realization of clinical information systems. The Medical Director of Informatics operates at a critical nexus, bridging the gap between practicing clinicians and the IT departments. Dr. Ginther has served in this capacity since 2015.

**Budget Impact:** Budgeted

**Staff Recommendation:** Approval

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**



## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	<u>Original</u> : Medical Director Agreement <u>Current</u> : Third Amendment to Medical Director Agreement
	<b>AGREEMENT DATE</b>	<u>Original</u> : May 18, 2017 <u>Current</u> : June 15, 2022
	<b>PARTIES</b>	Palomar Health and Bret Ginther, M.D.
	<b>PURPOSE</b>	<u>Original</u> : Physician leadership and support of the Medical Informatics Program. <u>Current</u> : Reinstate and amend term and compensation
	<b>SCOPE OF SERVICES</b>	Physician will manage, generally supervise, and direct the Medical Informatics Program.
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> <b>Request For Proposal</b> <input checked="" type="checkbox"/> <b>Discretionary</b>
	<b>TERM</b>	<u>Original</u> : May 18, 2017 – May 17, 2018 <u>First Amendment</u> : May 18, 2018 – May 17, 2019 <u>Second Amendment</u> : May 18, 2019 – May 17, 2020 <u>Third Amendment</u> : June 15, 2022 – June 30, 2023
	<b>RENEWAL</b>	None.
	<b>TERMINATION</b>	Either party may terminate this Agreement without cause upon thirty (30) days' prior written notice.
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> <b>YES</b> <input type="checkbox"/> <b>NO</b> – <b>DATE COMPLETED: 8/13/2021</b>
	<b>COMPENSATION METHODOLOGY</b>	The Parties hereby acknowledge and agree that the compensation hereunder is the product of bona fide arms-length negotiations and represents a commercially reasonable and fair market value payment for the Services to be furnished hereunder without regard to the volume or value of federal health care program or any other business generated by and among the Parties.
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> <b>YES</b> <input type="checkbox"/> <b>NO</b> – <b>IMPACT:</b>
	<b>EXCLUSIVITY</b>	<input checked="" type="checkbox"/> <b>NO</b> <input type="checkbox"/> <b>YES</b> – <b>EXPLAIN:</b>
	<b>JUSTIFICATION</b>	Hospital owns and operates several acute hospitals and other facilities which require physician leadership and support of the Medical Informatics Program.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> <b>YES</b> <input checked="" type="checkbox"/> <b>NO</b> <b>Methodology &amp; Response:</b>
	<b>ALTERNATIVES/IMPACT</b>	N/A
	<b>Duties</b>	<input type="checkbox"/> <b>Provision for Staff Education</b> <input type="checkbox"/> <b>Provision for Medical Staff Education</b> <input type="checkbox"/> <b>Provision for participation in Quality Improvement</b> <input type="checkbox"/> <b>Provision for participation in budget process development</b>
	<b>COMMENTS</b>	None.
	<b>APPROVALS REQUIRED</b>	<input checked="" type="checkbox"/> <b>VP X-CFO</b> <input type="checkbox"/> <b>CEO X-BOD-Committee – Finance;</b> <input checked="" type="checkbox"/> <b>X-BOD</b>

## Palomar Health Trauma Recovery Center Psychiatrist Agreement

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Virginia A. Barragan, FACHE, PT, MOMT, DPT Vice President Continuum Care  
Michelle Shores, RN, MSN, MBA-HC, CEN, Director Forensic Health Services  
and Trauma Recovery Services

**Background:** Palomar Health operates the grant-funded Trauma Recovery Center. The new department is funded by California Victims of Crime Board (CalVCB) and provides no cost mental health services for victims of crime. The services will include a Traumatic and Anoxic Brain Injury Clinic for those that have suffered an assault or a qualifying event. This agreement will allow Palomar Health Trauma Recovery Center to contract with Angel Chang, MD., ("Physician" Group) for a Psychiatrist. Dual board-certified brain injury and physical medicine & rehabilitation physician (psychiatrist) with extensive experience with the post-acute population at the Palomar Health TRC. Working in partnership with TRC Manager and clinical director and Director of Trauma Recovery Services the incumbent will provide consultation and direct assessment and brief treatment to TRC clients suspected of anoxic and traumatic brain injury from acute and chronic qualifying trauma, medical illnesses and complex psychiatric and psychosocial problems at the TRC and participate weekly in TRC treatment planning meetings.

**Budget Impact:** Budgeted

**Staff Recommendation:** Approval

**Committee Questions:**

### COMMITTEE RECOMMENDATION:

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	Professional Services for Psychiatrist for the Trauma Recovery Center
	<b>AGREEMENT DATE</b>	Effective date is July 1, 2022
	<b>PARTIES</b>	Angel Chang, MD., (“Physician” Group) and Palomar Health (“Hospital”)
	<b>PURPOSE</b>	Palomar Health desires to retain Physician Group to Provide board certified psychiatrist at the Palomar Health TRC..
	<b>SCOPE OF SERVICES</b>	Professional Services: This position is for a board certified psychiatrist at the Palomar Health TRC. Working in partnership with TRC Manager and clinical director and Director of Trauma Recovery Services the incumbent will provide consultation and direct assessment and brief treatment to TRC clients suspected of having anoxic and traumatic brain injury from acute and chronic trauma, medical illnesses and complex psychiatric and psychosocial problems at the TRC and participate weekly in TRC treatment planning meetings. Psychiatrist will develop and participate with client treatment plan and submit referrals for qualifying TRC clients.
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> Request For Proposal <input checked="" type="checkbox"/> Discretionary
	<b>TERM</b>	Effective July 1, 2022, expires June 30, 2023.
	<b>RENEWAL</b>	None
	<b>TERMINATION</b>	This Agreement shall terminate on June 30, 2023 unless earlier terminated in accordance with the terms of this Agreement.
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – DATE COMPLETED: 09/13/2021
	<b>COMPENSATION METHODOLOGY</b>	Professional will be paid by hospital on a monthly basis
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – IMPACT: \$125 an hour for a max \$51,000
	<b>EXCLUSIVITY</b>	<input type="checkbox"/> NO <input type="checkbox"/> YES – EXPLAIN:
	<b>JUSTIFICATION</b>	Required position for grant compliance and penal code compliance.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> YES <input type="checkbox"/> NO <b>Methodology &amp; Response:</b>
	<b>ALTERNATIVES/IMPACT</b>	Will not be in compliance for funding without this position. Needs to be contracted by July 2022 for grant compliance. Risk of losing funding for service in upcoming grant application.
	<b>Duties</b>	X Provision for Staff Education X Provision for Medical Staff Education X Provision for participation in Quality Improvement X Provision for participation in budget process development
	<b>COMMENTS</b>	
	<b>APPROVALS REQUIRED</b>	<input type="checkbox"/> VP <input type="checkbox"/> CFO <input type="checkbox"/> CEO <input type="checkbox"/> BOD Committee _____ <input type="checkbox"/> BOD

**MEDICAL DIRECTOR AGREEMENT  
INTERVENTIONAL RADIOLOGY DEPARTMENT  
MICHAEL NOUD, MD**

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Omar Khawaja, MD, MBA, Chief Medical Officer

**Background:** This contract represents the Medical Director Agreement for the Interventional Radiology Department at Palomar Medical Center Escondido in accordance with the Medical Staff by-laws, rules and regulations, policies, and procedures of Palomar Health. The Medical Director will manage, generally supervise, and direct the medical administrative operations of the Program.

**Budget Impact:** Budgeted

**Staff Recommendation:**

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	Medical Director Agreement
	<b>AGREEMENT DATE</b>	July 15, 2022
	<b>PARTIES</b>	Palomar Health, a California healthcare district, and Michael Noud, M.D.
Recitals A	<b>PURPOSE</b>	Hospital owns and operates several acute hospitals and other facilities which require physician leadership and support of the Interventional Radiology unit/department at Palomar Medical Center Escondido.
Recital C	<b>SCOPE OF SERVICES</b>	Hospital and physician have agreed that Physician will manage, generally supervise, and direct the medical administrative operations of the Interventional Radiology unit/department in accordance with this Agreement.
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> Request For Proposal <input checked="" type="checkbox"/> Discretionary
	<b>TERM</b>	July 15, 2022 – July 14, 2024
	<b>RENEWAL</b>	None.
13.a) – c)	<b>TERMINATION</b>	Either party may terminate this Agreement without cause upon sixty (60) days' prior written notice.
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – DATE COMPLETED: 09/23/2020
2.2	<b>COMPENSATION METHODOLOGY</b>	Fair Market Value. The Parties hereby acknowledge and agree that the compensation hereunder is the product of bona fide arms-length negotiations and represents a commercially reasonable and fair market value payment for the Services to be furnished hereunder without regard to the volume or value of a federal health care program or any other business generated by and among the Parties.
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – IMPACT:
	<b>EXCLUSIVITY</b>	<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES – EXPLAIN:
	<b>JUSTIFICATION</b>	Need for medical directorship of the Interventional Radiology department at Palomar Medical Center Escondido.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <b>Methodology &amp; Response:</b>
	<b>ALTERNATIVES/IMPACT</b>	N/A
	<b>Duties</b>	<input checked="" type="checkbox"/> Provision for Staff Education <input checked="" type="checkbox"/> Provision for Medical Staff Education <input checked="" type="checkbox"/> Provision for participation in Quality Improvement <input checked="" type="checkbox"/> Provision for participation in budget process development
	<b>COMMENTS</b>	None.
	<b>APPROVALS REQUIRED</b>	<input checked="" type="checkbox"/> VP <input checked="" type="checkbox"/> CFO <input type="checkbox"/> CEO <input checked="" type="checkbox"/> BOD-Committee – Finance; <input checked="" type="checkbox"/> BOD

**Palomar Medical Center Poway  
Administrative Services Agreement  
Medical Staff Department Chair**

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Omar Khawaja, MD, Chief Medical Officer

**Background:** Palomar Medical Center Poway Medical Staff Department Chairs are provided a stipend for services performed as required by the Medical Staff Bylaws. This agreement serves to document the relationship of the Medical Staff Department Chairs to Palomar Medical Center Poway and the duties to be performed as consideration for the stipend to assure compliance with federal regulations.

Presented is the Contract for the following Department Chair:

Chair, Department of Surgery – Ariel Palanca, M.D.

**Budget Impact:** None.

**Staff Recommendation:** Approval

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:** X

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	Department Chair Agreement
	<b>AGREEMENT DATE</b>	08/01/2022
	<b>PARTIES</b>	Ariel Palanca, M.D. and Palomar Medical Center Poway
	<b>PURPOSE</b>	To provide administrative services on behalf of the Palomar Medical Center Poway Medical Staff in accordance with the Medical Staff Bylaws, Plans, and Policies.
	<b>SCOPE OF SERVICES</b>	As per duties defined in the Palomar Medical Center Poway Medical Staff Bylaws and Policies.
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> Request For Proposal <input checked="" type="checkbox"/> Discretionary
	<b>TERM</b>	08/01/2022-12/31/2024
	<b>RENEWAL</b>	None
	<b>TERMINATION</b>	As described under Section 5 of the contract.
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – DATE COMPLETED: 8/9/2022
	<b>COMPENSATION METHODOLOGY</b>	Monthly
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – IMPACT:
	<b>EXCLUSIVITY</b>	<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES – EXPLAIN:
	<b>JUSTIFICATION</b>	Department Chair position elected by the Medical Staff in accordance with the Medical Staff Bylaws.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <b>Methodology &amp; Response:</b> Elected by the Palomar Medical Center Poway Medical Staff.
	<b>ALTERNATIVES/IMPACT</b>	n/a
	<b>Duties</b>	<input type="checkbox"/> Provision for Staff Education <input type="checkbox"/> Provision for Medical Staff Education <input type="checkbox"/> Provision for participation in Quality Improvement <input type="checkbox"/> Provision for participation in budget process development <input checked="" type="checkbox"/> Defined in the Palomar Medical Center Poway Medical Staff Bylaws
	<b>COMMENTS</b>	
	<b>APPROVALS REQUIRED</b>	<input type="checkbox"/> VP <input type="checkbox"/> CFO <input type="checkbox"/> CEO <input type="checkbox"/> BOD Committee _____ <input type="checkbox"/> BOD

**University of California San Diego Health (UCSDH)  
Neurosurgery Call Coverage Services Agreement – Amend 2**

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Omar Khawaja, MD, MBA, Chief Medical Officer

**Background:** Palomar Health and the University of California San Diego Health (UCSDH) have entered into a Neurosurgery Inpatient and Consultative Services Agreement, whereby UCSDH would provide continuous and uninterrupted Trauma, ED, and Inpatient Consultative Panel Coverage and Professional Services for Neurosurgery Call Coverage.

In the 2<sup>nd</sup> amendment, the parties agree to extend the term of the agreement, increase the available coverage provided by Advanced Practice Providers, and document other operational specification agreed upon by the Parties.

**Budget Impact:** Budgeted

**Staff Recommendation:**

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**



**PALOMAR HEALTH – AGREEMENT ABSTRACT**

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	<ul style="list-style-type: none"> <li>1. The Regents of the University of California on behalf of University of CA San Diego Health (UCSDH) - Neurosurgery - Call Coverage Services Agreement - 8.1.2019</li> <li>2. The Regents of the University of California on behalf of University of CA San Diego Health (UCSDH) - Neurosurgery - Amendment 1 to Call Coverage Services Agreement 8.1.2019 - 12.29.2020</li> <li>3. University of California San Diego Health (UCSDH) - Amendment 2 to Neurosurgery Call Coverage Svcs Agmnt - 8.1.2019 - 8.1.2022</li> </ul>
	<b>AGREEMENT DATE</b>	<ul style="list-style-type: none"> <li>1. August 1, 2019 – July 31, 2022</li> <li>2. April 1, 2020 – July 31, 2022</li> <li>3. August 1, 2022 – August 1, 2027</li> </ul>
	<b>PARTIES</b>	Palomar Health and The Regents of the University of California on behalf of the University of California San Diego Health
	<b>PURPOSE</b>	To extend term, increase available coverage by Advanced Practice Providers, and document other operational specification agreed upon.
	<b>SCOPE OF SERVICES</b>	Neurosurgery Inpatient and Consultative Services Agreement, whereby UCSDH would provide continuous and uninterrupted Trauma, ED, and Inpatient Consultative Panel Coverage and Professional Services for Neurosurgery Call Coverage.
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> Request For Proposal <input checked="" type="checkbox"/> Discretionary
	<b>TERM</b>	<ul style="list-style-type: none"> <li>1. August 1, 2019 – July 31, 2022</li> <li>2. April 1, 2020 – July 31, 2022</li> <li>3. August 1, 2022 – August 1, 2027</li> </ul>
	<b>RENEWAL</b>	This agreement may be renewed upon the mutual written agreement of both parties.
	<b>TERMINATION</b>	This agreement may be terminated without cause, for any reason, at any time, by Hospital or UCSDH upon 120 days’ prior written notice to the other party.
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – DATE COMPLETED: AUGUST 4, 2022
	<b>COMPENSATION METHODOLOGY</b>	Fair Market Value. The parties agree that the terms and provisions of the Agreement are commercially reasonable, and to the best of the Parties’ knowledge, the compensation is consistent with fair market value.
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – IMPACT:
	<b>EXCLUSIVITY</b>	<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES – EXPLAIN:
	<b>JUSTIFICATION</b>	Hospital owns and operates several acute care facilities in the northern San Diego community, including Palomar Medical Center Escondido and has the need for physicians to provide on-site and on-call medical services in the specialty of neurosurgery in order better to serve its geographic service area.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO    Methodology & Response:
	<b>ALTERNATIVES/IMPACT</b>	N/A
	<b>Duties</b>	<ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Provision for Staff Education</li> <li><input checked="" type="checkbox"/> Provision for Medical Staff Education</li> <li><input checked="" type="checkbox"/> Provision for participation in Quality Improvement</li> <li><input checked="" type="checkbox"/> Provision for participation in budget process development</li> </ul>
	<b>COMMENTS</b>	None.
	<b>APPROVALS REQUIRED</b>	<input checked="" type="checkbox"/> VP <input checked="" type="checkbox"/> CFO <input type="checkbox"/> CEO <input checked="" type="checkbox"/> BOD-Committee – Finance; <input checked="" type="checkbox"/> BOD

**PALOMAR HOSPITAL PARTNERS, INC.  
EMERGENCY DEPARTMENT AND URGENT CARE SERVICES  
AGREEMENT (Amend 1)**

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Omar Khawaja, MD, CMO

**Background:** Palomar Hospital Partners, Inc., shall supply Providers to provide all emergency services at Hospital to include responding to requests for emergency consultation with inpatients for emergency airway, intubation, vascular emergencies and codes, and to supervise the operation of the Department in accordance with Group's obligations.

**Budget Impact:** Budgeted

**Staff Recommendation:**

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	<ol style="list-style-type: none"> <li>Palomar Hospital Partners, Inc. aka EMA - Emergency Department &amp; Urgent Care Services Agreement - 8.10.2021</li> <li>Palomar Hospital Partners, Inc. aka Emergent Medical Associates (EMA) - Amendment 1 to Emergency Department &amp; Urgent Care Services Agreement 8.10.2021 - 8.2.2022</li> </ol>
	<b>AGREEMENT DATE</b>	<ol style="list-style-type: none"> <li>June 24, 2021</li> <li>August 2, 2022</li> </ol>
	<b>PARTIES</b>	Palomar Health and Palomar Hospital Partners, Inc. aka Emergent Medical Associates (EMA)
	<b>PURPOSE</b>	To provide quality patient care in a cost-effective and efficient manner and for Hospital to contract with Group to be the exclusive provider of physician coverage for full-time emergency and urgent care services in the Department.
	<b>SCOPE OF SERVICES</b>	Full-time emergency services physician coverage for urgent care services and for the Emergency Department. Palomar Hospital Partners, Inc., shall supply Providers to provide all emergency services at Hospital, including responding to requests for emergency consultation with inpatients for emergency airway, intubation, vascular emergencies and codes, and to supervise the operation of the Department in accordance with Group's obligations.
	<b>PROCUREMENT METHOD</b>	<b>X Request For Proposal                      Discretionary</b>
	<b>TERM</b>	<ol style="list-style-type: none"> <li>August 10, 2021 – August 9, 2024</li> <li>August 2, 2022 – August 9, 2026</li> </ol>
	<b>RENEWAL</b>	Yes
	<b>TERMINATION</b>	Either party may, in its sole discretion, upon the completion of the Initial Term only, terminate this Agreement without cause by giving the other party at least 180 days' prior written notice.
	<b>FAIR MARKET VALUATION</b>	<b>X YES    <input type="checkbox"/> NO – DATE COMPLETED: JULY 26, 2021</b>
	<b>COMPENSATION METHODOLOGY</b>	Hospital shall establish a schedule of technical charges for the use of all services, items and personnel provided to patients in the Department. Group shall establish a schedule of fees for all professional medical services rendered by Group and Physicians in the Department, which fees shall at all times be comparable to the fees customarily charged in the marketplace for comparable services.
	<b>BUDGETED</b>	<b>X YES    <input type="checkbox"/> NO – IMPACT:</b>
	<b>EXCLUSIVITY</b>	<b>NO    X YES – EXPLAIN:</b> Hospital agrees that throughout the term hereof all Services rendered, the Hospital shall be provided only Group and ED Group. All references to Group herein shall include ED Group as applicable.
	<b>JUSTIFICATION</b>	Hospital owns and operates 2 acute care hospitals which each maintain an emergency department on the hospital's premises which provide emergency services, and Hospital desires to assure physician coverage for the Department.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> YES <b>X NO    Methodology &amp; Response:</b>
	<b>ALTERNATIVES/IMPACT</b>	N/A
	<b>Duties</b>	<b>X Provision for Staff Education</b> <b>X Provision for Medical Staff Education</b> <b>X Provision for participation in Quality Improvement</b> <b>X Provision for participation in budget process development</b>
	<b>COMMENTS</b>	None.
	<b>APPROVALS REQUIRED</b>	<b>X-VP X-CFO    <input type="checkbox"/> CEO X-BOD-Committee – Finance; X-BOD</b>

**PALOMAR HOSPITAL PARTNERS, INC.  
HOSPITALIST SERVICES AGREEMENT (Amend 1)**

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Omar Khawaja, MD, CMO

**Background:** Palomar Hospital Partners, Inc., has developed and is making comprehensive hospitalist services available as an aid and assistance to medical centers and to communities specializing in care and treatment of patients admitted to hospitals and medical centers.

Palomar Hospital Partners will assure Hospital the necessary teamwork to provide Hospitalist Services, maintenance of quality physician skills in inpatient care and treatment, development of clinical protocols, supervision and consultations for improved care and treatment in various Hospital departments, and the attainment of specific goals.

**Budget Impact:** Budgeted

**Staff Recommendation:**

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	1. Palomar Hospital Partners, Inc. aka EMA - Hospitalist & Medical Director Services Agreement - 8.8.2021 2. Palomar Hospital Partners, Inc. aka Emergent Medical Associates (EMA) - Amendment 1 to Hospitalist & Medical Director Services Agreement 8.8.2021 - 8.2.2022
	<b>AGREEMENT DATE</b>	1. July 1, 2021 2. August 2, 2022
	<b>PARTIES</b>	Palomar Health and Palomar Hospital Partners, Inc. aka Emergent Medical Associates (EMA)
	<b>PURPOSE</b>	Hospital desires to make available to its inpatients complete and integrated Hospitalist services provided by a cohesive group of physicians and professionals who strive for excellence in the provision of quality inpatient services.
	<b>SCOPE OF SERVICES</b>	To provide continuous 24-hour inpatient services to the members of the community who require medical and hospital service through the Hospital's medical staff including internal medicine and family medicine departments.
	<b>PROCUREMENT METHOD</b>	X <b>Request For Proposal</b> <b>Discretionary</b>
	<b>TERM</b>	1. August 8, 2021 – August 7, 2024 2. August 2, 2022 – August 9, 2026
	<b>RENEWAL</b>	Yes
	<b>TERMINATION</b>	Either party may, in its sole discretion, upon the completion of the Initial Term only, terminate this Agreement without cause by giving the other party at least 180 days' prior written notice.
	<b>FAIR MARKET VALUATION</b>	X <b>YES</b> <b>NO</b> – <b>DATE COMPLETED: JULY 1, 2021</b>
	<b>COMPENSATION METHODOLOGY</b>	Upon expiration of the initial 12 months and every twelve month period thereafter, the Parties may negotiate in good faith the fees, incentives, or stipends, a formula as necessary to maintain compensation under this Agreement at fair market value.
	<b>BUDGETED</b>	X <b>YES</b> <input type="checkbox"/> <b>NO</b> – <b>IMPACT:</b>
	<b>EXCLUSIVITY</b>	<b>NO</b> X <b>YES</b> – <b>EXPLAIN:</b> Group has developed and is making comprehensive hospitalist services available as an aid and assistance to medical centers and to communities specializing in care and treatment of patients admitted to hospitals and medical centers.
	<b>JUSTIFICATION</b>	Entering into an agreement with Group will assure Hospital the necessary teamwork to provide Hospitalist Services, maintenance of quality physician skills in inpatient care and treatment, development of clinical protocols, supervision and consultations for improved care and treatment in various Hospital departments, and the attainment of the specific goals.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> <b>YES</b> X <b>NO</b> <b>Methodology &amp; Response:</b>
	<b>ALTERNATIVES/IMPACT</b>	N/A
	<b>Duties</b>	X <b>Provision for Staff Education</b> X <b>Provision for Medical Staff Education</b> X <b>Provision for participation in Quality Improvement</b> X <b>Provision for participation in budget process development</b>
	<b>COMMENTS</b>	None.
	<b>APPROVALS REQUIRED</b>	X -VP X-CFO <input type="checkbox"/> CEO X-BOD-Committee – Finance; X-BOD

**PALOMAR HOSPITAL PARTNERS, INC.  
INTENSIVIST SERVICES AGREEMENT (Amend 1)**

**TO:** Board Finance Committee

**MEETING DATE:** November 30, 2022

**FROM:** Omar Khawaja, MD, CMO

**Background:** Palomar Hospital Partners, Inc., has developed and is making comprehensive intensivist services available as an aid and assistance to medical centers and to communities specializing in care and treatment of patients admitted to hospitals and medical centers.

Entering into an exclusive agreement with Palomar Hospital Partners, Inc., will assure Hospital the necessary teamwork to provide intensivist services, maintenance of quality physician skills in inpatient care and treatment, development of clinical protocols, supervision and consultations for improved care and treatment in various Hospital Departments, and the attainment of specific goals.

**Budget Impact:** Budgeted

**Staff Recommendation:**

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	1. Palomar Hospital Partners, Inc. aka EMA- Intensivist & Medical Director Services Agreement - 8.8.2021 2. Palomar Hospital Partners, Inc. aka Emergent Medical Associates (EMA) - Amendment 1 to Intensivist & Medical Director Services Agreement 8.8.2021 - 8.2.2022
	<b>AGREEMENT DATE</b>	1. July 1, 2021 2. August 2, 2022
	<b>PARTIES</b>	Palomar Health and Palomar Hospital Partners, Inc. aka Emergent Medical Associates (EMA)
	<b>PURPOSE</b>	Hospital has determined that a community need exists for intensivist and related services for patients requiring ICU admission to the Hospital but whose primary care physician is a community outpatient physician who does not have admission privileges at the Hospital or is a member of the medical staff but has opted to refer their inpatients to inpatient specialist.
	<b>SCOPE OF SERVICES</b>	To subcontract with Palomar Intensivist Medical Group, Inc., to assist Palomar Hospital Partners, Inc., and Hospital to contract with Providers specializing in intensivist care to furnish Intensivist Services at Hospital.
	<b>PROCUREMENT METHOD</b>	<input checked="" type="checkbox"/> <b>Request For Proposal</b> <input type="checkbox"/> <b>Discretionary</b>
	<b>TERM</b>	1. July 1, 2021 – June 30, 2025 2. August 2, 2022 – August 9, 2026
	<b>RENEWAL</b>	Yes
	<b>TERMINATION</b>	After the initial term of this Agreement only, either party may terminate this Agreement by providing no less than 180 days' written notice of termination to the other Party.
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> <b>YES</b> <input type="checkbox"/> <b>NO</b> – <b>DATE COMPLETED: JULY 1, 2021</b>
	<b>COMPENSATION METHODOLOGY</b>	The Parties shall meet and confer regarding a fee or incentive associated with Group's efforts related to the transition, including a third-party fair market valuation assessment.
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> <b>YES</b> <input type="checkbox"/> <b>NO</b> – <b>IMPACT:</b>
	<b>EXCLUSIVITY</b>	<input type="checkbox"/> <b>NO</b> <input checked="" type="checkbox"/> <b>YES</b> – <b>EXPLAIN:</b> Entering into an exclusive agreement with Group will assure Hospital the necessary teamwork to provide Intensivist Services, maintenance of quality physician skills in inpatient care and treatment, development of clinical protocols, supervision and consultations for improved care and treatment in various Hospital departments, and the attainment of the specific goals.
	<b>JUSTIFICATION</b>	Hospital owns and operates 2 acute care hospitals which each provide 24-hour inpatient services to the members of the community who require medical and hospital service through the Hospital's medical staff, including an intensivist program and related services.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> <b>YES</b> <input checked="" type="checkbox"/> <b>NO</b> <b>Methodology &amp; Response:</b>
	<b>ALTERNATIVES/IMPACT</b>	N/A
	<b>Duties</b>	<input checked="" type="checkbox"/> <b>Provision for Staff Education</b> <input checked="" type="checkbox"/> <b>Provision for Medical Staff Education</b> <input checked="" type="checkbox"/> <b>Provision for participation in Quality Improvement</b> <input checked="" type="checkbox"/> <b>Provision for participation in budget process development</b>
	<b>COMMENTS</b>	None.
	<b>APPROVALS REQUIRED</b>	<input checked="" type="checkbox"/> <b>VP</b> <input checked="" type="checkbox"/> <b>CFO</b> <input type="checkbox"/> <b>CEO</b> <input checked="" type="checkbox"/> <b>BOD-Committee – Finance;</b> <input checked="" type="checkbox"/> <b>BOD</b>

## Amendment 1 - Emergency Department Psychiatric Services Agreement

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Don Myers, District Director, Center for Behavioral Health

**Background:** Tri-City's 2018 suspension of behavioral health services significantly increased the behavioral health volume and impact in our Emergency Departments. This impact negatively impacted the Emergency Department throughput. Palomar Health partnered with San Diego County Behavioral Health to develop an Emergency Department Psychiatric service to address that impact and contracted with Arch Health Partners, Inc., dba PHMG, for the services of the following physicians: Adedeji Adebayo, MD, and Ravindra Chand, MD, to provide these services. In September 2022, Palomar Health contracted with Arch Health Partners, Inc., dba PHMG, for the services of the following physician: H. Scott Kane, MD, to provide Medical Director services to all Psychiatric Service lines as well as provide clinical hours to those service lines.

**Budget Impact:** Negligible- Contracted Medical Director and clinical hours with SMA were decreased to absorb the cost of amended Palomar Health Medical Group contract for Emergency Psychiatric Services.

**Staff Recommendation:** Recommend Approval

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**



## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	Amendment 1 – Emergency Psychiatric Services
	<b>AGREEMENT DATE</b>	9/1/2022
	<b>PARTIES</b>	Arch Health Partners, Inc., dba PHMG, for the services of the following physicians: 1) Adedeji Adebayo, MD 2) Ravindra Chand, MD 3) H. Scott Kane, MD
	<b>PURPOSE</b>	Provide day on-site psychiatric services for 24 hours a week and overnight on-site psychiatric services at PMCE from 5pm-7am daily; Amendment to add Dr. Kane as one of the providers
	<b>SCOPE OF SERVICES</b>	Provide psychiatric evaluations, care and management of; consultation, admission of behavioral health patients presenting to the PMCE Emergency Department
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> Request For Proposal <input checked="" type="checkbox"/> Discretionary
	<b>TERM</b>	Master Agreement – 3-year Amendment – 15 months
	<b>RENEWAL</b>	No
	<b>TERMINATION</b>	Master Agreement – 12/14/2023 Amendment – 12/14/2023
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – DATE COMPLETED: 10/31/2019
	<b>COMPENSATION METHODOLOGY</b>	Hourly Rate
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – IMPACT: N/A
	<b>EXCLUSIVITY</b>	<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES – EXPLAIN:
	<b>JUSTIFICATION</b>	To improve quality of behavioral health patient care in PMCE Emergency Department and throughput of behavioral health patients in the PMCE ED
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO      Methodology & Response:
	<b>ALTERNATIVES/IMPACT</b>	None
	<b>Duties</b>	<input type="checkbox"/> Provision for Staff Education <input type="checkbox"/> Provision for Medical Staff Education <input type="checkbox"/> Provision for participation in Quality Improvement <input type="checkbox"/> Provision for participation in budget process development
	<b>COMMENTS</b>	
	<b>APPROVALS REQUIRED</b>	<input type="checkbox"/> VP <input type="checkbox"/> CFO <input type="checkbox"/> CEO <input type="checkbox"/> BOD Committee _____ <input type="checkbox"/> BOD

**CALL COVERAGE AGREEMENT  
GASTROENTEROLOGY  
SAN DIEGO DIGESTIVE DISEASES CONSULTANTS (Amend 1)**

**TO:** Board Finance Committee

**MEETING DATE:** Wednesday, November 30, 2022

**FROM:** Omar Khawaja, MD, MBA, Chief Medical Officer

**Background:** This amended contract represents the Call Coverage Agreement with San Diego Digestive Diseases Consultants which shall serve as a member of the On-Call Panel at Palomar Medical Center Escondido and Palomar Medical Center Poway on a rotating basis and provide On-Call Coverage for the specialty of Gastroenterology in accordance with the Medical Staff by-laws, rules and regulations, policies and procedures of Palomar Health.

Gastroenterologists on the on-call panel will provide on-call coverage 24 hours per day, 7 days a week to Palomar Health patients, regardless of payer class, to patients not currently assigned to a particular physician, patients who present to the ED, and to hospital patients, including inpatients who may be assigned to a particular physician but who require consultation or other physician services from an on-call panel physician gastroenterology specialist.

**Budget Impact:** Budgeted

**Staff Recommendation:**

**Committee Questions:**

**COMMITTEE RECOMMENDATION:**

**Motion:**

**Individual Action:**

**Information:**

**Required Time:**

## PALOMAR HEALTH – AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	<b>TITLE</b>	1. San Diego Digestive Diseases Consultants - Gastroenterology (GI) ERCP Emergency On Call Services Agreement - 9.1.2020 2. San Diego Digestive Diseases Consultants, Inc. - Amend 1 to Gastroenterology (GI) ERCP Emergency On Call Services Agreement 9.1.2020 - 9.1.2022
	<b>AGREEMENT DATE</b>	1. September 1, 2020 2. September 1, 2022
	<b>PARTIES</b>	Palomar Health, a California healthcare district ("PH"), and San Diego Digestive Diseases Consultants ("Physician Group").
	<b>PURPOSE</b>	PH desires to ensure that physicians practicing in the specialty of gastroenterology are available and on call to provide needed medical services at the Emergency Department of Palomar Medical Center Escondido and Palomar Medical Center Poway by contracting with Physician Group to provide such services per the terms of this Agreement.
	<b>SCOPE OF SERVICES</b>	Participate in PH's on-call program and render on-call gastroenterology services to PH's patients. Unless otherwise agreed in advance by PH, Group shall provide on-call coverage 24 hours per day, 7 days a week to PH patients, regardless of payer class, to patients not currently assigned to a particular physician, patients who present to the ED, and to hospital patients, including inpatients who may be assigned to a particular physician but who require consultation or other physician services from an on-call panel physician gastroenterology specialist.
	<b>PROCUREMENT METHOD</b>	<input type="checkbox"/> Request For Proposal <input checked="" type="checkbox"/> Discretionary
	<b>TERM</b>	1. September 1, 2020 – August 31, 2022 2. September 1, 2022 – August 31, 2027
	<b>RENEWAL</b>	None.
	<b>TERMINATION</b>	Termination without Cause: Either party may terminate this agreement without cause upon ninety (90) days' prior written notice to the other party.
	<b>FAIR MARKET VALUATION</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – <b>DATE COMPLETED: 05/31/2022</b>
	<b>COMPENSATION METHODOLOGY</b>	Fair Market Value. The parties hereby acknowledge and agree that the compensation hereunder is the product of bona fide arms-length negotiations and represents a commercially reasonable and fair market value payment for the services to be furnished hereunder without regard to the volume or value of federal health care program or any other business generated by and among the parties.
	<b>BUDGETED</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO – <b>IMPACT:</b>
	<b>EXCLUSIVITY</b>	<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES – <b>EXPLAIN:</b>
	<b>JUSTIFICATION</b>	Need for continued Gastroenterology consultation call coverage for the Emergency Department at PMC Escondido and Poway.
	<b>AGREEMENT NOTICED</b>	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <b>Methodology &amp; Response:</b>
	<b>ALTERNATIVES/IMPACT</b>	N/A
	<b>Duties</b>	<input type="checkbox"/> Provision for Staff Education <input type="checkbox"/> Provision for Medical Staff Education <input type="checkbox"/> Provision for participation in Quality Improvement <input type="checkbox"/> Provision for participation in budget process development
	<b>COMMENTS</b>	None.
	<b>APPROVALS REQUIRED</b>	X-VP X-CFO <input type="checkbox"/> CEO X-BOD-Committee – Finance; X-BOD

**Palomar Medical Center Escondido**

2185 Citracado Parkway  
Escondido, CA 92029  
(442) 281-1005 (760) 233-7810 fax

**Medical Staff Services**

November 30, 2022

To: Palomar Health Board of Directors

From: Sabiha Pasha, M.D., Chief of Staff  
Palomar Medical Center Escondido Medical Executive Committee

Board Meeting Date: December 12, 2022

Subject: Palomar Medical Center Escondido Credentialing Recommendations

Provisional Appointment (12/12/2022 – 11/30/2024)

Al-Dahhan, Zaid, M.D. - Nephrology  
Ayouby, Qais, M.D. – Internal Medicine  
Bai-Tong, Shiyu S., M.D., - Neonatal-Perinatal Medicine  
Edwards, Tina F., M.D. – Emergency Medicine  
Chandra, Vinodh, M.D. – Emergency Medicine  
Gutierrez, Andres B., M.D. – Obstetrics/Gynecology  
Kaminski, Arthur D., M.D. – Emergency Medicine  
Murthy, Nikhil K., M.D. - Neurosurgery  
Yen, Jessica, M.D. – Clinical Neurophysiology  
Zaidi, Saiyid-Naufal, M.D. – Family Practice

Advance from Provisional to Active Category

Hom, Katherine A., M.D. – Ob/Gyn (eff. 01/01/2023 – 03/31/2024)  
Ritchie, Paul H., M.D. – Anesthesiology (eff. 01/01/2023 – 12/31/2024)  
Steiger, Louisa R., M.D., M.P.H – Psychiatry (eff. 01/01/2023 – 03/31/2024)

Reinstatement to Active Category

Granger, Shannon L., D.O. – Anesthesiology (eff. 01/01/2023 – 12/31/2024)

2 Year Leave of Absence

Magesh, Jayanthi, M.D. – Internal Medicine (eff. 11/17/2022-10/31/2024)

Voluntary Resignations

Addicott, Benjamin, MD – Diagnostic Radiology; eff. 06/09/2022  
Bayati, Nassar MD – Internal Medicine; eff. 11/30/2022  
Bender, Nicole M., MD – OB/Gyn; eff. 11/20/2022  
Garg, Rajan MD – Critical Care Medicine, eff. 02/03/2022  
Greer, Danielle M., D.O. – Internal Medicine; eff. 12/31/2022

Gurudevan, Swaminatha V., MD – Cardiovascular Disease; eff. 11/30/2022  
 Lawler, Abigail C., MD – Neurology; eff. 10/21/2022  
 Orr, Norman, D.O. – Internal Medicine; eff. 11/09/2022)  
 Otarodifard, Karimdad A., MD – Orthopaedic Surgery; eff. 12/31/2022  
 Patel, Cecil A., MD - Diagnostic Radiology; eff. 10/27/2022  
 Sargi, Jad MD – Critical Care Medicine; eff. 11/09/2022  
 Sidransky, Shon M., MD – Emergency Medicine; eff. 11/29/2022  
 Welford, Elliott M., MD – Infectious Disease; eff. 11/02/2022

Allied Health Professional Appointment (12/12/2022 – 11/30/2024)

Beedles, Molly J., PA-C – Emergency Medicine (Sponsor: Dr. Friedberg, for EMA)  
 Fazzino, Dolores L., FNP – Surgery (Sponsors – Drs. J. Anthony, R. Sorkhi, Y. Kadesky, M. Stern)

Allied Health Professional Reinstatement

Schmitt, Corrie F., F.N.P. – Orthopaedic Surgery/Rehabilitation (eff. 12/12/2022)

Allied Health Professional Resignations

Brock, Whitney W., NNP (eff. 12/31/2022)  
 Houston, Peter D., PA-C (eff. 12/31/2022)  
 Periharos, Zachary PA-C (eff. 11/30/2022)  
 Spydell, Lauren E., NNP (eff. 12/31/2022)

PALOMAR MEDICAL CENTER ESCONDIDO RECOMMENDATIONS FOR REAPPOINTMENT

Reappointment Effective 01/01/2023 – 05/31/2024

Moldovan, Stefan	Surgery, General Vascular	Dept of Surgery	Active
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Reappointment Effective 01/01/2023 – 06/30/2024

Pham, Martin H., M.D.	Neurosurgery	Dept of Surgery	Active
Repishti, Maltin, M.D.	Internal Medicine	Dept of Medicine	Active

Reappointments Effective 01/01/2023 –12/31/2024

Adiarte, Eric G., M.D.	Ob/Gyn	Dept of Ob/Gyn	Active
Amin, Vishar H., M.D.	Hospice & Palliative Medicine	Dept of Medicine	Courtesy
Berman, Blake W., D.O.	Neurosurgery	Dept of Surgery	Active
Bernstein, Alethea A., M.D.	Ob/Gyn	Dept of Ob/Gyn	Courtesy
Cepero, Oscar A., M.D.	Anesthesiology	Dept of Anesthesia	Active
Cohen, Jeffrey, M.D.	Neurology	Dept of Medicine	Courtesy
Duwe, Beau V., M.D.	Critical Care Medicine	Dept of Medicine	Active
Harward, Bradley J., M.D.	Pathology	Dept of Pathology	Active
Helton, Derek A., M.D.	Oncology	Dept of Medicine	Affiliate
Huang, Mark W., M.D.	Surgery, Cardiothoracic	Dept of Surgery	Courtesy
Huang, Robert C., M.D.	Infectious Disease	Dept of Medicine	Consulting
Jindal, Rishi, M.D.	Plastic Surgery	Dept of Surgery	Courtesy
Jones, Teresa J., D.O.	Internal Medicine	Dept of Medicine	Active
Keri, Jason S., M.D.	Psychiatry	Dept of Psychiatry	Active

Khalid, Shafi M., M.D.	Internal Medicine	Dept of Medicine	Affiliate
Koski, Michelle E., M.D.	Surgery, Urology	Dept of Urology	Courtesy
Lamale-Smith, Leah M., M.D.	Maternal-Fetal Medicine	Dept of Ob/Gyn	Active
Lane, Richard A., M.D.	Neurology	Dept of Medicine	Active
Laufik, Martin, M.D.	Diagnostic Radiology	Dept of Radiology	Active
Martin, Joseph J., M.D.	Rheumatology	Dept of Medicine	Consulting
McAuley, Robert A., M.D.	Psychiatry	Dept of Psychiatry	Active
Menefee, Shawn A., M.D.	FPMRS	Dept of Ob/Gyn	Courtesy
Miller, Jeffrey S., M.D.	Diagnostic radiology	Dept of Radiology	Active
Nanavati, Rupa L., M.D.	Neurology	Dept of Medicine	Active
Oliver, David M., M.D.	Psychiatry	Dept of Psychiatry	Active
Olson, Scott E., M.D.	Neurology/Interven Neurad	Dept of Medicine	Courtesy
*Category change from Active to Courtesy			
Pfeiffer, William F., M.D.	Pediatrics	Dept of Pediatrics	Active
Reincsh, Caryl S., M.D.	Ob/Gyn	Dept of Ob/Gyn	Active
Ro, Thomas K., M.D.	Cardiovascular Disease	Dept of Medicine	Active
Serry, Rod D., M.D.	Cardiovascular Disease	Dept of Medicine	Active
Simon, Scott D., M.D.	Surgery, Urology	Dept of Urology	Courtesy
Soni, Sandeep A., M.D.	Infectious Disease	Dept of Medicine	Active
Yang, Hong, M.D.	Rheumatology	Dept of Medicine	Consulting
*Category change from Courtesy to Consulting			
Ziering, Robert W., M.D.	Allergy/Pediatrics	Dept of Medicine	Affiliate

Allied Health Professional Reappointments Effective 01/01/2023 – 12/31/2024

Marin, Sarah, N.P.	Nurse Practitioner	Dept of Pediatrics	AHP
(Sponsor: Dr. Ayson on behalf of Palomar Health Forensic Health)			

Certification by and Recommendation of Chief of Staff

As Chief of Staff of Palomar Medical Center Escondido, I certify that the procedures described in the Medical Staff Bylaws for appointment, reappointment or alteration of staff membership or the granting of privileges and that the policy of Palomar Health’s Board of Directors regarding such practices have been properly followed. I recommend that the action requested in each case be taken by the Board of Directors.

**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Zaid Al-Dahhan, M.D.
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido Palomar Medical Center Poway

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Nephrology, Internal Medicine – Not Certified Yet
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**ORGANIZATIONAL NAME**

<i>Name</i>	Balboa Nephrology Medical Group
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**EDUCATION/AFFILIATION INFORMATION**

<i>Medical Education Information</i>	Medical School Ross University School of Medicine, MD From: 05/01/2013 To: 03/31/2017
<i>Internship Information</i>	Internship University of Nevada, Las Vegas Internal Medicine From: 07/01/2017 To: 06/30/2018
<i>Residency Information</i>	Residency University of Nevada, Las Vegas Internal Medicine From: 07/01/2018 To: 06/30/2020
<i>Fellowship Information</i>	Fellowship UCSD Medical Center Nephrology From: 07/01/2020 To: 06/30/2022
<i>Current Affiliation Information</i>	

**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**





**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Shiyu S. Bai-Tong, M.D.
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido Palomar Medical Center Poway

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Neonatal-Perinatal Medicine – Not Certified Yet    Pediatrics - Certified 2018
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**ORGANIZATIONAL NAME**

<i>Name</i>	UC San Diego Dept. of Pediatrics
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**EDUCATION/AFFILIATION INFORMATION**

<i>Medical Education Information</i>	Medical School Case Western Reserve University, MD From: 06/01/2011 To: 05/17/2015 Doctor of Medicine Degree
<i>Internship Information</i>	Internship Case Western Reserve University Pediatrics From: 06/24/2015 To: 06/30/2016
<i>Residency Information</i>	Residency Rainbow Babies and Children's Hospital Pediatrics From: 07/01/2016 To: 06/30/2018 Rainbow Babies and Children's Hospital
<i>Fellowship Information</i>	Fellowship University of California, San Diego Neonatology From: 07/04/2018 To: 07/05/2021
<i>Current Affiliation Information</i>	Scripps Encinitas Surgery Center Scripps Mercy Hospital, Chula Vista University of California, San Diego Rady Children's Hospital, San Diego

**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**



**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Qais Ayouby, M.D.
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido Palomar Medical Center Poway

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Internal Medicine – Not Certified Yet
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**ORGANIZATIONAL NAME**

<i>Name</i>	Palomar Hospitalist Medical Group
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**EDUCATION/AFFILIATION INFORMATION**

<i>Medical Education Information</i>	Medical School Ross University School of Medicine, MD From: 08/01/2012 To: 11/13/2016
<i>Internship Information</i>	
<i>Residency Information</i>	Residency UHS Southern California Medical Education Cons Resident Physician From: 06/17/2019 To: 06/30/2022 Internal Medicine
<i>Fellowship Information</i>	
<i>Current Affiliation Information</i>	Temecula Valley Hospital Corona Regional Medical Center



**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<b><i>Provider Name &amp; Title</i></b>	Vinodh Chandra, M.D.
<b><i>Palomar Health Facilities</i></b>	Palomar Medical Center Escondido Palomar Medical Center Poway

**SPECIALTIES/BOARD CERTIFICATION**

<b><i>Specialties</i></b>	Emergency Medicine – Not Certified Yet
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**ORGANIZATIONAL NAME**

<b><i>Name</i></b>	Palomar Emergency Physicians
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**EDUCATION/AFFILIATION INFORMATION**

<b><i>Medical Education Information</i></b>	Medical School University of South Florida, MD From: 08/01/2014 To: 05/11/2018
<b><i>Internship Information</i></b>	
<b><i>Residency Information</i></b>	Residency Georgetown University Medical Center Emergency Medicine From: 06/14/2018 To: 06/30/2021
<b><i>Fellowship Information</i></b>	
<b><i>Current Affiliation Information</i></b>	

**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**



**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Tina F. Edwards, M.D.
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido Palomar Medical Center Poway

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Emergency Medicine - Certified
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**ORGANIZATIONAL NAME**

<i>Name</i>	Palomar Emergency Physicians
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**EDUCATION/AFFILIATION INFORMATION**

<i>Medical Education Information</i>	Medical School Uniformed Services University - Health Sciences, MD From: 08/15/2000 To: 05/15/2004 Doctor of Medicine Degree
<i>Internship Information</i>	Internship Naval Medical Center, San Diego General Surgery From: 07/01/2004 To: 06/30/2005
<i>Residency Information</i>	Residency Naval Medical Center, San Diego Emergency Medicine From: 08/15/2007 To: 08/14/2010
<i>Fellowship Information</i>	
<i>Current Affiliation Information</i>	Mercy Hospital, Bakersfield

**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**



**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Andres B. Gutierrez, M.D.
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Obstetrics and Gynecology – Not Certified Yet
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**ORGANIZATIONAL NAME**

<i>Name</i>	Kaiser Permanente
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**EDUCATION/AFFILIATION INFORMATION**

<i>Medical Education Information</i>	Medical School Tulane University School of Medicine, MD From: 08/01/2014 To: 05/31/2018 Doctor of Medicine
<i>Internship Information</i>	
<i>Residency Information</i>	Residency University of California, San Francisco (Fresno) Obstetrics/Gynecology From: 01/10/2020 To: 07/04/2022  Residency St. Francis Hospital, Evanston Obstetrics/Gynecology From: 07/01/2018 To: 01/05/2020 Residency not complete; no certificate issued
<i>Fellowship Information</i>	
<i>Current Affiliation Information</i>	Kaiser Permanente, San Diego Medical Center



**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**



**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<b><i>Provider Name &amp; Title</i></b>	Arthur D. Kaminski, M.D.
<b><i>Palomar Health Facilities</i></b>	Palomar Medical Center Escondido Palomar Medical Center Poway

**SPECIALTIES/BOARD CERTIFICATION**

<b><i>Specialties</i></b>	Emergency Medicine - Certified
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**ORGANIZATIONAL NAME**

<b><i>Name</i></b>	Palomar Emergency Physicians
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**EDUCATION/AFFILIATION INFORMATION**

<b><i>Medical Education Information</i></b>	Medical School Wayne State University, MD From: 06/01/1996 To: 06/01/2000 Doctor of Medicine Degree
<b><i>Internship Information</i></b>	
<b><i>Residency Information</i></b>	Residency University of Chicago Emergency Medicine From: 06/24/2000 To: 06/30/2003
<b><i>Fellowship Information</i></b>	
<b><i>Current Affiliation Information</i></b>	CHI St. Alexius Health Williston Medical Center



**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Nikhil K. Murthy, M.D.
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Neurosurgery – Not Certified Yet
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**ORGANIZATIONAL NAME**

<i>Name</i>	UCSD Division of Neurosurgery
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**EDUCATION/AFFILIATION INFORMATION**

<i>Medical Education Information</i>	Medical School Georgetown University School of Medicine, MD From: 06/01/2011 To: 05/31/2015
<i>Internship Information</i>	
<i>Residency Information</i>	Residency Northwestern Memorial Hospital Surgery, Neurological From: 06/23/2015 To: 06/29/2022 Includes PGY 1 (intern year) through PGY 7
<i>Fellowship Information</i>	
<i>Current Affiliation Information</i>	University of California, San Diego

**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**



**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Jessica Yen, M.D.
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Neurology, Clinical Neurophysiology - Certified
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**ORGANIZATIONAL NAME**

<i>Name</i>	Specialty Care, Inc.
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**EDUCATION/AFFILIATION INFORMATION**

<i>Medical Education Information</i>	<p>Medical School Indiana University School of Medicine, MD From: 08/01/2012 To: 05/08/2016</p>
<i>Internship Information</i>	
<i>Residency Information</i>	<p>Residency Jackson Memorial Hospital Neurology From: 07/01/2017 To: 06/30/2020 Resident in Neurology</p> <p>Residency Jackson Memorial Hospital Internal Medicine From: 06/24/2016 To: 06/23/2017</p>
<i>Fellowship Information</i>	<p>Fellowship Keck Hospital of USC Medicine From: 07/01/2021 To: 06/30/2022 Intraoperative Monitoring Fellowship - non ACGME</p> <p>Fellowship The Mount Sinai Hospital Neurophysiology, Clinical From: 07/01/2020 To: 06/30/2021</p>

**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

<b><i>Current Affiliation Information</i></b>	Providence Saint John's Health Center Citrus Valley Medical Center- Queen of the Valley Providence St. Joseph Medical Center Santa Clara Valley Medical Center El Camino Health - Mountain View Hospital Providence Tarzana Regional Medical Center Bakersfield Heart Hospital Hemet Global Medical Center/kpc Health Providence Little Company of Mary Medical Center Santa Rosa Memorial Hospital Southwest Healthcare System Verdugo Hills Hospital
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**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<b><i>Provider Name &amp; Title</i></b>	Saiyid-Naufal Zaidi, M.D.
<b><i>Palomar Health Facilities</i></b>	Palomar Medical Center Escondido Palomar Medical Center Poway

**SPECIALTIES/BOARD CERTIFICATION**

<b><i>Specialties</i></b>	Family Practice - Certified
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**ORGANIZATIONAL NAME**

<b><i>Name</i></b>	Benchmark Hospitalists
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**EDUCATION/AFFILIATION INFORMATION**

<b><i>Medical Education Information</i></b>	Medical School Ross University School of Medicine, MD From: 01/15/2007 To: 03/31/2012 Doctor in Medicine Degree
<b><i>Internship Information</i></b>	
<b><i>Residency Information</i></b>	Residency University of Arkansas for Medical Sciences Family Medicine From: 07/01/2013 To: 06/30/2016
<b><i>Fellowship Information</i></b>	
<b><i>Current Affiliation Information</i></b>	Kettering Health Dayton/Washington Kettering Medical Center The Jewish Hospital Mercy Health Fairfield Hospital Mercy West Hospital

**PALOMAR HEALTH  
PROVISIONAL APPOINTMENT  
December 2022**





**PALOMAR HEALTH  
ALLIED HEALTH PROFESSIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Molly J. Beedles, PA-C
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido Palomar Medical Center Poway

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Physician Assistant - Certified
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**ORGANIZATIONAL NAME**

<i>Name</i>	Palomar Emergency Physicians
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**EDUCATION/AFFILIATION INFORMATION**

<i>Education Information</i>	University University of Kansas, BS From: 08/01/2005 To: 05/17/2009 Bachelor of Science in Exercise Science  Graduate Program – Pacific University, Master of Science, PA Studies
<i>Employment</i>	Current Employment Emergent Medical Associates Physician Assistant From: 11/01/2022 To: Current
<i>Current Affiliation Information</i>	

**PALOMAR HEALTH  
ALLIED HEALTH PROFESSIONAL APPOINTMENT  
December 2022**



**PALOMAR HEALTH  
ALLIED HEALTH PROFESSIONAL APPOINTMENT  
December 2022**

**PERSONAL INFORMATION**

<i>Provider Name &amp; Title</i>	Dolores L. Fazzino, F.N.P.
<i>Palomar Health Facilities</i>	Palomar Medical Center Escondido

**SPECIALTIES/BOARD CERTIFICATION**

<i>Specialties</i>	Family Nurse Practitioner - Certified
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**ORGANIZATIONAL NAME**

<i>Name</i>	Physician Assistant Specialists - California, Inc.
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**EDUCATION/AFFILIATION INFORMATION**

<i>Education Information</i>	<p>University UCLA Extension Course RNFA, RNFA From: 04/16/1994 To: 06/05/1994 RN First Assistant Training Program</p> <p>University Widener University, BSN From: 09/01/1977 To: 05/16/1981 R.N. and B.S.N. Degrees</p> <p>Graduate Program – Case Western Reserve, Doctor of Nursing Practice Graduate Program – CSU Dominquez Hills, Master of Science/Nursing</p>
<i>Employment</i>	<p>Current Employment Dolores L. Fazzino, RN, A Professional Nursing Corporation DBA Private Practice From: 05/01/2014 To: Current</p> <p>Current Employment Physician Assistant Specialists - California, Inc. Family Nurse Practitioner From: 11/16/2020 To: Current</p>
<i>Current Affiliation Information</i>	<p>Providence St. Joseph Hospital Tri-City Medical Center</p>

**PALOMAR HEALTH  
ALLIED HEALTH PROFESSIONAL APPOINTMENT  
December 2022**



Palomar Medical Center Poway  
Medical Staff Services  
15615 Pomerado Road  
Poway, CA 92064  
(858) 613-4538 (858) 613-4217 fax

Date: November 30, 2022  
To: Palomar Health Board of Directors – December 12, 2022 Meeting  
From: Edward M. Gurrola II, M.D., Chief of Staff, PMC Poway Medical Staff  
Subject: Medical Staff Credential Recommendations – November, 2022

Provisional Appointments: (12/12/2022 – 11/30/2024)

Zaid Al-Dahhan, M.D., Nephrology  
Qais Ayouby, M.D., Internal Medicine  
Shiyu Bai-Tong, M.D., Neonatal-Perinatal Medicine  
Vinodh Chandra, M.D., Emergency Medicine  
Tina Edwards, M.D., Emergency Medicine  
Arthur Kaminski, M.D., Emergency Medicine  
Saiyid-Naufal Zaidi, M.D., Family Medicine

Biennial Reappointments: (01/01/2023 - 12/31/2024)

Oscar Cepero, M.D., Anesthesiology, Courtesy  
Bradley Harward, M.D., Pathology, Active  
Rishi Jindal, M.D., Plastic Surgery, Courtesy  
Jason Keri, M.D., Psychiatry, Active (Includes The Villas at Poway)  
Shafi Khalid, M.D., Internal Medicine, Affiliate with Refer and Follow Privileges  
Michelle Koski, M.D., Urology, Courtesy  
Richard Lane, M.D., Neurology, Active  
Martin Laufik, M.D., Diagnostic Radiology, Active  
Robert McAuley, M.D., Psychiatry, Active (Includes The Villas at Poway)  
Jeffrey Miller, M.D., Diagnostic Radiology, Active  
David Oliver, M.D., Psychiatry, Active  
Scott Olson, M.D., Neurology, Courtesy  
Rod Serry, M.D., Cardiovascular Disease, Active  
Scott Simon, M.D., Urology, Courtesy  
Sandeep Soni, M.D., Infectious Disease, Active (Includes The Villas at Poway)  
Aeron Wickes, M.D., Family Practice, Affiliate No Clinical Privileges

Advancements to Active Category:

Paul Ritchie, M.D., Anesthesiology, effective 01/01/2023 – 12/31/2024  
Louisa Steiger, M.D., Psychiatry, effective 12/12/2022 – 03/31/2024 (Includes The Villas at Poway)



Reinstatement to Active Category:

Shannon Granger, D.O., Anesthesiology, effective 01/01/2023 – 12/31/2024 (returning from LOA)

Request for 2 Year Leave of Absence:

Jayanthi Magesh, M.D., Internal Medicine, effective 11/17/2022 – 11/16/2024

Voluntary Resignations:

Laura Desadier, D.O., Neurology, effective 09/30/2022

Rajan Garg, M.D., Critical Care Medicine, effective 02/03/2022

Abigail Lawler, M.D., Neurology, effective 10/21/2022

Devon McGee, M.D., Internal Medicine, effective 11/09/2022

Cecil Patel, M.D., Radiology, effective 10/27/2022

Jad Sargi, M.D., Critical Care Medicine, effective 11/09/2022

Shon Sidransky, M.D., Emergency Medicine, effective 11/29/2022

Elliott Welford, M.D., Infectious Disease, effective 11/02/2022

Allied Health Professional Appointment: (12/12/2022 – 11/30/2024)

Molly Beedles, PA, Sponsor Dr. Friedberg

Allied Health Profession Resignations:

Marta Bodnaruk, FNP, effective 11/11/2022

Whitney Brock, NNP, effective 12/31/2022

Zachary Periharos, PA, effective 11/30/2022

Lauren Spydell, NNP, effective 12/31/2022

PALOMAR MEDICAL CENTER POWAY: Certification by and Recommendation of Chief of Staff:

As Chief of Staff of Palomar Medical Center Poway, I certify that the procedures described in the Medical Staff Bylaws for appointment, reappointment, or alternation of staff membership or the granting of privileges and the policy of the Palomar Health's Board of Directors regarding such practices have been properly followed. I recommend that the Board of Directors take the action requested in each case.

# ADDENDUM E



**RESOLUTION NO. 12.12.22(01)-27**

**RESOLUTION OF THE BOARD OF DIRECTORS OF PALOMAR HEALTH  
ESTABLISHING REGULAR BOARD MEETINGS  
FOR CALENDAR YEAR 2023**

**WHEREAS**, Palomar Health is required, pursuant to Section 54954 of the California Government Code and Section 5.2.2 of the Palomar Health Bylaws, to pass a resolution adopting the time, place and location of the regular board meetings:

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Directors of Palomar Health that the following schedule of regular meetings will apply for Calendar Year 2023:

**2023 BOARD MEETING SCHEDULE**

January 9	July 10
February 13	August 14
March 13	September 11
April 10	October 9
May 8	November 13
June 12	December 11

Due to the ongoing COVID-19 pandemic, all monthly Board of Directors meetings will be held virtually until further notice.

**PASSED AND ADOPTED** at a regular meeting of the Board of Directors of Palomar Health held on December 12, 2022 by the following vote:

AYES:

NO'S:

ABSENT:

ABSTAINING:

DATED: December 12, 2022

**APPROVED:**

**ATTESTED:**

\_\_\_\_\_  
Linda Greer, R.N.  
Chair, Palomar Health Board of Directors

\_\_\_\_\_  
Terry Corrales  
Secretary, Palomar Health Board of Directors



CHARTER  
of the  
FINANCE COMMITTEE  
of the  
PALOMAR HEALTH BOARD OF DIRECTORS

- I. **Purpose.** The Finance Committee (“Committee”) of the Palomar Health Board of Directors (“Board”) aims to provide oversight to determine and facilitate the financial viability of the organization through the effective establishment of sound policies and development of a system of controls to safeguard the preservation and use of assets and resources.
- II. **Membership.**
- A. Voting Membership. The voting members (“Voting Members”) of the Committee may consist of those individuals appointed as Voting Members of the Committee by the Chair of the Board (“Board Chair”) in accordance with the Bylaws of Palomar Health (“Bylaws”) and other applicable policies of the Board.
- B. Alternate(s). Any alternate voting members (“Alternates”) of the Committee may consist of those individuals appointed as Alternates of the Committee by the Board Chair in accordance with the Bylaws and other applicable policies of the Board. Alternates enjoy voting rights only in the absence of a Voting Member. Unless Alternates enjoy voting rights, they may attend the meetings of the Committee only as an observer.
- C. Non-Voting Membership. The non-voting members (“Non-Voting Members”) may consist of the following individuals:
- Chief Financial Officer of Palomar Health
  - Chief Operations Officer of Palomar Health
  - Chief Medical Officer of Palomar Health
  - Chief Nurse Executive of Palomar Health
  - Vice President of Finance of Palomar Health
- III. **Authority.** The Committee has no expressed or implied power or authority except to make recommendations to the Board related to the Committee’s purpose and duties as described in this Charter.
- IV. **Duties.** The duties of the Committee may include:

- A. Review and approve annual and long-range operating cash, operational and capital budgets for Palomar Health and its system affiliates.
  - B. Develop and maintain sound understanding of the services of Palomar Health’s revenues and expenses and its economic environment.
  - C. Approve methods of financing major capital asset renovations, replacements and additions.
  - D. Review financial reports and operating statistics on a regular basis to provide organizational oversight regarding the appropriateness of actions in response to operating trends in achievement of financial goals.
  - E. Evaluate and approve financial plans for new business ventures, programs, and services and establish criteria to measure their ongoing viability.
  - F. Develop communications in order to enhance the understanding of other members in regard to financial matters of the system.
  - G. Review the preliminary, annual operating budgets for Palomar Health and its system affiliates.
  - H. Review and recommend to the Board the final, annual, operating budgets.
  - I. Review annually those policies and procedures within its purview and report the results of such review to the Board. Such reports shall include recommendations regarding the modification of existing or creation of new policies and procedures.
  - J. Perform such other duties as may be assigned by the Board.
- V. **Committee Chairperson, Liaison, and Assistant.**
- A. The Chairperson of the Committee (“Committee Chairperson”) may be the individual appointed as Committee Chairperson by the Board Chair in accordance with the Bylaws and other applicable policies of the Board.
  - B. The Chief Financial Officer may serve as the Palomar Health Administration’s liaison (“Administrative Liaison”) to the Committee.
  - C. The Executive Assistant to the Chief Financial Officer may serve as the assistant to the Committee (“Committee Assistant”).
- VI. **Meetings.** The Committee will meet at least quarterly and more often as needed. A majority of the Voting Members will constitute a quorum. The Committee Assistant will record the meeting minutes and forward a copy to the Board Secretary upon

approval of the meeting minutes by the Committee. The Committee Chairperson may coordinate with the Administrative Liaison to invite any officer, staff member, expert or other advisor who is not a member of the Committee to attend a meeting of the Committee to discuss topics germane to the purpose and duties of the Committee.

**VII. Committee Agendas.**

A. The Committee Chairperson holds the primary responsibility for creating Committee Meeting Agendas. The Committee Chairperson will routinely work with the Administrative Liaison and the Committee Assistant in creating agendas. The Committee Chairperson will carefully consider all input regarding Agenda items from the Administrative Liaison. The authority for approval of final agendas for Committee Meetings will reside with the Committee Chairperson. Any disagreement, dispute, or confusion over specific agenda items and/or their appropriateness on the agenda between the Committee Chairperson and the Administrative Liaison that cannot be resolved will be referred to the Board Chair for resolution. The Board Chair, if indicated, may consult with Board or Corporate Counsel, the CEO, and/or other members of the Administration to achieve resolution. If the Board Chair feels the issue cannot be satisfactorily resolved, the Board Chair will take the issue to the Board.

B. Members may request to place items on a Committee Meeting Agenda. The Committee Chairperson will consider each item so requested and determine whether or not it is an appropriate Committee Agenda item. The Committee Chairperson will make every effort to accommodate all reasonable individual Member requests including refining the requested agenda item as indicated. The Committee Chairperson may decline to put the item on a Committee Agenda based upon his or her judgment. Any disagreement, dispute or confusion over specific agenda items and/or their appropriateness on the agenda between the Committee Chairperson and Member that cannot be resolved will be referred to the Board Chair for resolution. The Board Chair may consult with the Board or Corporate Counsel, the CEO and/or other members of the Administration to achieve resolution. If the Board Chair determines the issue cannot be satisfactorily resolved, the Board Chair will take the issue to the Board.

**VIII. Review and Revision.** The Committee may review this Charter annually. Any revisions proposed by the Committee to this Charter must be approved by the Board in accordance with the Bylaws.

# ADDENDUM F

# Memorandum

**To:** Board of Directors  
**From:** Laura Barry, Chair, Board Finance Committee  
**Date:** December 12, 2022  
**Re:** Special Board Finance Committee, Wednesday, November 30, 2022, Meeting Summary

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**BOARD MEMBER ATTENDANCE:** Directors Barry, Griffith and Pacheco

**ACTION ITEMS:**

- **Charter of the Finance Committee of the Palomar Health Board of Directors<sup>1</sup>:** Reviewed and recommended approval to increase the FY2023 capital budget in the amount of \$10.3 million to enable the purchase of specific items of equipment.
- **Debt Policy – Lucidoc #58892<sup>2</sup>:** Reviewed and recommended re-adoption of the policy as written.
- **Annual Adoption of Statement of Investment Policy – Lucidoc #27092<sup>2</sup>:** Reviewed and recommended re-adoption of the policy as written.
- **Executed Budgeted Routine Physician Agreements<sup>1</sup>:** Reviewed and recommended approval of the Executed, Budgeted, Routine, Physician Agreements that had been administratively approved, signed and became effective in prior months.
- **October 2022 & YTD FY2023 Financial Report<sup>1</sup>:** Reviewed the Financial Reporting Packet and recommended approval of the October 2022 & YTD FY2023 financial performance, which reflected operating income of \$1.03M, unfavorable to budget by \$3.5M and to October 2021 by \$2.3M; and net income of \$20.5K, unfavorable to budget by \$4.0M, and October 2021 by \$2.8M.

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<sup>1</sup> Backup documentation may be reviewed elsewhere in the agenda packet

<sup>2</sup> Forwarded to the Board Governance Committee for review and approval

## Memorandum

**TO:** Board of Directors  
**FROM:** Terry Corrales, RN; Chair, Board Human Resources Committee  
**DATE:** December 12, 2022  
**RE:** Board Human Resources Committee, November 9, 2022, Virtual Meeting Summary

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**BOARD MEMBER ATTENDANCE:** Directors Corrales, Barry and Pacheco

**INFORMATION ITEMS:**

- **Human Resources Department Staff Feature:** Reviewed engagement update including an overview of the Glint platform, the third party vendor used to administer the survey, and an overview of the response rate results and what happens next. Quarterly pulse checks will be used throughout the year which will provide a fresh baseline for future survey comparisons. Next steps; leaders share results with staff, acknowledge the key areas important to their team, and then take action in terms of what we want to do to influence scores in a positive direction.
- **Human Resources General Update:** Reviewed a presentation providing employee demographic highlights, turnover trends, contract labor, PTO usage, and vacancy trends. In addition to recruitment efforts and possible new programs for healthcare recruitment, benefits benchmarking and domestic performance, plus participation in the organizations medical insurance options.

**ACTION ITEMS:**

- **Minutes, August 31, 2022, Regular Committee Meeting:** Reviewed and approved the minutes from Wednesday, August 31, 2022, Board Human Resources Committee meeting.
- **Board Human Resources Committee Meeting Schedule for Calendar Year 2023:** Reviewed and approved meeting schedule for 2023

# Memorandum

**To:** Board of Directors  
**From:** Mike Pacheco, Chair, Board Strategic and Facilities Planning Committee  
**Date:** December 12, 2022  
Board Strategic and Facilities Planning Committee  
**Re:** November 29, 2022, Virtual Meeting Summary

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**BOARD MEMBER ATTENDANCE:** Directors Pacheco, Barry & Griffith

**INFORMATION ITEM**

- **Service Line Update –Spine Center of Excellence<sup>1</sup>:** Following a request by the Committee that the practice of reviewing various service lines throughout the year be reinstated, a presentation was made to the Committee that provided an overview of the Spine Center of Excellence. A decision regarding the next service line to be presented was not made during the meeting.
- **Construction Project Update<sup>1</sup>:** Reviewed a presentation providing updates on the status of projects across the District.

**ACTION ITEM**

- **Minutes of the Board Strategic & Facilities Planning Committee, Tuesday, July 26, 2022:** Reviewed and approved the draft minutes from the Tuesday, July 26, 2022, Board Strategic & Facilities Planning Committee meeting.

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<sup>1</sup> Attached

## Palomar Health's Spine Center of Excellence

Presented to Strategic and Facilities Subcommittee on  
November 29, 2022

Brian Cohen, MHA, Senior Director, Service Lines





# Ortho/Spine Awards



***Palomar Medical Center Escondido is the Top/Highest Ranked Hospital in the San Diego Area\* (or San Diego County) for Spine Surgery in 2022 (\* San Diego-Carlsbad-San Marcos, CA CBSA)***



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# Using Awards to Drive Decision Making



## New Patients

87% of patients noted specialty expertise as an important factor in hospital selection\*



## Transparency

Since COVID, consumers are **65% more** likely to choose a hospital based on quality of care\*

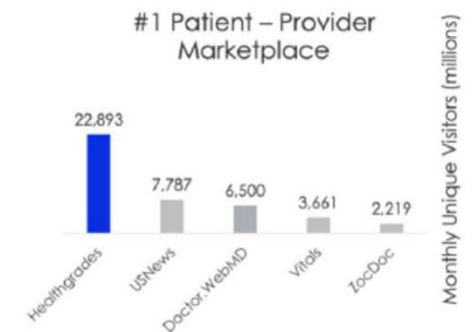


## Referrals

55% of Physicians consider quality rating measures important when referring patients\*\*\*



## Trusted by Patients

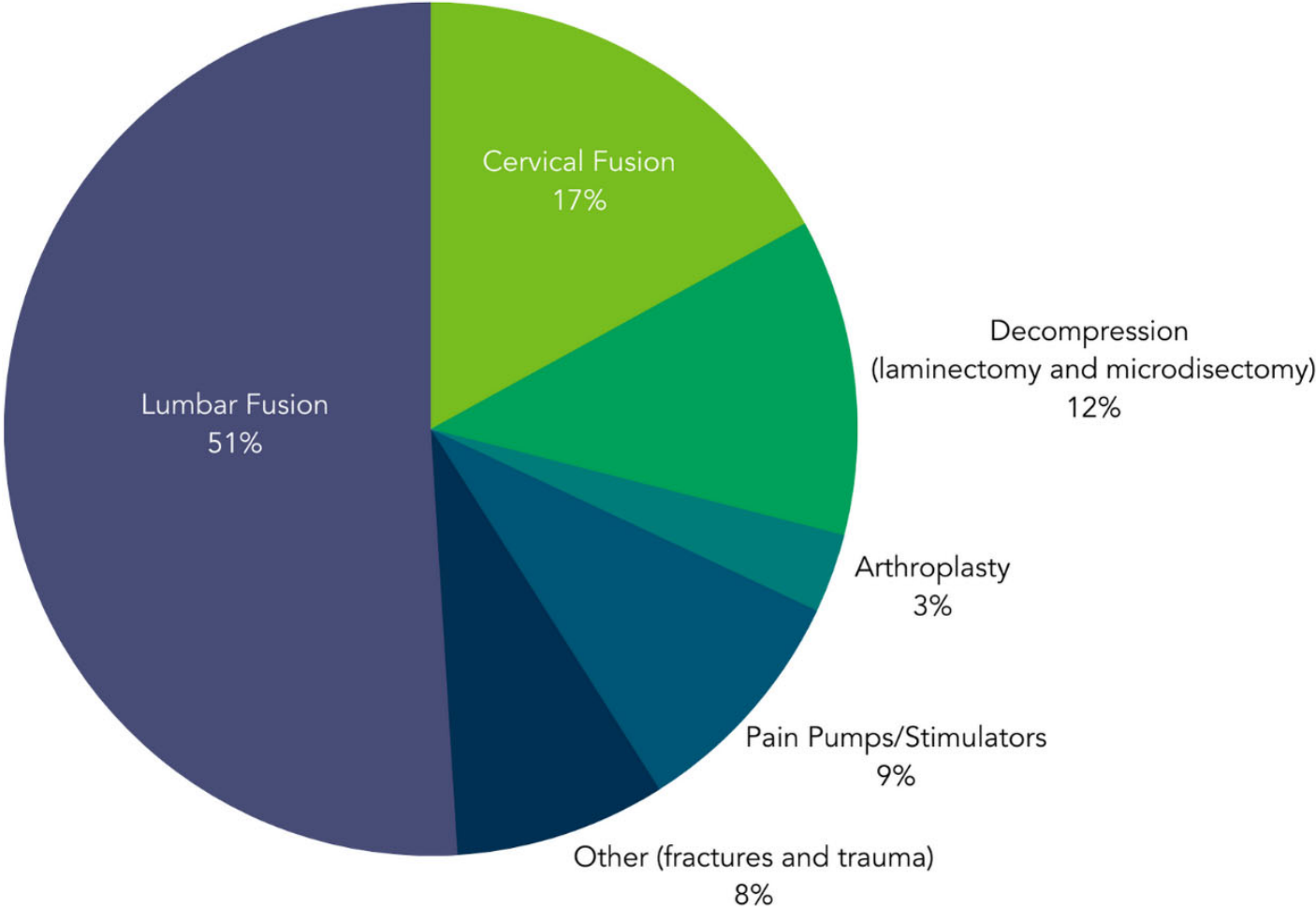


# Surgical Volume | Ortho and Spine Surgery by Type in 2021

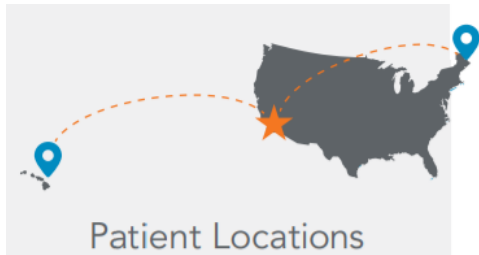


- Hand & Wrist Treatment 3%
- Trauma & Fracture Care 18%
- Hip Treatment & Replacement 23%
- Knee Treatment & Replacement 28%
- Shoulder Treatment & Replacement 6%
- Spine Surgery 17%
- Foot & Ankle Treatment & Replacement 5%

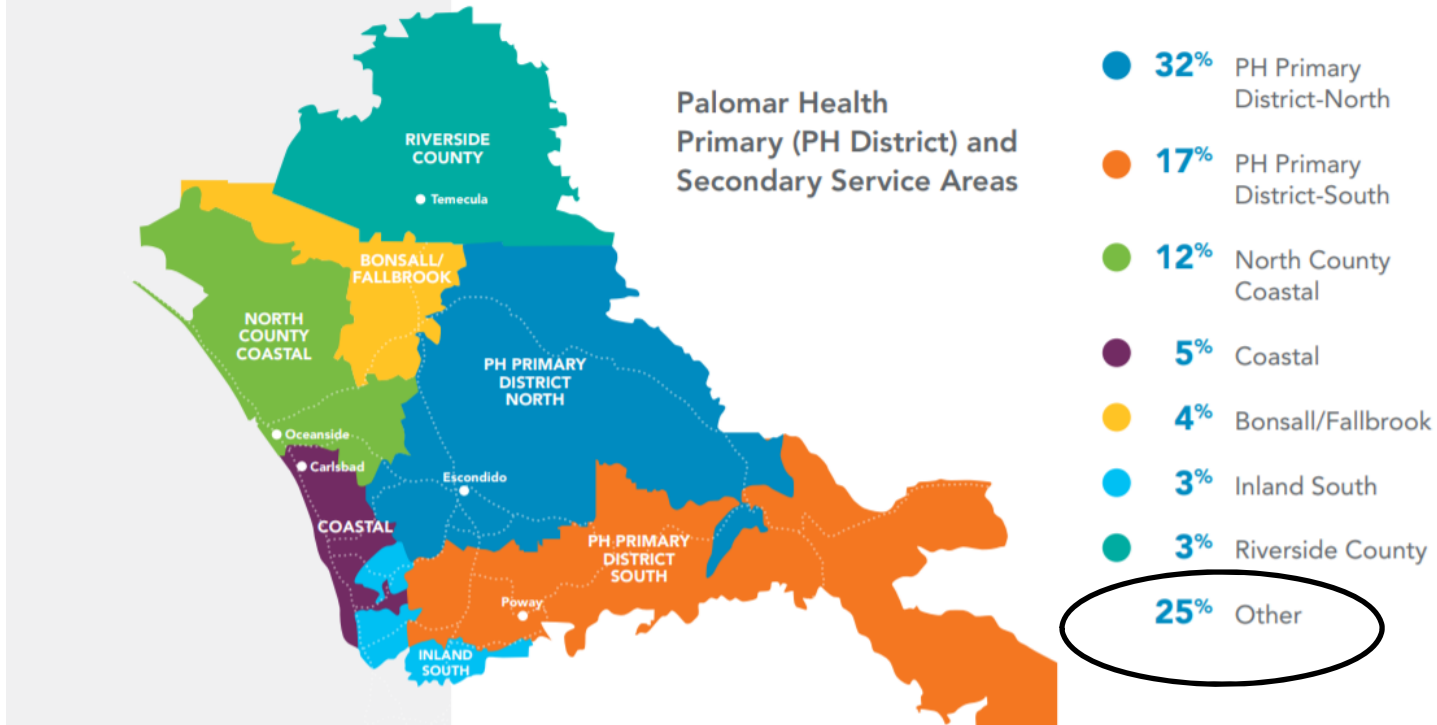
# Surgical Volume | Spine Surgery by Type in 2021



# Geographical Reach | 4,400+ Ortho/Spine Surgeries per Year

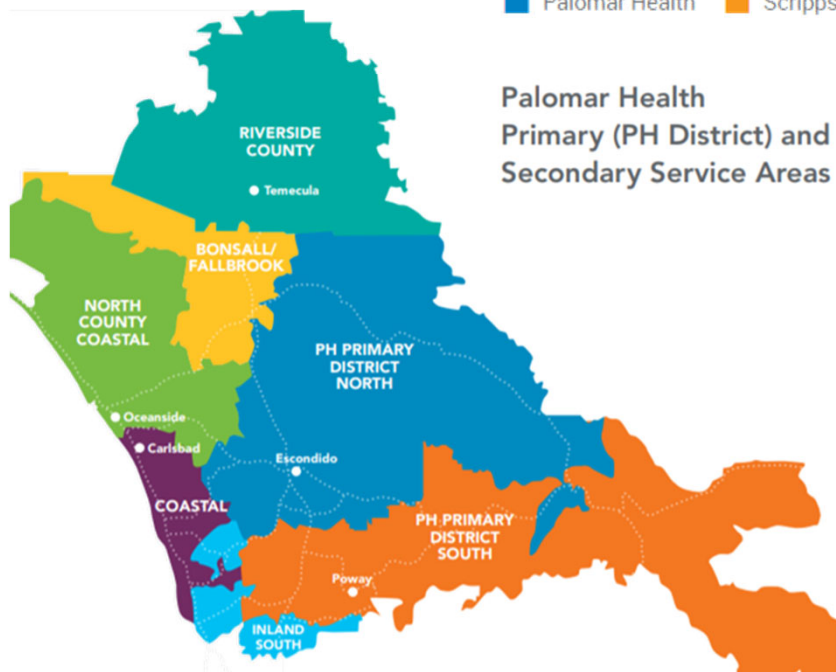
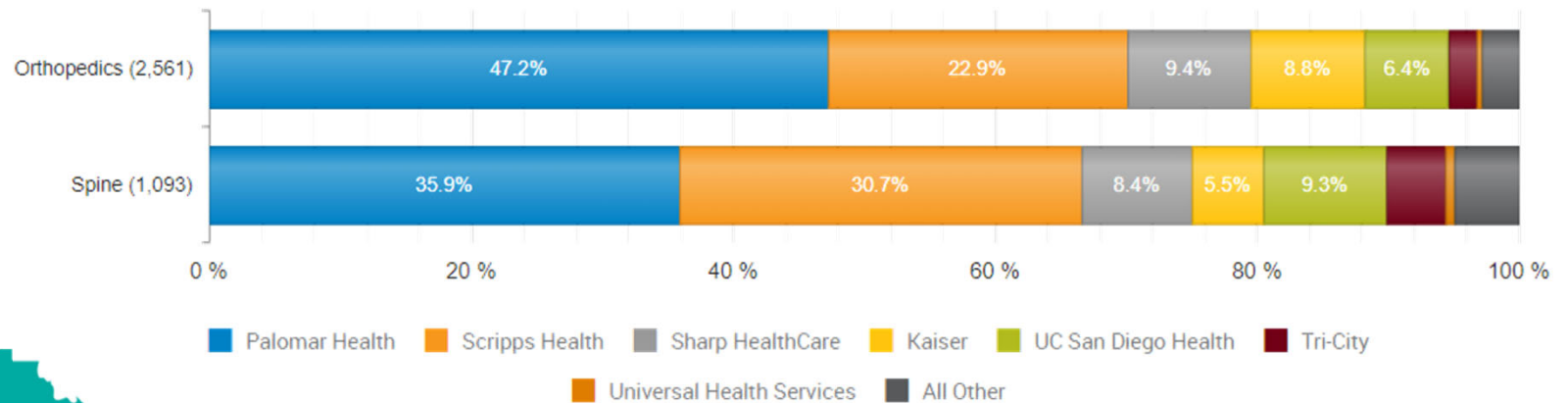


Patients from all across the country come to Palomar Health for their care. **From Maine to Hawaii, we are known for our excellence in orthopedic and spine care.**



# Market Share | Inpatient Market Share – PSA/District

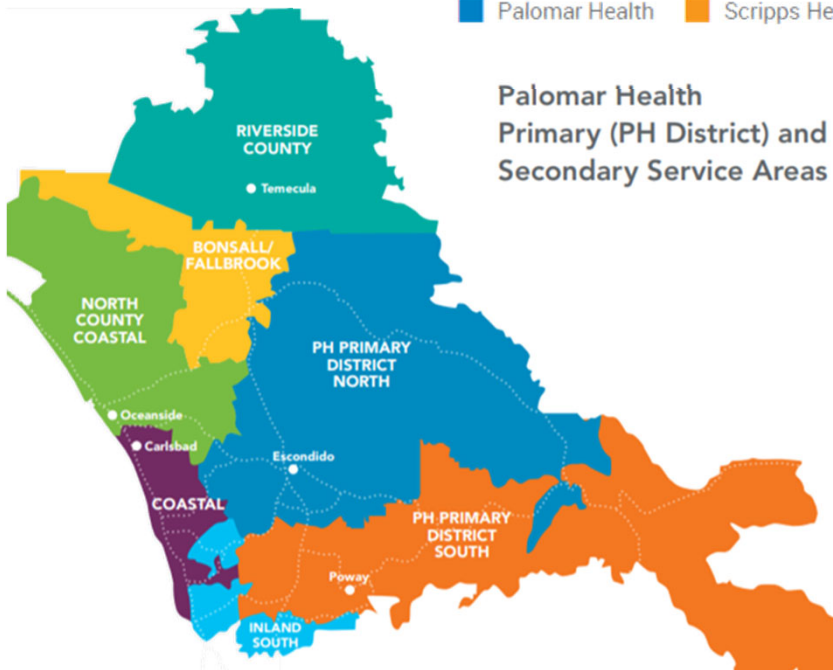
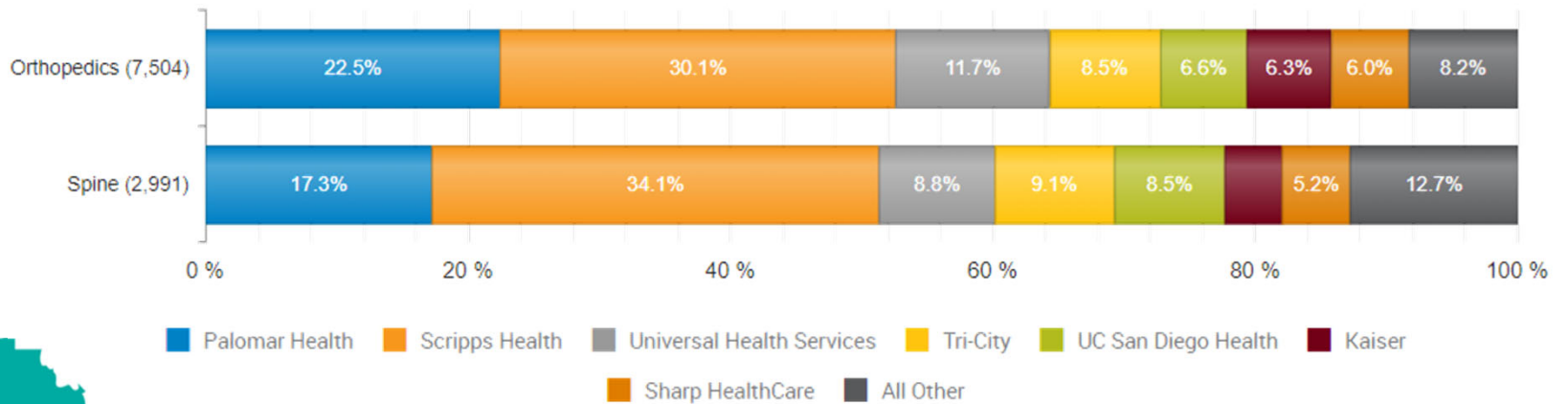
Market Share Q1 2020 - Q4 2020\*



**Spine Procedure Volume**  
PSA = 1,093

# Market Share | Inpatient Market Share – PSA+SSA

Market Share Q1 2020 - Q4 2020\*



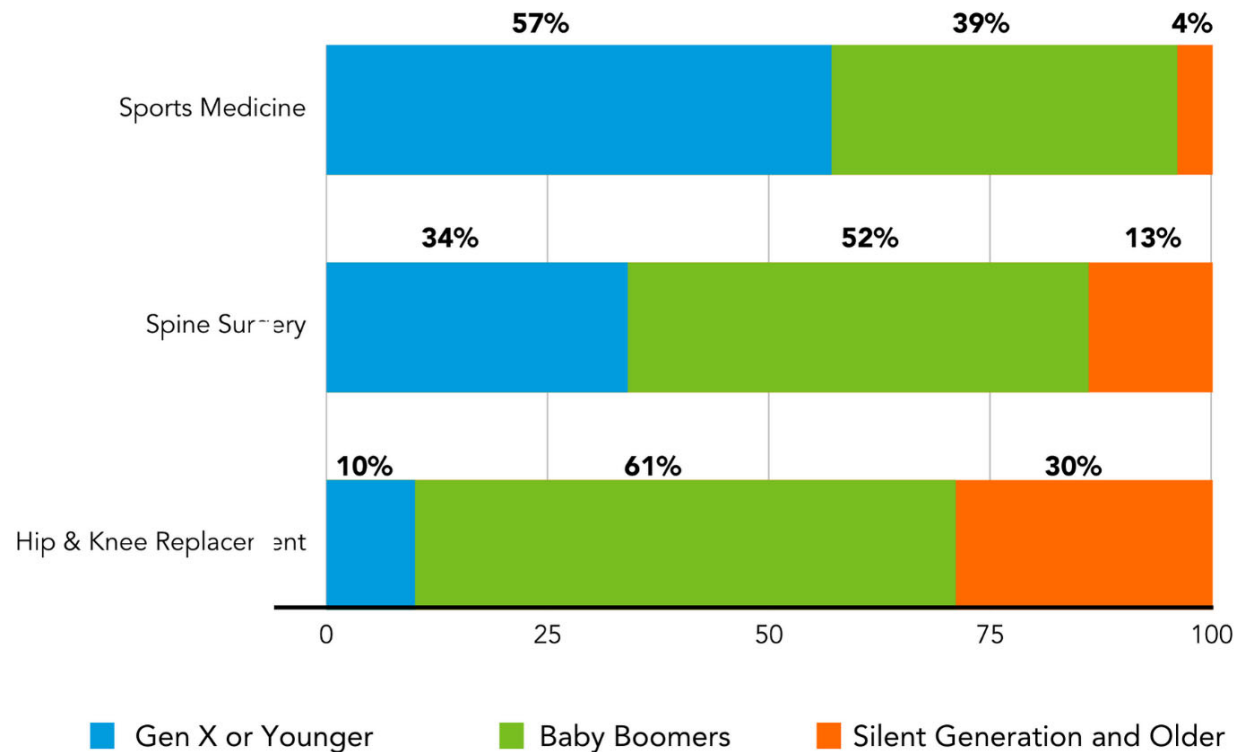
## Spine Procedure Volume

PSA = 1,093

SSA = 1,898

2,991

# Clinical Advances | Driving Demand Across Multiple Generations



*Ages 21 – 93*  
*Age Range of Palomar's Spine Surgery patients in 2021*

## Gen X or Younger (42-57)

The highest growth generation in need surgical repair of a spine disorder. Minimally invasive surgical techniques have opened the door for this generation to have more complex spine surgery without a lot of downtime.



# Spine Center of Excellence (COE) Structure

- **Spine Medical Director**
- **Service Line Director**
- **Ortho & Spine Clinical Leadership Workgroup:**
  - Nursing Unit, Pre-Op, OR and PACU, Rehab / PT / OT, Pharmacy, Quality / Infection Control, Home Health, Clinical Resource Management
- **Spine Center of Excellence Committee:**
  - **Everyone above, plus:**
    - Surgeons, Anesthesiologists, Pain Management
    - Executive leaders
    - Supply Chain
    - Physician practice administrators
    - Invited Guests (other medical directors)

**Clinical Leadership Workgroup**

*Chaired by: RN Clinical Coordinator*



**Spine Center of Excellence Committee**

*Co-Chaired by: Medical Director and Service Line Director*

# What are our True Differentiators?

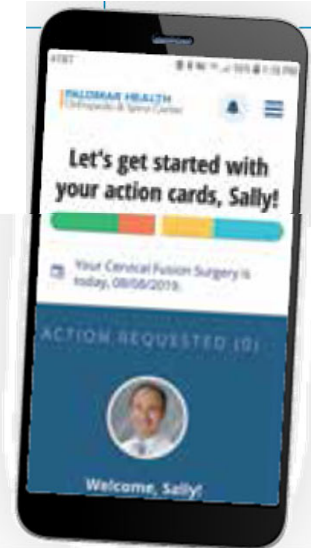
- Specialized physicians and staff members
- High quality patient outcomes leading to faster recovery and less pain
- Personalized care across Palomar Health services
- Patient readiness
- Staff education



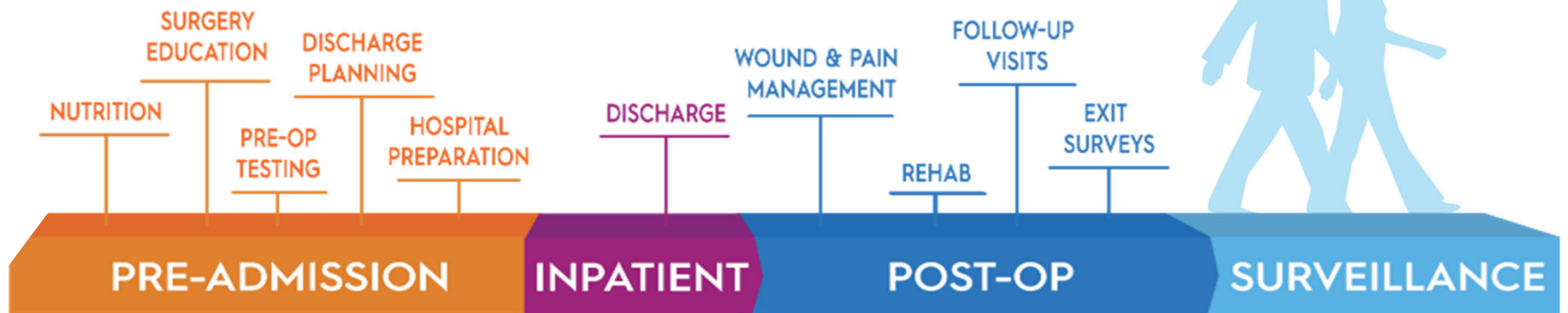
# Engaging Patients in their Outcome

## Online CarePath

To prepare for surgery, Palomar Health offers Online CarePath, a custom roadmap to get patients prepared and organized for surgery and recovery. Patients can interact with their care team about their health, from sleeping and eating, to pain control. Palomar Health specialists can reply with recommendations.



## A Coordinated Journey



# Engaging Patients During Global Pandemic

1,205

patient participants  
registered  
(pre-pandemic)

1,427

patient participants  
registered  
(post-pandemic)

82% patients **actively engaged**  
with the online platform

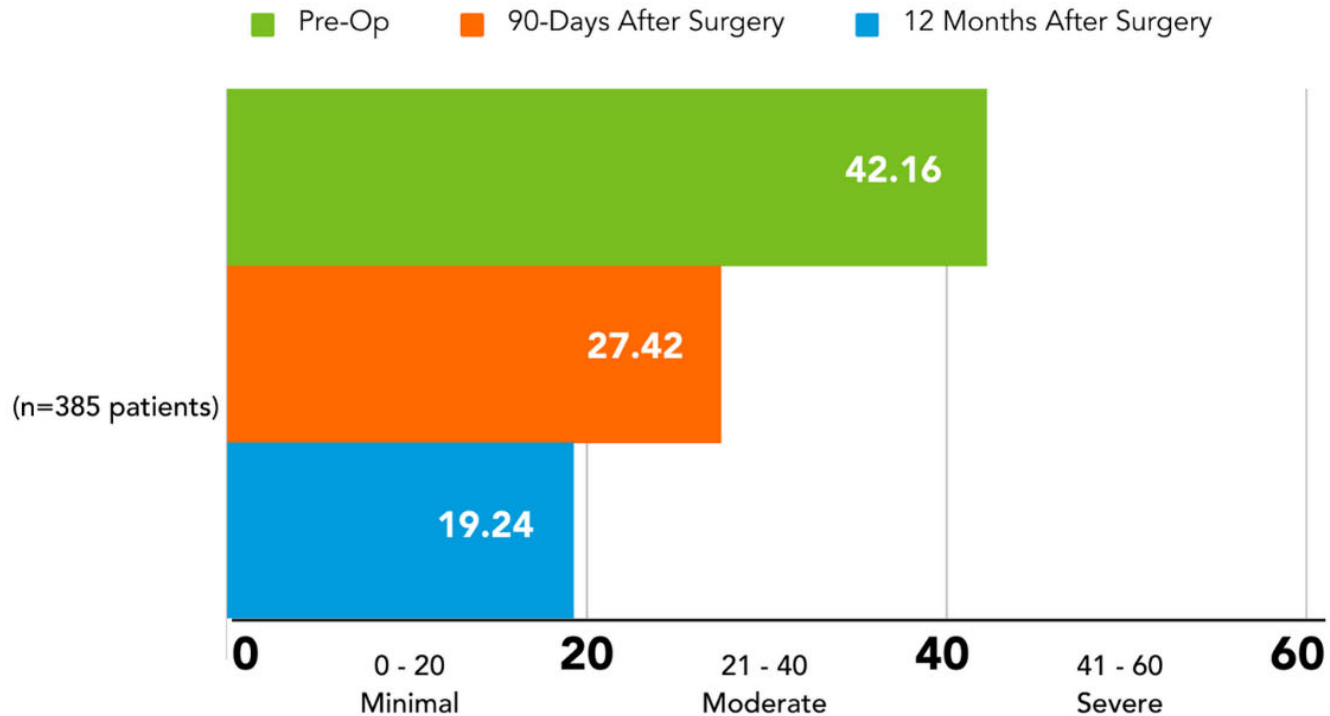


83% patients **actively engaged**  
with the online platform

98% patients felt **prepared** for  
surgery

98% patients felt **prepared** for  
surgery

# Quality Metrics | Patient's Reduction in Disability



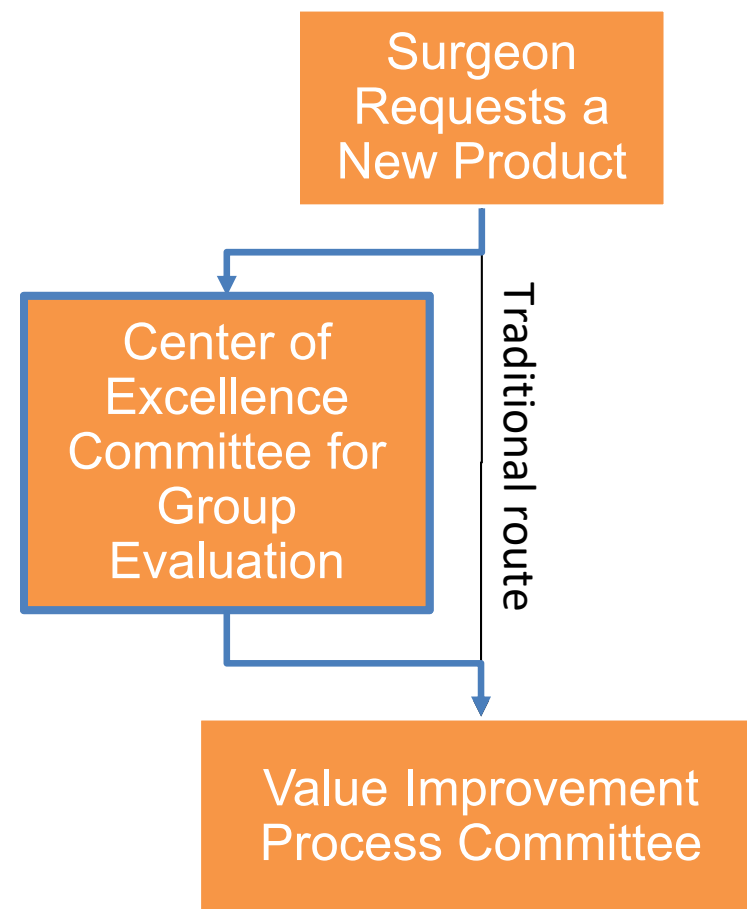
## Why is this important?

Palomar Health wants to know how much surgery has improved our patients' daily lives. Patients report on their function & pain before and after surgery. We use a standardized survey called Oswestry Disability Index (lower score the better).

# Approval Process for New Products

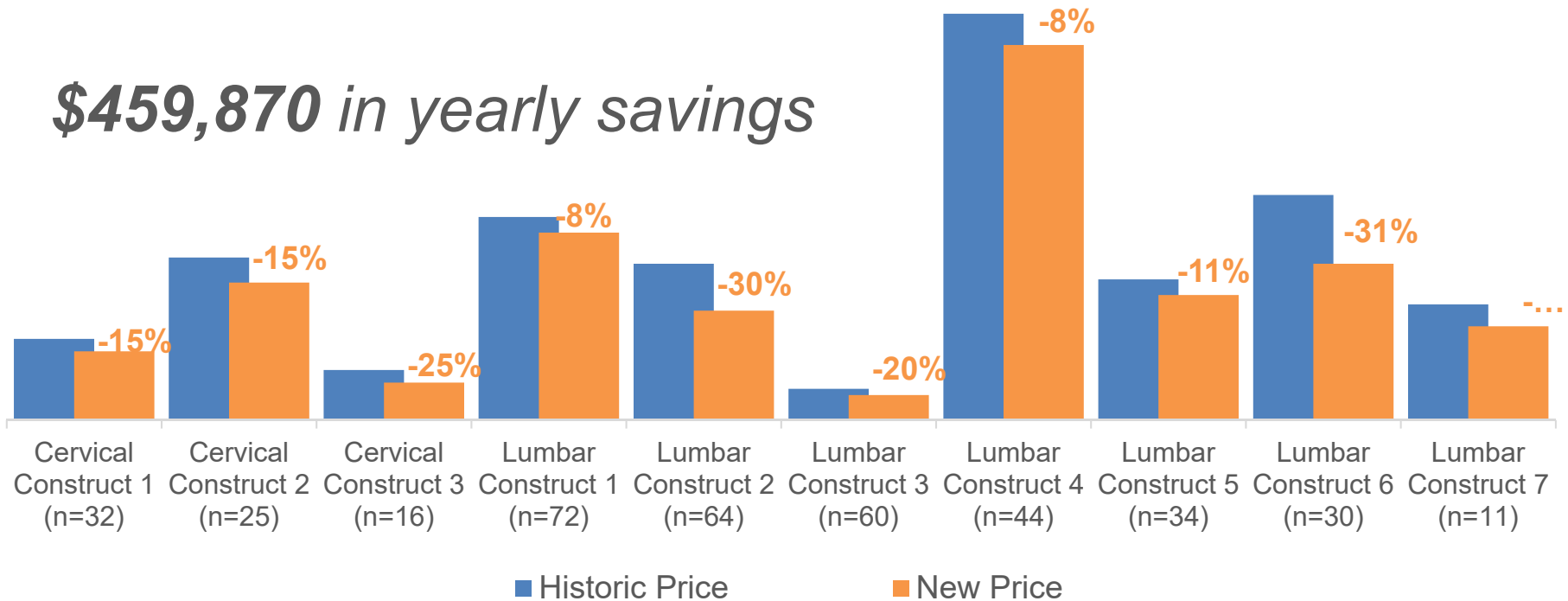
## Value Improvement Process

- Spinal Implants
- Disposables
- New technologies
- Balancing the surgeon as an individual with the benefit of consensus



# Premium Spine Implants at Best in Class Prices

*\$459,870 in yearly savings*



*“Current pricing is best in class, top 5% in VIE Healthcare's benchmark pricing....has not limited Palomar's ability to purchase and utilize new technologies”*

**Audit by VIE Healthcare Consulting**



# The Role of Robotics

## Patient Outcomes

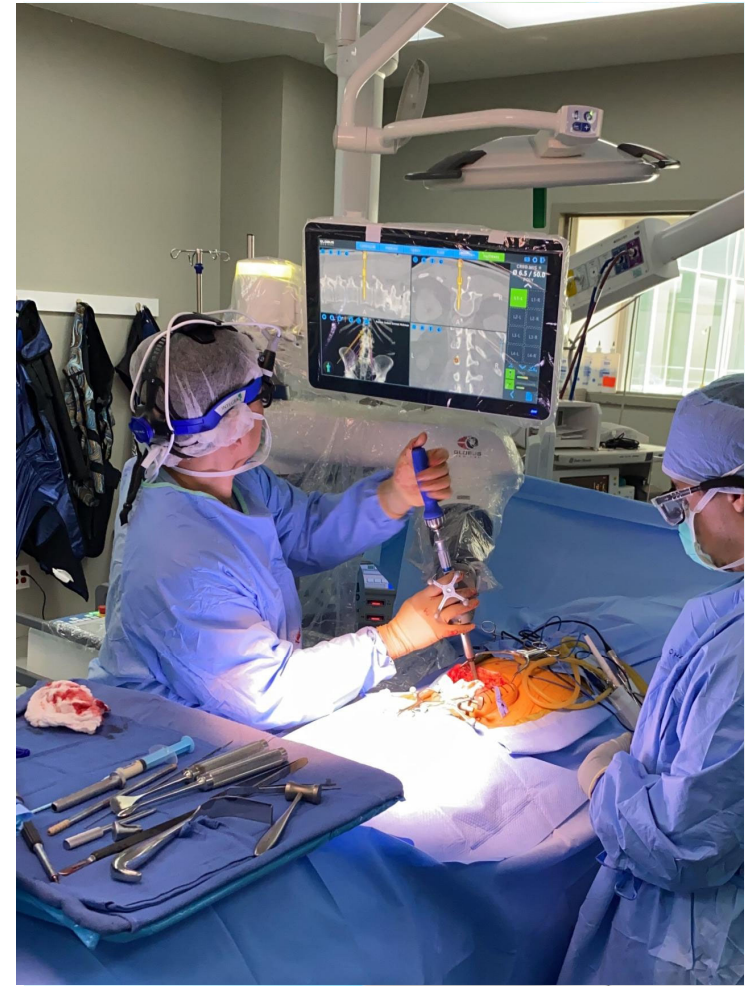
- Reduced radiation exposure
- Optimal pedicle screw placement
- Patient demand for advanced technology

## Surgeon and Staff Safety

- Reduced radiation exposure

## Operational Efficiencies

- Shorter case times (~20 minutes per level)
- Consolidation of implant market share
- Savings per case on cost of disposables





# The Role of Robotics

# 17

The average number of minutes saved per fusion since 2019



PMC-Escondido performed their 100th Spine Robot Case on October 29, 2022!

# Telling Our Story

2019 Orthopedic & Spine

2022  
*Orthopedic & Spine*  
**OUTCOMES REPORT**

What it takes to be  
*America's 100 Best Hospital*  
*Spine | Joint | Ortho*

**PALOMAR HEALTH**  
Reimagining Orthopedic & Spinal Care

2015

**BACK TO THE FUTURE**

The 2<sup>nd</sup> Annual Orthopedic & Spine Symposium

2016

**Bodies in Motion**

The 3<sup>rd</sup> Annual Orthopedic & Spine Symposium  
Hosted by Palomar Health

2017

SAVE THE DATE  
FRIDAY,  
SEPTEMBER 15, 2017  
8 A.M. - 4 P.M.  
PalomarHealth.org/AAWSWalktoRemember

**4<sup>TH</sup>**  
ANNUAL ORTHOPEDIC & SPINE SYMPOSIUM  
A WALK TO REMEMBER

**PALOMAR HEALTH**

2018

The 5<sup>th</sup> Annual  
ORTHOPEDIC & SPINE SYMPOSIUM

**READY SET GO!**  
09.28.18

2019

6<sup>th</sup> Annual Orthopedic & Spine Symposium

09/27/19  
**Your Lucky Day**  
The Lucky Blend of Caring Hands and Advanced Technologies

2020

7<sup>th</sup> Annual Orthopedic & Spine Symposium

**OUR FUTURE IS STILL BRIGHT IN 2020**

2021

8<sup>th</sup> Annual Orthopedic & Spine Symposium

**CHARGING FORWARD**  
in 2021

8<sup>th</sup> Annual Ortho & Spine Symposium.

2022

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## What's Next?

- Focus on maintaining quality outcomes (complications, return-to-ED, readmissions, and infections)
- Achieve full compliance with evidence-based guidelines around surgical management, and patient safety (e.g., infection prevention, rehab protocols)
- Participation in the American Spine Registry
- Maximize participation in narrow networks, and Centers of Excellence
- Tell our story to the community



# Strategic & Facilities Planning Committee

Diane Hansen, Chief Executive Officer |

Michael Mills, VP Facilities/Construction Mgt |  
November 29, 2022



# Poway – Projects in Progress



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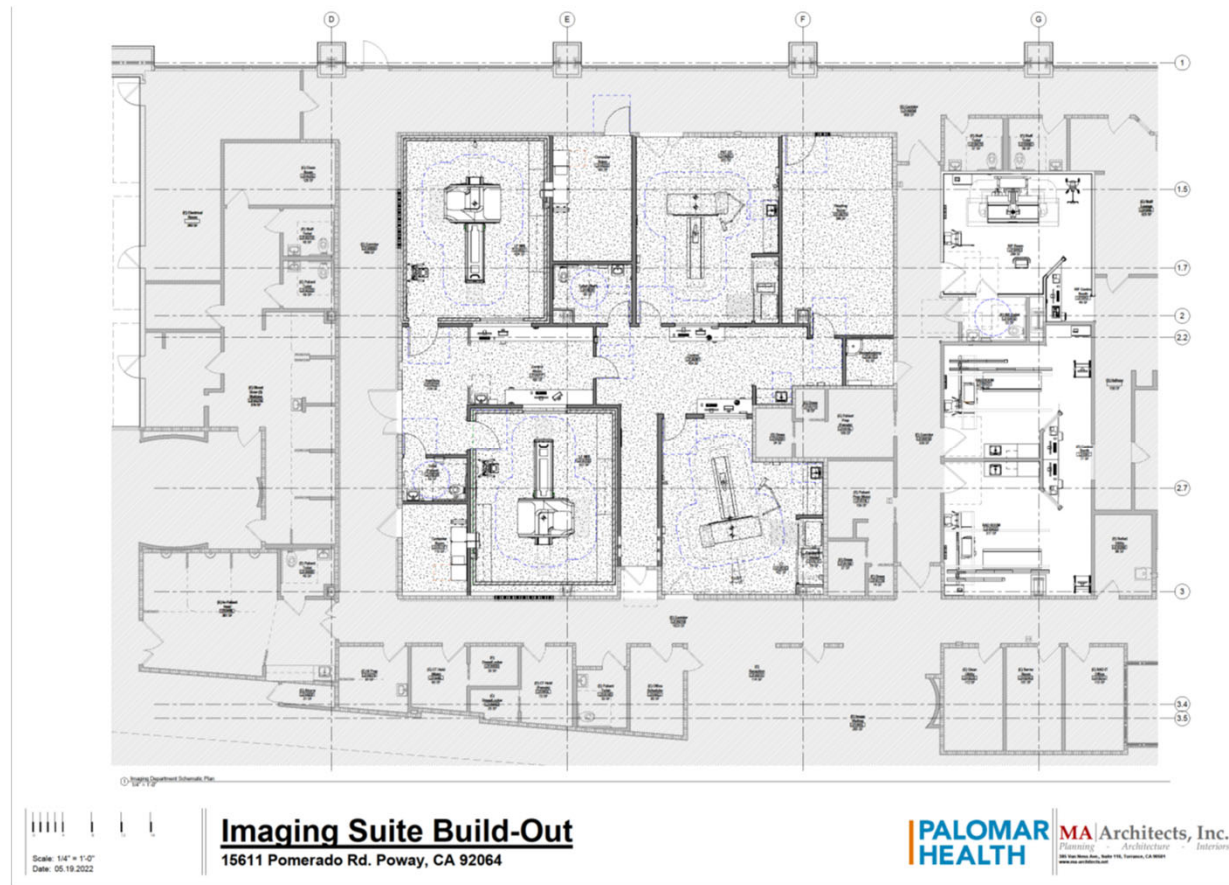
# Poway – Projects in Progress

- OR/HVAC replacement
  - OSHPD Approved – Evaluating bids
- Palomar Outpatient Pavilion – Outpatient Imaging Center
  - Evaluating joint venture options



# Poway – Projects in Progress

- POP Imaging Suite



# Poway – Projects in Progress

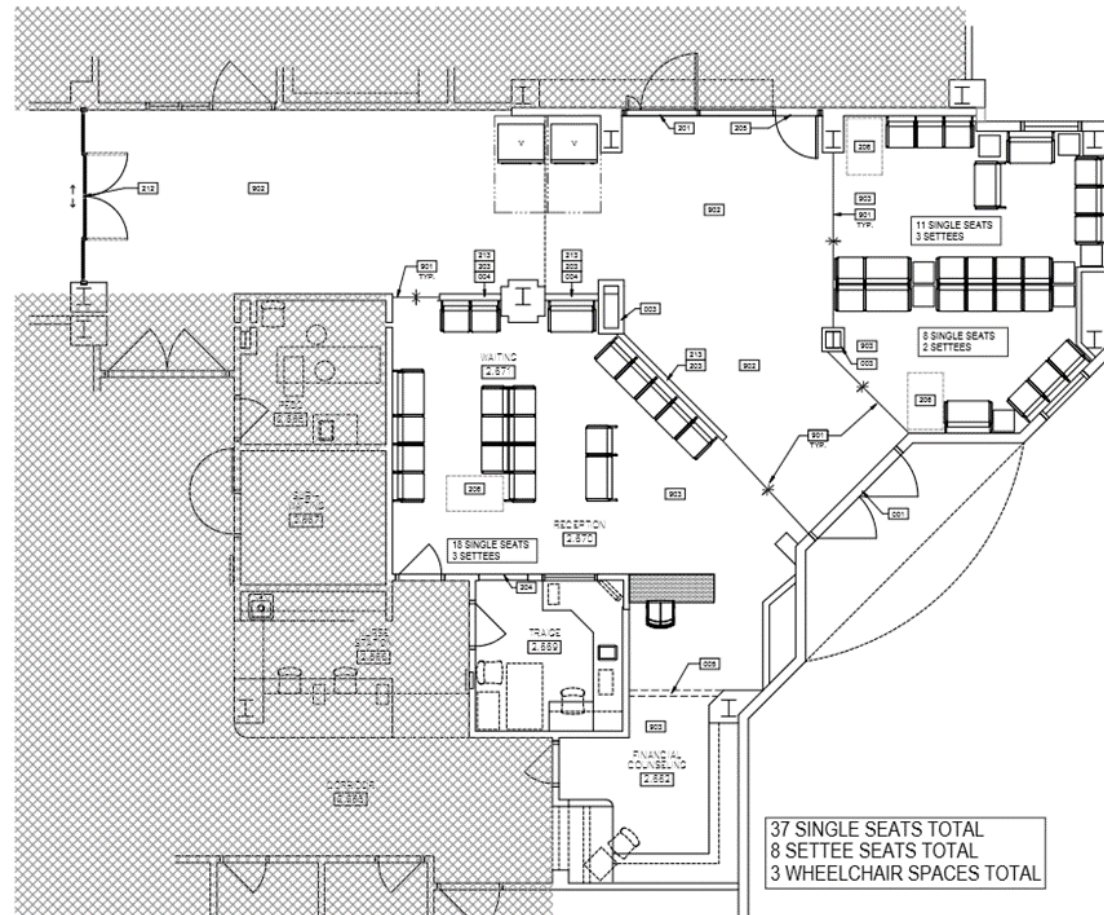
- OB Renovation 5<sup>th</sup> floor
  - Approved by OSHPD
  - Pending space planning options





# Poway – Projects in Progress

- ED Lobby Expansion  
General Contractor secured. Start date 3/01/2023



# Poway – Projects in Progress

- POP Elevator Expansion





# Poway – Projects in Progress

- UPS Building  
Future site to support new imaging equipment
- Completion 4/01/2023



# Poway – Projects in Progress

- Poway Main Lobby expansion
  - General Contractor secured
  - Finalizing finishes with HCAI





# Poway – Projects in Progress

- Cafeteria refresh – Finishes selected



# Escondido – Projects in Progress





# Escondido – Projects in Progress

- Palomar Health Outpatient Center III
  - 1<sup>st</sup> floor – Ambulatory Surgery Center, Wound Care, Cardiac Rehab – 65% complete
  - 2<sup>nd</sup> floor – Orthopedics, Cardiology – Completed
  - 3<sup>rd</sup> floor – SD Vascular, Outpatient Rehab & Physician offices – 75% complete



# Escondido – Projects in Progress

- Palomar Health Outpatient Center III
  - 2<sup>nd</sup> flr Cardiology – GE NucMed Imaging Equipment





# Escondido – Projects in Progress

## Palomar Health Outpatient Center II

- Currently in design



# Escondido – Projects in Progress

## PMCE NICU Expansion 8<sup>th</sup> floor

- Expansion from 4 to 11 bassinets
- Construction is complete
- Currently in CDPH for licensing



## OB Emergency Department

- Will occupy the current NICU space
- In design to accommodate 6 OB ED rooms when NICU relocates

# Escondido – Projects in Progress

- Escondido Shelled CT Replacement  
Equipment delivered – finalizing construction





# Escondido – Projects in Progress

- Lab Automated Line – Completion December 2022



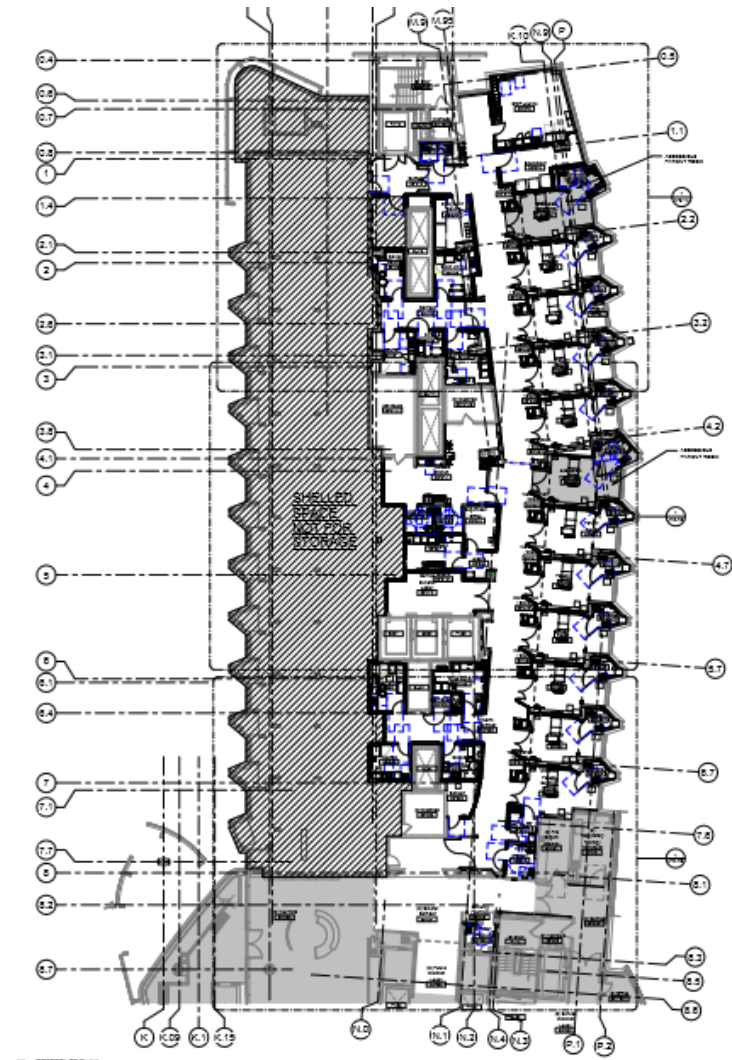
# Escondido – Projects in Progress

Conference Center/Physician Sleep Quarters



# Escondido – Projects in Progress

- PMCE 9<sup>th</sup> floor Peds buildout
- Project scope was reduced from 24 to 12 pediatric beds
- General Contractor selected
- Start in January 2023





# Escondido – Projects in Progress

## Parking Structure Parking Guidance System

- License plate recognition cameras
- Identify real-time space availability



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# Escondido – RFPs in Progress

## Escondido

- 10<sup>th</sup> & 11<sup>th</sup> floors

## Poway

- Entry drive
- ED/ICU at PMCP